# **Hotel Management**

#### Introduction

Bachelor of Applied Science in Hotel Management aims to offer an academic and vocational education for a successful career in hotel management. The program provides expertise in food and beverage service, food and beverage product and room division. This program also provides the comprehensive skills in management knowhow as well as valuable knowledge (human resources, finance, marketing) and hotel which are essential for future industry leaders. Students will also gain an insight of hospitality/tourism industry through one (1) year of industry work experience in 4- or 5- star hotels domestic and overseas. To create an international flavor, this exclusive and progressive program is conducted in English for hospitality and hotel management core subject in teaching and learning activities. The curriculum has been reinforced with international and local contents to fully equip graduates for managing hotel operations in different parts of the world.

#### **Vision**

A leading and best recognized hospitality department in South East Asia by 2020.

#### Mission

The mission of Hotel Management Department is to contribute to the global community through the provision of world-class education by:

- Educating students with a thorough competency in hospitality, functional and managerial skills, as well as to
  encourage potential students to become entrepreneurs, by providing an innovative and creative education,
  supported with hospitality related work experience.
- 2. Educating students to become hospitality leaders in a diverse work environment and to prepare them for further advance studies.
- 3. Providing professional training and consulting services in technical and managerial skills for all levels of hospitality organizations, both locally and internationally.
- 4. Improving the standards of living for Indonesians by providing community development programs and services in the hospitality sector.
- 5. Retaining and acknowledging hospitality talents through research and benchmarking which in turn will enhance the competitive advantage of the Indonesian tourism industry in South East Asia.

#### **Program Objective**

The objectives of the program are:

- 1. To provide students with a solid foundation of knowledge and understanding about hospitality industry.
- 2. To provide students with technical skills and professional expertise in the hospitality field that can be applied for the community development program and training services in a hospitality organization.
- 3. To provide students with management skills through research and work experiences, there by empowering them to become leaders in a diverse range of hospitality business in South East Asia.

#### **Student Outcomes**

After completing the study, graduates are:

- 1. Able to make a personal and cultural approach through the mastery of active English in an advanced level to apply excellent service in the hospitality environment especially the diverse and multicultural hospitality;
- 2. Able to manage data and information related to hotel management activities with a professional attitude as the base of creative thinking in order to propose alternative solutions and strategic decisions;
- Able to apply and demonstrate specific knowledge and skills in hospitality operations such as room division operations, front office, food and beverage operations, operational control of hotel events and kitchen operations both in the service and products offered;
- 4. Able to manage operations and resources in the field of hospitality including room division, front office, food and beverage operations, event control in hotel and kitchen operations with interpersonal approach and hotel related approach;
- 5. Able to demonstrate professional ethics in hospitality field and professionalism in supporting performance;
- 6. Able to provide alternative solutions for related problems in hotel based on professional ethics and expertise in related fields;
- 7. Able to apply and demonstrate knowledge and skills in the field of culinary (hot kitchen, pastry, bakery and chocolate making) to produce a decent food to be serve both in form and taste;
- 8. Able to apply and demonstrate a specific knowledge and skills in the field of planning event so it can to create a concept of event to be held;
- 9. Able to implement the entrepreneurship expertise in the field of hospitality which includes hotel design concepts, hotel operations and hotel management as well as the updating trend in the field of hospitality;
- 10. Able to master English as a supporting language in communication and corresponding in the global environment;
- 11. Able to optimize the use of information technology so as to improve its performance.

### **Prospective Career of the Graduates**

Graduates will be able to pursue international career paths on every segment of the hospitality industry at managerial levels worldwide. The managerial positions open for the Hotel Management graduates are varied and limitless. With a hospitality qualification, a graduate can choose from a wide range of careers. The career options include:

- 1. Sales & Marketing: Reservations Manager, Public Relations & Sales Manager, Sales Director, Director of Marketing.
- 2. Finance: Cost Controller, Night Auditor, Accounts Payable/ Receivable, Hotel Accountant, Director of Finance.
- 3. Human Resources Management : Recruitment Manager, Training and Development Manager, Human Resources Manager, Director of Human Resources.
- 4. Rooms Division: Housekeeping Supervisor, Floor Supervisor, Senior Receptionist, Front Office Supervisor, Assistant Front Office Manager, Front Office Manager, Executive Housekeeper, Rooms Division Manager.
- 5. Food & Beverage : Restaurant Supervisor, Restaurant Manager, Assistant Food & Beverage Manager, Food and Beverage Manager, Catering Manager, Executive Chef, Sommelier, Barista, Connosieur, Mixologist.
- 6. Top Management: Resident Manager, Executive Assistant Manager, General Manager, Director, Owner.

## **Curriculum**

The Hotel Management curriculum is designed to meet the industry needs that cover skills, knowledge, and attitude required for pursuing a management career in the hospitality/hotel industry.

- Common & Hospitality Core: Hospitality Knowledge; Hygiene, Safety, and Security; Tourism Knowledge.
- Hospitality Functional Areas: Food Production & Pastry; Food & Beverage Service; Rooms Division (front
  office & housekeeping).
- General and Managerial Units: Sales & Marketing; Facility Design Planning; Financial Management; Human Resources Management; Entrepreneurship; Research Methodology.
- Culinary Art: Food Production; ASIAN Cuisine; Indonesian Cuisine; Pastry, Bakery & Chocolate; Food Nutrition.

## **Course Structure**

| Sem | Code                  | Course Name   | SCU | Total    |  |  |  |
|-----|-----------------------|---|-----|----------|--|--|--|
| 1   | HTMN6001              | Introduction to Hospitality                             | 4   |          |  |  |  |
|     | HTMN6002              | Introduction to Tourism*                                | 2   |          |  |  |  |
|     | FINC6133              | Principle of Accounting and Finance in Hospitality      | 4   |          |  |  |  |
|     | HTMN6003              | Workplace, Hygiene, Safety and Security for Hospitality | 4   | 20       |  |  |  |
| •   | HTMN6004              | Introduction to Food Production*                        | 2   |          |  |  |  |
|     | HTMN6005              | 2   |     |          |  |  |  |
|     | English Unive         | ersity Courses I  |     |          |  |  |  |
|     | ENGL6128              | 2   |     |          |  |  |  |
|     | ENGL6130              | English for Business Presentation                       | 2   |          |  |  |  |
|     | CHAR6013              | Character Building: Pancasila                           | 2   |          |  |  |  |
|     | FINC6143              | Financial Management in Hospitality*                    | 2   |          |  |  |  |
|     | HTMN6006              | Rooms Division Operation*                               | 4   |          |  |  |  |
|     | HTMN6007              | Food and Beverage Service Operation*                    | 4   |          |  |  |  |
|     | HTMN6008              | Kitchen Operation*                                      | 4   |          |  |  |  |
| 2   | LANG6061              | Indonesian  | 1   | 21       |  |  |  |
| 2   | Elective Course***    |   |     |          |  |  |  |
|     | LANG6016              | French Language I                                       | 2   |          |  |  |  |
|     | CHIN6061              | Chinese Language I                                      | 2   |          |  |  |  |
|     | English Unive         |   |     |          |  |  |  |
|     | ENGL6129              | 2   |     |          |  |  |  |
| İ   | ENGL6131              | 2   |     |          |  |  |  |
| 3   | CHAR6014              | Character Building: Kewarganegaraan                     | 2   |          |  |  |  |
|     | ENTR6003              | Entrepreneurship I                                      | 2   |          |  |  |  |
|     | Stream : Culinary Art |   |     |          |  |  |  |
|     | HTMN6009              | Asian Cuisine*  | 2/4 | 24/22    |  |  |  |
|     | HTMN6010              | Pastry & Bakery Production*                             | 4   | <u> </u> |  |  |  |
|     | HTMN6011              | Culinary Art*   | 4   |          |  |  |  |
|     | HTMN6012              | Food Nutrition  | 2   |          |  |  |  |
|     | HTMN6013              | HTMN6013 Catering Management                            |     |          |  |  |  |

| Sem | Code   | Course Name                                | SCU | Total |  |  |  |  |
|-----|--|--|-----|-------|--|--|--|--|
|     | Stream : Hotel and Operation Services                |  |     |       |  |  |  |  |
|     | HTMN6014   | 4  |     |       |  |  |  |  |
|     | HTMN6015   | Housekeeping Operation*                    | 4   |       |  |  |  |  |
|     | HTMN6016   | Bar and Beverage Operation*                | 2/4 |       |  |  |  |  |
|     | HTMN6017   | 2  |     |       |  |  |  |  |
|     | HTMN6017 Restaurant Management 2  Elective Course*** |  |     |       |  |  |  |  |
|     | LANG6017   | 2  |     |       |  |  |  |  |
|     | CHIN6062   | Chinese Language II                        | 2   |       |  |  |  |  |
|     | CHAR6015   | Character Building: Agama                  | 2   |       |  |  |  |  |
|     | MKTG6233   | Marketing Management in Hospitality        | 4   |       |  |  |  |  |
|     | HTMN6018   | Consumer Behavior in Hospitality*          | 2   |       |  |  |  |  |
|     | MGMT6298   | Human Resources Management in Hospitality* | 2   |       |  |  |  |  |
|     | Stream : Culi  | Stream : Culinary Art                      |     |       |  |  |  |  |
|     | HTMN6019   | Indonesian Cuisine*/**                     | 4   | ]     |  |  |  |  |
|     | HTMN6020   | Pastry and Cake Decoration*                | 4   |       |  |  |  |  |
| 4   | HTMN6021   | Food Production Management                 | 2   | 22/24 |  |  |  |  |
|     | Stream : Hotel and Operation Services                |  |     |       |  |  |  |  |
|     | HTMN6022 Front Office Management                     |  | 2/2 |       |  |  |  |  |
|     | HTMN6023   | The Art Of Wine and Coffee*/**             | 4   | ]     |  |  |  |  |
|     | HTMN6024   | 2/2  |     |       |  |  |  |  |
|     | Elective Course***                                   |  |     |       |  |  |  |  |
|     | LANG6018   | French Language III 2                      |     |       |  |  |  |  |
|     | CHIN6063   | Chinese Language III                       | 2   |       |  |  |  |  |
| 5   | Enrichment F   | Program I                                  | 15  | 15    |  |  |  |  |
| 6   | Enrichment F   | Program II                                 | 16  | 16    |  |  |  |  |
| 7   | ENTR6004   | Entrepreneurship II                        | 2   |       |  |  |  |  |
|     | HTMN6025   | Research Methodology in Hospitality        | 2/2 | 18    |  |  |  |  |
|     | MGMT6305   | Strategic Management in Hospitality*       | 2   |       |  |  |  |  |
|     | HTMN6027   | Service Management                         | 4   | 10    |  |  |  |  |
|     | MGMT6304   | Organization Behavior in Hospitality*      | 2   |       |  |  |  |  |
|     | HTMN6029   | Hotel Operations Supervisory**             | 4   |       |  |  |  |  |
| 8   | HTMN6030   | Facility Management in Hospitality         | 4   | 10    |  |  |  |  |
| J   | HTMN6031   | Final Project                              | 6   | 10    |  |  |  |  |

<sup>\*)</sup> This course is delivered in English

- Student required to choose one elective courses starting on 2<sup>nd</sup> semester (each for 2 credits)
- Student chooses elective courses on 3<sup>rd</sup> and 4<sup>th</sup> semester are same with selected elective courses on 2<sup>nd</sup> semester

## **English University Courses:**

-) For 1<sup>st</sup> Semester: English University Courses I, student with score BINUS UNIVERSITY English Proficiency Test less than 500 will take English in Focus, and student with score test greater than or equal to 500 will take English for Business Presentation

<sup>\*\*)</sup> Entrepreneurship Embedded

<sup>\*\*\*)</sup> Elective Courses:

-) For 2<sup>nd</sup> Semester: English University Courses II, student with score BINUS UNIVERSITY English Proficiency Test less than 500 will take English Savvy, and student with score test greater than or equal to 500 will take English for Written Business Communication

# Enrichment Program I (5<sup>th</sup> Semester) & Enrichment Program II (6<sup>th</sup> Semester):

-) Student will take one of enrichment program tracks (off campus).

# **Enrichment Track Scheme**

| Track | Semester 5 Semester |    |      |    |    | ster 6 |   |    |      |    |    |      |
|-------|---------------------|----|------|----|----|--------|---|----|------|----|----|------|
| Irack | I                   | RS | ENTR | CD | SA | *etc   | ı | RS | ENTR | CD | SA | *etc |
| 1     | ٧                   |    |      |    |    |        | ٧ |    |      |    |    |      |

Notes:

I : Internship RS : Research

ENTR : Entrepreneurship

CD : Community Development

SA : Study Abroad

\*etc : Department specific needs

Notes:

Student can choose one of the available tracks

**Enrichment Internship Track** 

| Code                                  | Course Name                                | SCU | Total |  |  |
|---------------------------------------|--|-----|-------|--|--|
| Stream : Culinary Art                 |  |     |       |  |  |
| HTMN6033                              | Industrial Experience in Culinary          | 8   |       |  |  |
| HTMN6034                              | EES in Culinary                            | 3   |       |  |  |
| HTMN6035                              | Food Preparation                           | 4   | 4.5   |  |  |
| Stream : Hotel                        | and Operation Services                     |     | 15    |  |  |
| HTMN6036                              | Industrial Experience in Hotel Operation   | 8   |       |  |  |
| HTMN6037                              | EES in Hotel Operation                     | 3   |       |  |  |
| HTMN6038                              | Operational Skill in Hotel Operation       | 4   |       |  |  |
| Enrichment Program II                 |  |     |       |  |  |
| Stream : Culin                        | ary Art                                    |     |       |  |  |
| HTMN6039                              | Professional Experience in Culinary        | 8   |       |  |  |
| HTMN6040                              | Leadership in Culinary                     | 4   |       |  |  |
| HTMN6041                              | Food Production                            | 4   | 16    |  |  |
| Stream : Hotel and Operation Services |  |     |       |  |  |
| HTMN6042                              | Professional Experience in Hotel Operation | 8   |       |  |  |
| HTMN6043                              | Leadership in Hotel Operation              | 4   | ]     |  |  |
| HTMN6044                              | Managerial Skill in Hotel Operation        | 4   |       |  |  |

Student should pass all of these quality controlled courses as listed below:

| No     | Code                                     | Course Name  | Minimum Grade |  |  |  |
|--------|--|--|---------------|--|--|--|
| 1      | CHAR6013                                 | Character Building: Pancasila                            | В             |  |  |  |
| 2      | ENTR6004                                 | Entrepreneurship II                                      | С             |  |  |  |
| 3      | HTMN6003                                 | Workplace, Hygiene, Safety and Security for Hospitality* | С             |  |  |  |
| 4      | HTMN6006                                 | Rooms Division Operation*                                | С             |  |  |  |
| 5      | HTMN6018                                 | Consumer Behavior in Hospitality                         | С             |  |  |  |
| 6      | HTMN6008                                 | Kitchen Operation  | С             |  |  |  |
| Stream | Streaming : Culinary Art                 |  |               |  |  |  |
| 7      | HTMN6010                                 | Pastry & Bakery Production                               | С             |  |  |  |
| 8      | HTMN6013                                 | Catering Management*                                     | С             |  |  |  |
| Stream | Streaming : Hotel and Operation Services |  |               |  |  |  |
| 7      | HTMN6017                                 | Restaurant Management*                                   | С             |  |  |  |
| 8      | HTMN6022                                 | Front Office Management                                  | С             |  |  |  |

<sup>\*)</sup> Tutorial & Multipaper