

## **MM Professional Business Management**

### **Introduction**

The MM Business Management is a Master of Management program designed for those professionals with some managerial experience, and who are preparing themselves to be strategic business leaders. Conducted fully in English, this program is designed for those seeking better understanding of and acquiring the skills and competencies in managing and sustaining firm competitiveness in a hypercompetitive environment.

The MM Business Management is a 42 credit program consisting of subjects that walk students through various functional areas. Students will also learn the skills required for making good and executable business decisions. Apart from the acquisition of hard skills, students will also learn to improve their soft skills in leadership and organization. In general, the program emphasizes rigorous analytical and strategic thinking, which is a basic fundamental need for business leaders. The participants will be challenged not only to understand the theoretical underpinnings of the courses, but also to implement their understanding in solving real-world business problems. BINUS BUSINESS SCHOOL faculty members bring real-world professional and consulting experience to the classroom, consistently imparting and sharing the wisdom of their experience to the participants. They integrate a mix of teaching methodologies including, but not limited to, traditional lectures, guest lectures, case studies, class presentations, summaries, and field projects. The participant will learn to develop strong oral and written communication skills, effective team management, and leadership abilities. A faculty advisor will also assist participants in accomplishing their theses.

The program attempts to provide a learning environment that offers participants opportunities to develop meaningful and beneficial professional relationships, as well as high levels of interactions between themselves and with the faculty members. The classroom interaction will also encourage intellectual challenge and exploration.

### **Vision**

To be Internationally recognized business school in the continuous pursuit of innovation in education.

### **Mission**

We are committed to implement innovative mindset in business education and research to develop professionals who can meet the challenges of industries and society.

### **Learning Goals**

1. **Problem solving and Leadership**

Each student should be able to perform systematic monitoring and evaluation to provide strategic recommendation to create value and enhance organization performance.

2. **Innovation**

Each student should be able to develop knowledge, innovative breakthroughs, and decision by using conceptual framework and research.

3. **Implementation and Communication**

Each student should be able to develop organizational structures, implement policies, strategies, and perform effective communication covering internal and external conditions of the organization.

4. **Management concepts, research, multidisciplinary approach**

Each student should be able to apply multidisciplinary approach to develop planning process and analysis of resources in formulating organizational strategy.

#### 5. Ethics and humanistic value

Each student should be able to internalize leadership characteristics with social competence and cultural sensitivity as a foundation for continual delivery of innovation to benefit society

### **Award/Degree**

- MM Degree from BINUS BUSINESS SCHOOL

### **Study Completion Requirements**

To complete MM degree (in Business Management) at BINUS BUSINESS SCHOOL Master Program, students must complete a minimum of 42 SCUs, all of which are mandatory courses.

### **Teaching, Learning, and Assessment Strategy**

The teaching, learning and assessment methods used in the program, such as case studies, in-class exercises, simulation, group project assignments and presentations are designed to enhance the students' capability in problem identification and analysis, developing strategic recommendation and exchanges of ideas. Students are learning theories, concepts and best practices from faculty members with strong academic background and 15 years business experience on average. On occasions, the program also invites visiting professionals as guest lecturers to give broad and practical overviews and challenges of various industries. These experiences support the students' individual career objectives and in addition may provide enhanced social and professional networks. Furthermore, the regularly-held CEO, CFO and CMO guest seminar events also enriches students with new perspectives on how to relate theoretical foundations they learned with current business practices, and the corporate challenges they face.

Innovation will be developed through course assessments that put emphasis on content comprehension and innovation. Innovation thinking, commonly referred to as 'Design Thinking', will be developed through courses in the program. Students are required to translate selected innovative ideas into a visible design to comprehend the end-to-end innovation process. This innovation thinking approach is implemented in the teaching, learning, and assessment process of several courses throughout the program.

At the end of the program, students would be required to complete a final thesis that would assess students' comprehensive understanding of business management concepts learnt in the program. With English as the formal language of instruction, the program is expected to ensure that our graduates are ready to enter the international workplaces.

### **Employability and Career Support**

A wide range of career opportunities in business and management in services and manufacturing industry, as well as in private and public enterprises, will be available to students after successful completion of this eighteen-month program. The integrated curriculum is designed, developed and prepared to support students in building their technical and non-technical skills to face industry challenges. An internship program with several national and multinational firms is also available for the students to participate with support from our Students and Alumni Relations office.

At the end of the program, students are required to write a thesis and publish a research paper in a peer-reviewed journal as the assessment of students' comprehensive understanding of business management concepts learnt on the program.

## Program Structure

MM Business Management consists of subjects covering various business functions, IT and soft-skills related, and consolidating capstone courses as follows:

### SEMESTER 1

#### Period 1

Course Name	SCU
MGMT8041 – Human Capital Management	3
ACCT8144 – Accounting for Managers	3
MKTG8072 – Marketing Management	3

#### Period 2

Course Name	SCU
ISYS8240 – Information Technology for Management	3
RSCH8076 – Research Methodology	3
ECON8020 – Managerial Economics	3

### SEMESTER 2

#### Period 1

Course Name	SCU
MGMT8039 – Contemporary Issues in Management	1
MGMT8087 – Operations & Supply Chain Management	3
ENGL8196 – Academic English for Professionals	2

#### Period 2

Course Name	SCU
FINC8052 – Corporate Finance	3
BUSS8021 – Corporate & Business Strategy	3
MGMT8207 – Management Consulting Field Project	3

### SEMESTER 3

#### Period 1

Course Name	SCU
RSCH8088 – Thesis	6
MGMT8042 – Leadership & Organizational Behavior	2

#### Period 2

Course Name	SCU
BUSS8020 – Business Ethics	3