International Business Management

Introduction

Founded in 2012, the International Business Management program at the BINUS Business School has the mission to develop professionals to meet the challenges of industry and society head-on with a global mindset. The program is committed to the continuous pursuit of innovation in education at an internationally recognized business school. In 2019, the program received AACSB accreditation from the Association to Advance Collegiate Schools of Business. As only the 2nd business school in Indonesia to receive the accreditation, BINUS Business School joins more than 840 business schools globally committed to the improvement of the quality of business education throughout the world.

The International Business Management program's innovative and comprehensive curriculum balances students' need for the theoretical knowledge and the practical professional skills necessary for a successful career in international business. The subjects offered cover a wide range of topics from international trade to international business, including up-to-date courses, such as eBusiness for International Business and International Business Strategy, that are relevant to doing business in the 21st Century.

The program is hands-on from day one and has numerous opportunities for students to collaborate with industry or focus on starting their own ventures. Students have an opportunity to join the PPEI program, which involves a unique partnership with *Pendidikan dan Pelatihan Ekspor Indonesia* (PPEI), the Indonesian government's export and import training center, allowing students to gain real-world experience in international business. Students graduate from the program with an understanding of the complexities of conducting business on an international scale with the experience, skills, mindset and ethics to succeed in an increasing dynamic and changing world.

Vision

To be an internationally recognized business school in the continuous pursuit of innovation in education.

Mission

We are committed to implement innovative mindset in business education and research to develop professionals who can meet the challenges of industries and society.

Professionals: We prepare our graduates to be able to master particular knowledge and skills necessary to perform the role of their professions with ethical and moral obligations.

Learning Goals

By the completion of our program

1. Management and Business Concepts

Each student should be able to comprehend business and management concept.

2. Problem Solving and Entrepreneurial Skills

Each student should be able to systematically and innovatively solve problems and overcome challenges in businesses.

3. Global and Sustainability Mindsets

Each student should be able to perform global and sustainability mindsets in applying business concepts.

4. Professionalism and Ethical Competence

Each student should be able to apply ethical and professional values.

Prospective Career of the Graduates

The program offers you a professional career path in an international company and global market to put you in a high demand career or business as:

1. International Business Analyst

2. International Business Development

3. International Business Relations

4. International Business Credit Analyst

5. Derivatives Trader

6. Export Officer

7. Foreign Exchange Trader

8. Foreign Exchange Officer

9. Global Risk Management Solutions Analyst

10. Import Export Coordinator

11. Market Research

12. International Business Planning

13. International Business Services

14. Government International Development

15. Consultant for Finance and Trade

16. Advisory and Partner Executive

17. International Licensing / Franchising Manager

18. Joint venture Project Manager

19. International Policy Consultant

20. Multinational Company Manager

Curriculum

The curriculum of the International Business Management Program provides a unique point of managing business and trade globally and is designed to prepare graduate students' readiness to apply for their knowledge and work in an appropriate industry or to become a global entrepreneur. Using an 'International' title should be performed with international languages skill. Besides Indonesian, students will also take English as the core language.

The International Business Management Program, incorporates many opportunities for students to gain international experience, including:

- Student Exchange

- Study Abroad

- Internship (Compulsory for 1 year)

- Live Video Lecturing

- Guest Lecturer (International Lecturer)

- Global Learning System

- Collaboration Learning

- Blended Learning

Course Structure

Sem	Code	Course Name	SCU	Total
	ISYS6181005	Management Information Systems for Leader	4	
	ACCT6351005	Accounting for Business	4	
	MGMT6012005	Human Resources Management - (AOL)	4	
1	MGMT6011005	Introduction to Management and Business* - (AOL)	4	20
ı	LANG6027005	Indonesian	2	20
	English Univers	ity Courses I		
	ENGL6128005	English in Focus	2	
	ENGL6130005	English for Business Presentation	2	
	CHAR6013005	Character Building: Pancasila	2	
	MATH6176005	Business Mathematics	2	
	ECON6099005	Business Economics	4	
2	LAWS6159005	Legal Aspect in Business	2	20
	BUSS6190005	International Business*&**&***	2	
	COMM8006005	Business Communication - (AOL)	2	
	MKTG8005005	Marketing Management* - (AOL)	4	

Sem	Code	Course Name	SCU	Total		
	English Univers	ity Courses II				
	ENGL6129005	English Savvy	2			
	ENGL6131005	English for Written Business Communication	2			
	CHAR6014005	Character Building: Kewarganegaraan	2			
	STAT8067005	Business Statistics I	2			
	BUSS7017005	International Trade*,**&***	2			
3	MGMT6358005	Managing Business Information	2/2	20		
	BUSS6171005	Business Sustainability	4			
	MGMT6297005	Operations Management	4			
	ENTR6509005	Entrepreneurship: Ideation	2			
	CHAR6015005	Character Building: Agama	2			
	BUSS6191005	Export-Import Management*&**&***	2			
	MGMT6357005	Multinational Corporation Management	4			
4	BUSS6066005	Business Ethics	2	00		
4	STAT8068005	Business Statistics II - (AOL)	2/2	20		
	BUSS6162005	Market Entry Strategy*,**&***	2			
	MGMT6369005	Corporate Strategy in International Business*&**	2			
	ENTR6510005	Entrepreneurship: Prototyping	2			
	FINC6001005	Financial Management	4			
	MGMT6370005	E-Business for International Business*&**	2			
	BUSS7009005	Export-Import Cost Management*&**&***	2			
5	RSCH6026005	Research Methodology	4	20		
	MGMT7169005	Global Supply Chain Management*&**&***	2			
	ENTR6511005	Entrepreneurship: Market Validation	2			
	Free Electives		4			
6	Enrichment Pro	gram I	20	20		
7	Enrichment Pro	gram II	20	20		
	MGMT6406005	Pre-Thesis	2			
8	MGMT6414005	Thesis	4	6		
	MGMT6044005	Thesis	6			
	Total Credits 146 S					

^{*)} This course is delivered in English

Free Electives:

-) For Free Electives, students are required to choose from the list of Free Electives in Appendix.

^{**)} Global Learning System Course

^{***)} Transferred course from training program at EITC/PPEI (Export Import Training Center/ Pendidikan dan Pelatihan Ekspor Indonesia)

^{-) (}AOL) - Assurance of Learning Process System

English University Courses:

- -) For 1st Semester: English University Courses I, students with Binus University English Proficiency Test score less than 500 will take English in Focus, and student with test score greater than or equal to 500 will take English for Business Presentation.
- -) For 2nd Semester: English University Courses II, students with Binus University English Proficiency Test score less than 500 will take English Savvy, and students with test score greater than or equal to 500 will take English for Written Business Communication.
- -) Students must pass English Savvy with a minimum Grade of C.

Pre-thesis (2 SCU) & Thesis (4 SCU) can be taken in the 6th and/or 7th semester by the students who meet the requirements from the Study Program/Program

Appendix: Free Electives (5th Semester)

Appe	ndix: Free Elective	s (5" Semester					
No	Course Owner Department	Course Code	Course Name	scu	Semester		
1	Business Creation	ENTR6494005	Managing Growing Business	2	5		
2	Business Management	MGMT6362005	Global Supply Chain Services	2	5		
3	Business Management	MGMT6365005	Current Issue in Service Business and Technology	2	5		
4	Business Management	MGMT6400005	Supply Chain Strategy	2	5		
5	Global Business Marketing	MKTG6237005	Global Strategic Marketing: Asia Pacific Perspective	4	5		
6	Management	BUSS6069005	Business Simulation	2	5		
7	Management	BUSS6163005	Organization Development Strategy	2	5		
8	Management	BUSS6194005	Business Negotiation Strategy	2	5		
9	Management	ISYS8175005	E-Business Strategy and Implementation	4	5		
10	Management	MGMT6029005	Knowledge Management	2	5		
11	Management	MGMT6063005	Strategic Management	2	5		
12	Management	MGMT6145005	Compensation and Performance Management	2	5		
13	Management	MGMT6297005	Operations Management	4	5		
14	Management	MGMT6341005	Strategic Management	4	5		
15	Management	MGMT6412005	Customer Relationship Management	2	5		
16	Global Business Marketing	MKTG6272005	Marketing Research	2/2	5		
17	Global Business Marketing	MKTG6294005	Branding & Omnichannel Retailing	4	5		
18	Accounting Bekasi	ACCT6389020	Big Data Analytics in Accounting & Finance	2	5		
19	Finance	FINC6189020	Introduction to Financial Market and Fin-Tech	2	5		
20	Marketing Communication	COMM6514019	Editing for Creative Program	2/2	5		
21	Marketing Communication	COMM6523019	Corporate Event Management	2/2	5		
22	Marketing Communication	COMM6538019	Media Promotion & Marketing in Creative Broadcasting	2	5		
23	Marketing Communication	COMM6539019	Media Convergence in Creative Broadcasting	2	5		
24	Marketing Communication	COMM6541019	Digital Corporate Communication	2/2	5		
25	Marketing Communication	COMM6542019	Event Management for Brand	2/2	5		

No	Course Owner Department	Course Code	Course Name	scu	Semester
26	Marketing Communication	COMM6543019	Digital Brand Communicaton	2/2	5
27	Tourism	TRSM6141022	Tourism Destination and Planning Management	4	5
28	Tourism	TRSM6160022	Tourism Transportation	2	5
29	Tourism	TRSM6208022	Tourism Innovation and Product Development	4	5
30	Tourism	TRSM6196022	Tourism Community Empowerment	2	5
31	Architecture	ARCH6047014	Behavior in Architecture	2	5
32	Architecture	ARCH6061014	Sustainable Architecture	2	5
33	Civil Engineering	CIVL6007013	Harbour Engineering	2	5
34	Civil Engineering	CIVL6009013	Urban Drainage	2	5
35	Civil Engineering	CIVL6015013	Geosyntetics Application in Civil Engineering	2	5
36	Civil Engineering	CIVL6025013	Hydrology	2	5
37	Civil Engineering	CIVL6035013	Airport Engineering	2	5
38	Civil Engineering	CIVL6037013	Railway Engineering	2	5
39	Civil Engineering	CIVL6080013	Construction Methods & Heavy Equipment	2	5
40	Civil Engineering	CIVL8038013	Soil Improvement Method	2	5
41	Civil Engineering	CIVL8056013	Bridge Engineering	2	5
42	Civil Engineering	COMP6046013	Computer Applications in Construction Management	2	5
43	Computer Engineering	CPEN6098010	Computer Networks	2/2	5
44	Computer Engineering	CPEN6126010	Cross Platform Application Development	4	5
45	Computer Engineering	CPEN6225010	Telco Network & Switching System	2	5
46	Computer Engineering	CPEN6232010	Cloud Technology Practice	2	5
47	Food Tech	FOOD6062015	Food Quality Assurance System	2/1	5
48	Food Tech	FOOD6063015	Food Safety & Sanitation	2/1	5
49	Industrial Engineering	ISYE6067011	Global Supply Chain	2	5
50	Industrial Engineering	ISYE6115011	Transportation Modeling	2	5
51	Industrial Engineering	ISYE6130011	Project Management	2	5
52	Computer Science	COMP6144001	Web Programming	2/1	5
53	Computer Science	COMP6590001	Geographical Information System	2/2	5
54	Computer Science	ISYS6197001	Business Application Development	2/2	5
55	Computer Science	MOBI6059001	Mobile Programming	2	5
56	Game Application and Technology	GAME6085001	Object Oriented Game Programming	2	5
57	Animation	DSGN6689007	Concept Art & Production Design	2	5
58	Animation	DSGN6690007	Animation Storytelling	2	5
59	Creative Advertising	DSGN6661007	Photography	4	5
60	Film	FILM6059009	Global Cinema	4	5

No	Course Owner Department	Course Code	Course Name	scu	Semester
61	Business Information Technology	ISYS6579003	Knowledge-Based Al: Cognitive Systems	4	5
62	Information Systems	ISYS6196003	Business Analytics	2	5
63	Information Systems	ISYS6199003	Data & Text Mining	4	5
64	Information Systems	ISYS6202003	Social Informatics	4	5
65	Information Systems	ISYS6289003	Collaborative Computing	4	5
66	Information Systems	ISYS6402003	Business Analytics	2/2	5
67	Information Systems	ISYS8066003	Business Process Management	4	5
68	Information Systems Accounting & Auditing	ISYS6608003	IT Service & Risk Management	2	5
69	Information Systems Accounting & Auditing	ISYS6050003	Information System Audit Fundamental	4	5
70	Data Science	DTSC6008001	Text Mining	2	5
71	Cyber Security	COMP6646001	Computer Forensic	2	5
72	Mobile Application & Technology	MOBI6068001	Web Design	2	5
73	International Relations	INTR6151029	Regional Integration in Europe	2	5
74	International Relations	INTR6152029	Regional Integration in America	2	5
75	International Relations	INTR6153029	Regional Integration in East Asia	2	5
76	International Relations	INTR6154029	Regional Integration in Africa and Middle East	2	5
77	International Relations	INTR6161029	Political Economy of Global Media	2	5
78	International Relations	INTR6162029	Multiculturalism and Digital Society	2	5
79	International Relations	INTR6167029	International Political Economy of Multinational Corporations	2	5
80	International Relations	INTR6169029	International Migration: Governance and Rights	2	5
81	International Relations	INTR8049029	Global Economic Architecture	2	5
82	Japanese Literature	JAPN6116025	Japanese Corporate Culture and Management (Nihon No Kigyou Bunka to Manejimento)	2	5
83	Japanese Literature	JAPN6145025	Japanese Grammar I (Bunpou I)	4	5
84	Japanese Literature	JAPN6148025	Japanese Letter I (Kanji I)	2	5
85	Japanese Literature	JAPN6149025	Reading Comprehension I (Dokkai I)	2	5
86	Japanese Literature	JAPN6150025	Ideas and Images of Japanese Culture (Nihon Bunka Aidea to Imeeji)	2	5
87	Japanese Literature	JAPN6111025	Introductory Japanese I	4	5
88	Business Law	LAWS6052028	Bankruptcy Law	2	5

No	Course Owner Department	Course Code	Course Name	scu	Semester
89	Business Law	LAWS6167028	Legal Philosophy & Professional Ethics	2	5
90	Business Law	LAWS6172028	Environmental and Natural Resources Law	2	5
91	Business Law	LAWS6174028	Contract & Legislative Drafting	2	5
92	Business Law	LAWS6176028	Tax Law	2	5
93	Chinese Literature	CHIN6157026	Chinese Business for Etiquette (Beginner)	4	5
94	Chinese Literature	CHIN6158026	Chinese Business in Daily Communication	4	5
95	Chinese Literature	CHIN6159026	Chinese Character Writing	2	5
96	English Literature	ENGL6244024	Social Media Broadcasting	4	5
97	Primary Teacher Education	EDUC6037030	Teaching English for Young Learners	2	5
98	Primary Teacher Education	EDUC6061030	ICT for Distance Learning	2	5
99	Primary Teacher Education	EDUC8004030	School Based Management	2	5
100	Psychology	PSYC6127027	Indigenous Psychology	4	5

Enrichment Program I (6th Semester) & Enrichment Program II (7th Semester):

-) Student will take one of enrichment program tracks (off campus). See enrichment appendix for the tracks detail.

Enrichment Track Scheme

Tueste				mester	6					Sei	mester	7		
Track	IN	RS	EN	CD	SA	IS	etc	IN	RS	EN	CD	SA	FS	etc
1	٧							٧						
2	٧								٧					
3	٧									٧				
4	٧										٧			
5	٧											٧		
6	٧												٧	
7		٧						٧						
8		٧							٧					
9		٧								٧				
10		٧									٧			
11		٧										٧		
12		٧											٧	
13			٧					٧						
14			V						٧					
15			٧							٧				
16			٧								٧			
17			V									٧		
18			V										٧	
19				V				V						
20				٧					V					
21				V						V				
22				٧							V			
23				٧								٧		
24				٧									٧	
25					V			V						
26					V				٧					
27					V					V				
28					V						V			

Trook			Ser	nester	6		Semester 7							
Track	IN	RS	EN	CD	SA	IS	etc	IN	IN RS EN CD S			SA	FS	etc
29					٧							V		
30					٧								٧	
31						٧		٧						
32						٧			V					
33						٧				V				
34						٧					٧			
35						٧						٧		
36						٧						·	٧	

Note:

IN : Certified Internship SA : Certified Study Abroad

RS : Certified Research IS : Certified Specific Independent Study

EN : Certified Entrepreneurship FS : Certified Further Study

CD : Certified Community Development etc : Certified Study Program Special Purposes

Description:

Student will take one of enrichment program tracks

Certified Internship Track

Code	Course Name	SCU	Total
Enrichment Prog	ıram I		
BUSS6201005	Industrial Experience in Dynamic Industry	8	20
BUSS6202005	International Business Industrial Experience	8	20
BUSS6042005	Capacity Building in Industrial Experience	4	
Enrichment Prog	ram II		
BUSS6203005	Professional Experience in Dynamic Organization	8	20
BUSS6204005	Professional Experience in International Operations	8	20
BUSS6038005	Capacity Building in Professional Experience	4	

Certified Entrepreneurship Track

Code	Course Name	SCU	Total			
Enrichment Prog	Enrichment Program I					
ENTR6914005	New Business Initiation	8	20			
ENTR6915005	Product Development Process	8	20			
ENTR6916005	EES in New Business I	4				
Enrichment Proc	gram II					
ENTR6917005	Product Launching	8	20			
ENTR6918005	Business Development	8	20			
ENTR6919005	EES in New Business II	4				

Certified Research Track

Code	Course Name	SCU	Total					
Enrichment Prog	Enrichment Program I							
RSCH6338005	Research Design	8	20					
RSCH6555005	Scientific Writing for Management	8	20					
RSCH6148005	Capacity Building in Research	4						
Enrichment Prog	ram II							
RSCH6340005	Research Experience	8						
RSCH6556005	Scientific Writing and Implementation for Management	8	20					
RSCH6341005	Capacity Building Implementation in Research	4						

Certified Community Development Track

Code	Course Name	SCU	Total			
Enrichment Prog	Enrichment Program I					
CMDV6110005	Community Outreach Project Implementation	8	20			
CMDV6335005	Community Development Project for Management	8	20			
CMDV6168005	Capacity Building in Community Development	4				
Enrichment Prog	ıram II					
CMDV6111005	Community Development Project Implementation	8	20			
CMDV6336005	Community Development Project Design	8	20			
CMDV6068005	Capacity Building in Managing Community	4				

Certified Study Abroad Track

Code	Course Name	SCU	Total		
Elective courses list for study abroad*					
Enrichment Prog	gram I				
GLOB6005005	Elective Course for Study Abroad 1	4			
GLOB6006005	Elective Course for Study Abroad 2	4			
GLOB6007005	Elective Course for Study Abroad 3	4			
GLOB6008005	Elective Course for Study Abroad 4	4			
GLOB6009005	Elective Course for Study Abroad 5	2			
GLOB6010005	Elective Course for Study Abroad 6	2	20		
GLOB6011005	Elective Course for Study Abroad 7	2			
GLOB6012005	Elective Course for Study Abroad 8	2			
GLOB6013005	Elective Course for Study Abroad 9	2			
GLOB6014005	Elective Course for Study Abroad 10	2			
GLOB6015005	Elective Course for Study Abroad 11	2			
GLOB6016005	Elective Course for Study Abroad 12	2			
GLOB6251005	Elective Course for Study Abroad 29	4			
Enrichment Program II					
GLOB6017005	Elective Course for Study Abroad 13	4	20		
GLOB6018005	Elective Course for Study Abroad 14	4	20		
GLOB6019005	Elective Course for Study Abroad 15	4			

Code	Course Name	SCU	Total
GLOB6020005	Elective Course for Study Abroad 16	4	
GLOB6021005	Elective Course for Study Abroad 17	2	
GLOB6022005	Elective Course for Study Abroad 18	2	
GLOB6023005	Elective Course for Study Abroad 19	2	
GLOB6024005	Elective Course for Study Abroad 20	2	
GLOB6025005	Elective Course for Study Abroad 21	2	
GLOB6026005	Elective Course for Study Abroad 22	2	
GLOB6027005	Elective Course for Study Abroad 23	2	
GLOB6028005	Elective Course for Study Abroad 24	2	
GLOB6253005	Elective Course for Study Abroad 31	4	

^{*)} Transferred courses will be transferred based on credit transfer policies on study program with total of 20 credits.

Certified Specific Independent Study Track

Code	Course Name	SCU	Total		
Elective courses list for Specific Indenpendent Study*					
Enrichment Program I					
MICR6033005	Course Certification I	3			
MICR6034005	Technical Skill Enrichment I	4			
MICR6035005	Industrial Project I	9			
MICR6036005	Soft Skill Enrichment I	4			
MICR6001005	Elective Course for Specific Independent Study 1	8			
MICR6002005	Elective Course for Specific Independent Study 2	8			
MICR6003005	Elective Course for Specific Independent Study 3	6			
MICR6004005	Elective Course for Specific Independent Study 4	6			
MICR6005005	Elective Course for Specific Independent Study 5	6			
MICR6006005	Elective Course for Specific Independent Study 6	5			
MICR6007005	Elective Course for Specific Independent Study 7	5			
MICR6008005	Elective Course for Specific Independent Study 8	5	20		
MICR6009005	Elective Course for Specific Independent Study 9	5	20		
MICR6010005	Elective Course for Specific Independent Study 10	4			
MICR6011005	Elective Course for Specific Independent Study 11	4			
MICR6012005	Elective Course for Specific Independent Study 12	4			
MICR6013005	Elective Course for Specific Independent Study 13	4			
MICR6014005	Elective Course for Specific Independent Study 14	4			
MICR6015005	Elective Course for Specific Independent Study 15	3			
MICR6016005	Elective Course for Specific Independent Study 16	3			
MICR6017005	Elective Course for Specific Independent Study 17	3			
MICR6018005	Elective Course for Specific Independent Study 18	3			
MICR6019005	Elective Course for Specific Independent Study 19	3			
MICR6020005	Elective Course for Specific Independent Study 20	3			
MICR6021005	Elective Course for Specific Independent Study 21	2			
MICR6022005	Elective Course for Specific Independent Study 22	2			

Code	Course Name	SCU	Total
MICR6023005	Elective Course for Specific Independent Study 23	2	
MICR6024005	Elective Course for Specific Independent Study 24	2	
MICR6025005	Elective Course for Specific Independent Study 25	2	
MICR6026005	Elective Course for Specific Independent Study 26	2	
MICR6027005	Elective Course for Specific Independent Study 27	2	
MICR6028005	Elective Course for Specific Independent Study 28	2	
MICR6029005	Elective Course for Specific Independent Study 29	1	
MICR6030005	Elective Course for Specific Independent Study 30	1	
MICR6031005	Elective Course for Specific Independent Study 31	1	
MICR6032005	Elective Course for Specific Independent Study 32	1	

^{*)} For students who take BINUS certified specific independent study courses, they should take the first 4 courses on the list above (20 credits). Meanwhile, electives courses 1 to 32 are transferred courses for students who take certified specific independent study courses outside BINUS University. Transferred courses will be transferred based on credit transfer policies on study program with total of 20 credits

Further Study Track

Code	Course Name	Total			
	gram II (Master of Management Information Systems Strategic Management Stream)	ems:			
ISYS6829005	Digital Technology and Transformation	4			
ISYS6830005	Data Analytics for Business	6			
ISYS6831005	Applied Technology in Information Systems*	4			
ISYS6849005	Strategic Planning for Information Systems	6	00		
Enrichment Prog Digitalpreneursh	gram II (Master of Management Information Systemic)	ems:	20		
ISYS6829005	Digital Technology and Transformation	4			
ISYS6830005	Data Analytics for Business	6			
ISYS6831005	Applied Technology in Information Systems*	4			
ISYS6848005	6				
Enrichment Program II (Master of Industrial Engineering)					
ISYE6316005	YE6316005 Advanced Supply Chain Management and Operations				
ISYE6317005	System Simulation and Analytics	6	20		
ISYE6319005	SYE6319005 Applied Business Engineering Project*				
ISYE6318005	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3				
Enrichment Prog Communications	gram II (Master of Communication: Strategic Mar s Stream)	keting			
COMM6705005	Computer Mediated Communication	6			
COMM6596005	International Public Relations	4	20		
COMM6700005	Applied Communication Project*	4			
COMM6706005	Corporate Branding	6			
Enrichment Prog	gram II (Master of Accounting)				
ACCT6511005	ACCT6511005 COSO Framework Internal Control & Fraud Prevention		20		
ACCT6503005	Risk Assessment Analytics	6			

Code	Course Name	Total			
FINC6220005	Financial Reporting Decisions	6			
ACCT6505003	Applied Technology in Accounting*	4			
Enrichment Prog Program)	gram II (Master of Management: Business Man	agement			
ENTR6561005	Design Thinking for Innovation 4				
MKTG6299005	Business Negotiation	4	20		
MKTG6300005	Marketing Strategy	4			
STAT6187005	Applied Statistics				
MGMT6420005	Human Resources Management Strategy	4	1		

^{*)} Students are required to obtain certification no later than the end of the first semester of the master's (S2) program, as outlined in the university's official guidelines. This certification will be transferred as an undergraduate (S1) course and reported in the seventh semester of the undergraduate program.

The Table of Prerequisite for International Business Management Program

The Table of Frenchalistic for Effective Easiness Francisco Francisco Francisco							
Course		SCU	Sem.	Prerequisite Course		SCU	Sem.
BUSS6191005	Export-Import Management	2	4	BUSS7017005	International Trade	2	3
MGMT6369005	Corporate Strategy in International Business	2	4	BUSS6190005	International Business	2	2
MGMT6414005	Thesis	4	8	RSCH6026005	Research	4	5
MGMT6044005	Thesis	6	0	N3CI 10020003	Methodology	4	3

Student should pass all of these quality controlled courses as listed below:

No	Course Code	Course Name	Minimal Grade
1.	CHAR6013005	Character Building: Pancasila	В
2.	ENTR6511005	Entrepreneurship: Market Validation	С
3.	MKTG8005005	Marketing Management	С
4.	MGMT6358005	Managing Business Information	С
5.	MGMT6012005	Human Resources Management*	С
6.	MGMT6011005	Introduction to Management and Business	С
7.	BUSS6066005	Business Ethics	С
8.	MGMT6357005	Multinational Corporation Management	С

^{*)} Tutorial & Multipaper