

International Business Management Global Class

Introduction

Founded in 2012, the International Business Management program at the BINUS Business School has the mission to develop professionals to meet the challenges of industry and society head-on with a global mindset. The program is committed to the continuous pursuit of innovation in education at an internationally recognized business school. In 2019, the program received AACSB accreditation from the Association to Advance Collegiate Schools of Business. As only the 2nd business school in Indonesia to receive the accreditation, BINUS Business School joins more than 840 business schools globally committed to the improvement of the quality of business education throughout the world.

The International Business Management program's innovative and comprehensive curriculum balances students' need for the theoretical knowledge and the practical professional skills necessary for a successful career in international business. The subjects offered cover a wide range of topics from international trade to international business, including up-to-date courses, such as eBusiness for International Business and International Business Strategy, that are relevant to doing business in the 21st Century.

The program is hands-on from day one and has numerous opportunities for students to collaborate with industry or focus on starting their own ventures. Students have an opportunity to join the PPEI program, which involves a unique partnership with *Pendidikan dan Pelatihan Ekspor Indonesia* (PPEI), the Indonesian government's export and import training center, allowing students to gain real-world experience in international business. Students graduate from the program with an understanding of the complexities of conducting business on an international scale with the experience, skills, mindset and ethics to succeed in an increasing dynamic and changing world.

Vision

A world-class business school, fostering and empowering the society in serving and building the nation.

Mission

Providing world class business education to build the nation and to contribute to community development by means of:

- **Educating BINUSIANS to develop exemplary characters through holistic approach.**

Educating BINUSIANS to be ethical & innovative graduates with multiple skills to deal with business challenges using holistic approach.

- **Resolving business and entrepreneurship issues with meaningful and relevant research.**

Encouraging BINUSIAN to advance knowledge and practices with high quality research for resolving business and entrepreneurship issues.

- **Fostering BINUSIANS through self-enrichment.**

Nourishing BINUSIANS' SPIRIT for improving personal and professional capabilities

- **Empowering BINUSIANS to continuously improve business community.**

Invigorating BINUSIANS to solve the business community challenges through academic and community service activities.

Learning Goals

By the completion of our program

1. Management and Business Concepts

Each student should be able to comprehend management and business concepts.

2. Problem Solving and Entrepreneurial Skills

Each student should be able to systematically and innovatively solve problems and overcome challenges in businesses.

3. Global and Sustainability Mindsets

Each student should be able to perform global and sustainability mindsets in applying business concepts.

4. Professionalism and Ethical Competence

Each student should be able to apply ethical and professional values.

Prospective Career of the Graduates

The program offers you a professional career path in an international company and global market to put you in a high demand career or business as:

- | | |
|---|---|
| 1. International Business Analyst | 11. Market Research |
| 2. International Business Development | 12. International Business Planning |
| 3. International Business Relations | 13. International Business Services |
| 4. International Business Credit Analyst | 14. Government International Development |
| 5. Derivatives Trader | 15. Consultant for Finance and Trade |
| 6. Export Officer | 16. Advisory and Partner Executive |
| 7. Foreign Exchange Trader | 17. International Licensing / Franchising Manager |
| 8. Foreign Exchange Officer | 18. Joint venture Project Manager |
| 9. Global Risk Management Solutions Analyst | 19. International Policy Consultant |
| 10. Import Export Coordinator | 20. Multinational Company Manager |

Curriculum

The curriculum of the International Business Management Program provides a unique point of managing business and trade globally and is designed to prepare graduate students' readiness to apply for their knowledge and work in an appropriate industry or to become a global entrepreneur. Using an 'International' title should be performed with international languages skill. Besides Indonesian, students will also take English as the core language.

The International Business Management Program, incorporates many opportunities for students to gain international experience, including:

- | | |
|--------------------------------------|---|
| - Student Exchange | - Guest Lecturer (International Lecturer) |
| - Study Abroad | - Global Learning System |
| - Internship (Compulsory for 1 year) | - Collaboration Learning |
| - Live Video Lecturing | - Blended Learning |

Course Structure

Sem	Code	Course Name	SCU	Total
1	CHAR6013005	Character Building: Pancasila	2	20
	ISYS6181005	Management Information Systems for Leader	4	
	ACCT6351005	Accounting for Business	4	
	ECON6099005	Business Economics - (AOL)	4	
	MGMT6011005	Introduction to Management and Business - (AOL)	4	
	LANG6027005	Indonesian	2	
	Foreign Language Courses		0	
2	CHAR6014005	Character Building: Kewarganegaraan	2	20
	MATH6176005	Business Mathematics	2	
	STAT6206005	Business Statistics I	2	
	MKTG6318005	Marketing Management** - (AOL)	4	
	BUSS6190005	International Business**&***	2	
	BUSS6171005	Business Sustainability** - (AOL)	4	
	ENTR6509005	Entrepreneurship: Ideation	2	
	BUSS6066005	Business Ethics** - (AOL)	2	
	Foreign Language Courses		0	
3	CHAR6015005	Character Building: Agama	2	22
	STAT6207005	Business Statistics II - (AOL)	2/2	
	MGMT6297005	Operations Management**	4	
	BUSS6221005	International Trade**&***	2	
	FINC6001005	Financial Management	4	
	ENTR6510005	Entrepreneurship: Prototyping	2	
	MGMT6012005	Human Resources Management - (AOL)	4	
	Foreign Language Courses		0	
4	ENTR6511005	Entrepreneurship: Market Validation	2	18
	MGMT6370005	E-Business for International Business** - (AOL)	2	
	BUSS6162005	Market Entry Strategy**&*** - (AOL)	2	
	MGMT6369005	Corporate Strategy in International Business**	2	
	BUSS6191005	Export-Import Management**&***	2	
	MGMT6458005	Global Supply Chain Management**&***	2	
	BUSS6222005	Export-Import Cost Management**&***	2	
	RSCH6727005	Research Methodology for International Business	3/1	
	Foreign Language Courses		0	
5	GLOB6029005	Elective Course 1	4	20
	GLOB6030005	Elective Course 2	4	
	GLOB6031005	Elective Course 3	4	
	GLOB6032005	Elective Course 4	4	
	GLOB6033005	Elective Course 5	2	
	GLOB6034005	Elective Course 6	2	
	GLOB6035005	Elective Course 7	2	
	GLOB6036005	Elective Course 8	2	
	GLOB6037005	Elective Course 9	2	

Sem	Code	Course Name	SCU	Total
	GLOB6038005	Elective Course 10	2	
	GLOB6039005	Elective Course 11	2	
	GLOB6040005	Elective Course 12	2	
6	MGMT6357005	Multinational Corporation Management	4	20
	BUSS6223005	Trade in Asia	2	
	BUSS6224005	Special Topics in International Business	4	
	Free Electives		10	
	Minor Program		10	
7	Enrichment Program II		20	20
8	MGMT6406005	Pre-Thesis	2	6
	MGMT6414005	Thesis	4	
	MGMT6044005	Thesis	6	
Total Credits 146 SCU				

**) Global Learning System Course

***) Transferred course from training program at EITC/PPEI (Export Import Training Center/ Pendidikan dan Pelatihan Ekspor Indonesia)

-) (AOL) – Assurance of Learning Process System

Minor/Free Electives:

-) For 6th Semester: Students are required to choose Free Electives or Minor Program. For Free Electives, students are required to choose from the list of Free Electives in Appendix.

Foreign Language Courses:

Students will take foreign language courses according to BINUS University English proficiency test results. See foreign language courses appendix for the details. Students must pass with a minimum Grade of C.

Pre-thesis (2 SCU) & Thesis (4 SCU) can be taken in the 6th and/or 7th semester by the students who meet the requirements from the Study Program/Program

Appendix Foreign Language Courses

Foreign Language Courses	SCU
ENGL6253005 English for Frontrunners	0
ENGL6254005 English for Independent Users	0
ENGL6255005 English for Professionals	0
JAPN6190005 Basic Japanese Language*	0
CHIN6163005 Basic Chinese Language*	0

*) This course is optional for students

1. Students with Beelingua Placement Test score less than 60 are required to take English for Frontrunners and English for Independent Users.
2. Students with Beelingua Placement Test score between 61-99 are required to take English for Independent Users and English for Professionals.
3. Students with Beelingua Placement Test score greater than 99 are required to take English for Professionals. Additionally, students may choose to take either Basic Japanese Language or Basic Chinese Language.
4. Students are required to pass the foreign language courses before they take enrichment.
5. Students can see the requirements to pass the foreign language courses at BINUSMAYA – Beelingua.

Minor Scheme

Minor Program	Semester 5
Minor @ Binus Kemanggis	
Blockchain Technology and Business	V
Creative Digital Storytelling	V
Cross Cultural Communication	V
Data Analytics	V
Digital Banking	V
Digital Ecosystem	V
English for Business Professionals	V
Event Business and Entertainment	V
Human Capital in Digital Workplace	-
Interactive & Users Experience Design	V
Robotic Process Automation	V
Sustainable Development	V
Minor @ Binus Alam Sutera	
Digital Transformation	V
Minor @ Binus Bekasi	
Culinary	V
Korean Culture and Creativity	V
Minor @ Binus Malang	
Chinese for Career Pathways	V
English for Business Professionals	V
Digital Technopreneur	-
Minor @ Binus Bandung	
DesignPreneur	-
Minor @ Binus Semarang	
Content Creation	V
Immersive Journey to Japanese Language and Culture	V
Metaverse in Business	-

The minor programs can change anytime based on the trends of knowledge and industry each year. Students will receive information about the updated minor programs during the registration period.

1. Minor Program: Blockchain Technology and Business

Introduction

Blockchain is currently one of the fastest-growing industries in the technology sector. Also, based on Gemini's 2022 outlook, Indonesia is the most crypto-adopting country in Asia. The blockchain minor program initiative at BINUS could facilitate the students to learn and explore the technology. The Blockchain minor program explores the concept and development of blockchain from the technology and business perspectives. Beyond the blockchain concept, students will learn how to develop smart contracts and understand the architectural needs of a blockchain-based application. Finally, students will apply their knowledge in a project-oriented capstone course, during which they will design and develop a practical application of blockchain technology.

Career Options

Blockchain Consultant, Blockchain Architect, Blockchain Security Auditor, Token Economy Consultant, Smart Contract Developer, Web3 Entrepreneur.

Course Distribution

Fundamental Courses

Course	SCU
ISYS6826003 Introduction to Blockchain Technology	4
ISYS6827003 Blockchain Economy & Business	4
DTSC6016001 Basic Blockchain Programming	2
Total SCU	10

Additional Information

None

2. Minor Program: Creative Digital Storytelling

Introduction

Digital storytelling, by definition, is the process of telling a story using video, images, audio, music, geospatial applications, and any other digital media. Thus, this minor introduces the concept and skills in producing and communicating videos, images, and texts through English. It is interdisciplinary in its nature and relies heavily on critical and analytical thinking. It also aims to familiarize students with the technology/ tools needed to adapt a literary work to another form or vice versa. It is the minor that blend perspectives of arts with humanities to facilitate new interpretation of literary works.

Career Options

Social Media Content Creator; Digital Storyteller; Brand Designer; Digital Storytelling News Editor; Social Media Specialist; Digital Associate; Video Editor; Content Creator; Content Creator; Scriptwriter; Fiction writers; Non-Fiction Writers; Copywriter; Social Media Specialist.

Course Distribution

Fundamental Courses

Course	SCU
ENGL6274024 Approaches in Multimodal Storytelling	2
DSIN6033007 Visual Storytelling	2
ENGL6275024 Storytelling for Business	2
FILM6118009 Script Development & Pitching	4
Total SCU	10

Additional Information

None

3. Minor Program: Cross Cultural Communication

Introduction

This minor program equips students with the ability to communicate using languages and understanding cultures of foreign parties. In addition, this minor program enables students to apply intercultural awareness through both Indonesian and foreign languages and cultures.

Career Options

Language specialist, language localization specialist, translator, interpreter, mobility consultant/staff.

Course Distribution

Fundamental Courses

Course	SCU
CHIN6132026 Chinese Conversation in Daily Activities	4
COMM6502019 Communication in Diversity	2
BUSS6170025 Asian Business Ethics	4
Total SCU	10

Additional Information

None

4. Minor Program: Data Analytics

Introduction

The Data Analytics minor program provides insight into acquisitions and analysis of data in organizations by using critical thinking from multiple strategic perspectives, including consumer behavior communicated in the form of visualizations/models that can support retrieval decision.

Career Options

Data Analyst, Marketing Analyst.

Course Distribution

Fundamental Courses

Course	SCU
ISYS6680003 Introduction to Data Analytics	2
ISYS6681003 Data Management & Descriptive Analytics	4
STAT6198049 Statistical for Decision Making	4
Total SCU	10

Additional Information

None

5. Minor Program: Digital Banking

Introduction

A set of elective courses students can take from selected study programs at Binus University. This set aims to:

1. Comprehensive understanding of various concepts and practices in digital banking.
2. Critically Evaluate the implementation of digital banking for business optimization.
3. Apply relevant techniques of digital banking for business.
4. Develop solutions for various problems in digital banking.

Career Options

This minor would substantially contribute to the banking profession in Indonesia and its ecosystem (regulators, IT-Business Consultant, Financial Analysts, and other Finance Professions).

Course Distribution

Fundamental Courses

Course		SCU
ISYS6824003	Technology Innovation in Banking	2
FINC6217020	Bank Risk Management in the Digital Era	4
FINC6218020	Digital Finance and The Role of Central Bank	4
Total SCU		10

Additional Information

None

6. Minor Program: Digital Ecosystem

Introduction

To face challenges in the era of technological disruption and the wave of the 4.0 industrial revolutions, this minor program offers foundational knowledge about the digital ecosystem in the 4.0 industrial revolutions. Through this minor program, students will be able to develop fundamental knowledge about main pillars of the digital ecosystem, such as informatics, business, and creative design. Students will also be able to combine the knowledge they gain from their respective majors with information technology to develop real solutions for society.

Career Options

Chief technology officer, digital business strategy expert/consultant, digital solution architect, digital business strategy manager, digital operations manager.

Course Distribution

Fundamental Courses

Course		SCU
COMP6683001	Introduction to Artificial Intelligence	2/2
ISYS6549003	Digital Innovation	4
COMP6937001	Current Trends in Technology	2
Total SCU		10

Additional Information

None

7. Minor Program: English for Business Professionals

Introduction

This minor focuses on students who are interested in English in the business context. Students will learn about leadership and management, as well as language innovations in marketing and advertising. There will also be discussions on business communication issues.

Career Options

Manager, Business practitioner, Entrepreneur, Professional employee.

Course Distribution

Fundamental Courses

Course		SCU
ENGL6154024	English for Business Communications	4
MKTG6112024	Language Innovations in Marketing and Advertising	2
ENGL6244024	Social Media Broadcasting	4
Total SCU		10

Additional Information

None

8. Minor Program: Event Business and Entertainment

Introduction

This minor program provides practical and managerial skills, as well as knowledge of business in MICE (Meeting, Incentive, Convention, Exhibition) event, sport event, and festival, enabling students to plan and conduct a successful event.

Career Options

Professional event organizer, Professional Conference Organizer, Event Coordinator, Convention Services Supervisor, Venue Supervisor, Entertainment Supervisor, Event Promotor, Events Planner, Sporting Event Organizer, Catering Coordinator.

Course Distribution

Fundamental Courses

Course		SCU
HTMN6151021	Event Marketing Management	2
HTMN6152021	Catering Management	4
TRSM6232022	MICE (Meeting, Incentive, Convention, Exhibition) Management	4
Total SCU		10

Additional Information

None

9. Minor Program: Interactive & Users Experience Design

Introduction

In today's digital era, people are competing to produce the best digital products that suit the users' needs. How can we make this happen? Minor Interactive & User Experience (UX) Design is the answer. In this Minor program, students will learn about the basics of UX starting from finding, designing, and building a digital product that is in accordance with a good UX concept to ensure that the digital products produced have adopted the UX theory. In this minor program, students will study UX from 3 (three) main pillars of UX, namely Information Systems, Psychology, and Design through 6 (six) subjects that can be selected.

Career Options

UX Researcher, UX Designer, Usability Analyst, Information Architect, Interaction Designer, Visual Designer, Content Strategies

Course Distribution

Fundamental Courses

Course	SCU
ISYS6553003 User-Centered Research and Evaluation	4
PSYC6176027 Psychology and User Experience	4
DSIN6003007 Fundamental of Interface Design	2
Total SCU	10

Additional Information

None

10. Minor Program: Robotic Process Automation

Introduction

The Robotic Process Automation minor program provides an understanding of the concept of Robotic Process Automation (RPA) in automating repetitive processes, as well as providing an understanding of how the RPA development process involving the concept of Artificial Intelligence.

Career Options

RPA Developer, RPA Architect, RPA Business Analyst, System Analyst, Corporate Information Systems Designer, Technopreneur, IS Project Manager, IT/IS Consultant.

Course Distribution

Fundamental Courses

Course	SCU
COMP6857001 Basic Programming for Automation	2
COMP6858001 RPA Concept & Design	2
ISYS6684003 RPA Developer Fundamental	4
ISYS6687003 Business Process Improvement	2
Total SCU	10

Additional Information

None

11. Minor Program: Sustainable Development

Introduction

The minor program on the topic of Sustainable Development prepares students from other disciplines for careers in engineering-related fields. Students will receive enrichment in the fields of Architecture, Industrial Engineering, Civil Engineering, Computer Engineering, and Food Technology. Students also gain knowledge of the development and application of the latest technology in the engineering field, which supports sustainable development and the industrial revolution 4.0.

Career Options

Construction Manager; Property Manager; Building Manager; Civil Engineer; Project Manager; Pre Sales and Marketing Engineer, Product Specialist, Product Development, Business Development.

Course Distribution

Fundamental Courses

Course	SCU
ISYE6154011 Sustainable Design and Manufacture	4
CPEN6217010 Digital for Sustainable Development	4
ARCH6119014 Introduction to Sustainable Development	2
Total SCU	10

Additional Information

None

12. Minor Program: Digital Transformation

Introduction

Digital Transformation provides knowledge on how information technology can be a competitive advantage in business processes. In this minor program, students will learn about innovation in business processes, data management, and strategies that can support companies to become leaders in the digital era.

Career Options

Business Analyst, System Analyst, Corporate Information Systems Designer, Database Administrator, Database Designer, Technopreneur, IS Project Manager, IT/IS Consultant and Auditor, Social Media professional, and Marketing Analyst.

Course Distribution

Fundamental Courses

Course	SCU
ISYS6559003 Business Models and Technology Innovation	4
ISYS6557003 Business Data Management	4
MGMT6484005 Digital Strategy	2
Total SCU	10

Additional Information

None

13. Minor Program: Culinary

Introduction

The Culinary Minor Program provides learning that focuses on Culinary, Pastry & Bakery field. The curriculum design is more of practicums, which aim to make students have the competencies required in the fields of Food Production, Pastry & Bakery and Authentic Indonesian Cuisine.

Career Options

Entrepreneur in the field of Culinary (Resto, Café, Catering Business), Chef, Restaurant Owner/Manager.

Course Distribution

Fundamental Courses

Course	SCU
HTMN6108021 Food and Beverage Management	2
HTMN6008021 Kitchen Operation	4
HTMN6128021 Pastry and Bakery Operation	4
Total SCU	10

SCU for HTMN6008021, HTMN6128021 are practical

Additional Information

None

14. Minor Program: Korean Culture and Creativity

Introduction

This minor program provides knowledge and experience in Korean Performance and Culture. The courses will cover pop art, culture, cuisine, film, drama, music, and language. Students who have international experience, especially in Korea, will have a wide range of employment opportunities.

Career Options

Content Creator, Performer, Creative Marketer, Event Organizer, Foodpreneur, and Advertiser working in a Korean environment.

Course Distribution

Fundamental Courses

Course		SCU
HTMN6163021	Korean Cuisine and Culinary Arts	4
COMM6718019	Korean Language and Media	4
FILM6134009	Hallyu Creative Content	2
Total SCU		10

Additional Information

None

15. Minor Program: Chinese for Career Pathways

Introduction

This minor program offers a variety of courses customized to industry needs for Binus non-Chinese Literature students. With this minor program, students who do not major in Mandarin can still experience the benefits of mastering basic Mandarin, which is currently required by industries such as Hospitality, Chinese Companies, Management Banking, and Communication skills.

Career Options

Business Administration, Translation and Interpretation, International Relations and Diplomacy, Tourism and Hospitality, Marketing and Communications.

Course Distribution

Fundamental Courses

Course		SCU
CHIN6196026	Mandarin for Future Career	4
CHIN6197026	Easy Way to HSK 2 Preparation	4
CHIN6198026	Exploring Modern Chinese Culture	2
Total SCU		10

Additional Information

Open a maximum of 2 classes per batch per semester, with each class accommodating up to 30 students.

16. Minor Program: Content Creation

Introduction

You've probably heard it by now: Content is king. But why? Those days Consumers are going online, marketing has gone digital, and content creation is more important now than ever. Content creation encapsulates copywriting, design, production and other media that provide value and connect you to your target audience. Matching search intent and providing value (to the consumer and brand) is the foundation of successful content creation. Content

creators produce work on a variety of platforms including social media, blogs, podcasts, video platforms, case studies, white papers, infographics and more.

Career Options

Content Creator, Influencer, Social media Specialist.

Course Distribution

Fundamental Courses

Course		SCU
FILM6105009	Filmmaking Fundamental	4
MKTG6336055	Content Marketing Analytics	4
DSIN6042053	Photography for Creators	2
Total SCU		10

Additional Information

None

17. Minor Program: Immersive Journey to Japanese Language and Culture

Introduction

Immersive Journey to Japanese Language and Culture Minor program is focused on the basic learning of the Japanese language (equivalent to N5 or corresponding to CEFR levels A1 to A2). This includes an understanding of Japanese characters (Hiragana, Katakana, basic Kanji) and grammar. Additionally, it encompasses the comprehension of reading and listening skills in Japanese, covering vocabulary, phrases, and simple sentences. This program also includes the development of basic writing and speaking skills in Japanese.

Upon completion of this minor, students will be prepared to read Japanese written in Hiragana, Katakana, and basic Kanji, as well as understand everyday conversations in the Japanese language. Subsequently, students will be equipped to engage in basic-level Japanese speaking and writing.

The outcomes of this minor, built upon a foundation of basic Japanese language proficiency, will benefit students who plan to study abroad in Japan, travel to Japan, or pursue interests and hobbies related to Japan.

Career Options

Working in Japan, either in Indonesia or Japan, in the following fields as Consultant, Front Office, Tour Guide, Secretary, Finance, HR, Industry Creative (Content creator, dubber, cosplayer).

Course Distribution

Fundamental Courses

Course		SCU
JAPN6221025	Essential Japanese Grammar (<i>Yoku Tsukaeru Bunpou</i>)	4
JAPN6222025	Survival Japanese in Various Situations (<i>Nihon E Ikou, Yasashii Kaiwa De</i>)	4
JAPN6223025	Ideas and Images of Japan (<i>Nihon Jijou</i>)	2
Total SCU		10

Additional Information

None

Appendix: Free Electives (6th Semester)

No	Course Owner Department	Course Code	Course Name	SCU	Semester
1	International Business Management	BUSS6226005	Legal Aspects in International Business	2	6
2	International Business Management	BUSS6227005	International Business Financing	2	6
3	International Business Management	BUSS6228005	International Trade Negotiation	2	6
4	Business Management	MGMT6455005	Servitization and Customer Experience Management	2	6
5	Business Management	MKTG6319005	Service Marketing Management	4	6
6	Business Management	MGMT6456005	Fundamentals of Supply Chain Management	4	6
7	Business Management	MGMT6457005	Global Supply Chain Services	4	6
8	Business Management	MGMT6401005	Digital Supply Chain Management	2	6
9	Business Management	MGMT6365005	Current Issue in Service Business and Technology**	2	6
10	Management	MGMT6462005	Leadership Agility	4	6
11	Management	MGMT6463005	Organizational Behavior	4	6
12	Management	MGMT6464005	Corporate Governance	2	6
13	Management	MGMT6341005	Strategic Management	4	6
14	Management	BUSS6109005	Business Development	4	6
15	Management	MGMT6196005	Project Management	4	6
16	Management	BUSS6229005	Business Simulation	4	6
17	Management	MGMT6033005	Advanced Topics in Business and Organization	2	6
18	Management	LAWS6159005	Legal Aspect in Business	2	6
19	Management	MGMT6374005	Analysis on E-Business Investment	4	6
20	Management	ISYS6079005	E-Business System	4	6
21	Management	ISYS6744005	E-Business Strategy and Implementation	4	6
22	Management	ISYS6085005	Advanced Topics in E-Business	2	6
23	Global Business Marketing	MKTG6321005	Marketing Data Analytics	4	6

No	Course Owner Department	Course Code	Course Name	SCU	Semester
24	Global Business Marketing	MKTG6322005	Sales and Customer Relationship Management	4	6
25	Global Business Marketing	MKTG6237005	Global Strategic Marketing : Asia Pasific Perspective	4	6
26	Global Business Marketing	MKTG6270005	Retail and Omni Channel	2	6
27	Global Business Marketing	MKTG6272005	Marketing Research	2/2	6
28	Global Business Marketing	MGMT6358005	Managing Business Information	2/2	6
29	International Business Management	BUSS6222005	Export-Import Cost Management	2	6
30	International Business Management	MGMT6458005	Global Supply Chain Management	2	6
31	International Business Management	BUSS6191005	Export-Import Management	2	6
32	Industrial Engineering	ISYE6181011	System Engineering & Analysis	2	6
33	Industrial Engineering	ISYE6041011	Engineering Economy	2	6
34	Computer Science	COMP6800001	Human and Computer Interaction	2/1	6
35	Computer Science	COMP6696001	Research Methodology in Computer Science	2	6
36	Computer Science	COMP6823001	Multimedia Systems	2	6
37	Computer Science	ISYS6211001	Web Based Application Development	2/2	6
38	Computer Science	COMP8129001	User Experience	2/2	6
39	Computer Science	COMP7128001	Game Design	2	6
40	Marketing Communication	COMM6613019	Introduction to Media Industry	2	6
41	Marketing Communication	COMM6615019	Script Writing	2/2	6
42	Marketing Communication	COMM6625019	Theory of Mass Communication	2	6
43	Marketing Communication	COMM6617019	Media Convergence	2	6
44	Marketing Communication	COMM6628019	Communication Audit	2	6
45	Marketing Communication	COMM6425019	Event Management	2	6
46	Marketing Communication	COMM6629019	Understanding Intergenerational Communication	2	6
47	Marketing Communication	COMM6424019	Media Campaign and Monitoring	2/2	6
48	Tourism	TRSM6142022	Event Management	4	6
49	Tourism	TRSM6196022	Tourism Community Empowerment	2	6
50	Tourism	TRSM6218022	Adventure Tourism Management	4	6
51	Tourism	TRSM6219022	Wildlife and Marine Tourism	2	6
52	Tourism	TRSM6220022	Rural Tourism Entrepreneurship	4	6
53	Tourism	TRSM6221022	Sport Tourism	2	6
54	Tourism	TRSM6222022	Climate Change & Tourism	2	6

No	Course Owner Department	Course Code	Course Name	SCU	Semester
55	Tourism	BUSS6137022	Tourism E-Business	4	6
56	Tourism	TRSM6216022	Guiding and Interpretation	2	6
57	Tourism	TRSM6217022	Immigration, Quarantine and Customs	2	6
58	Tourism	TRSM6212022	Indonesian Culture	4	6
59	Tourism	TRSM6159022	Anthropology of Travel and Tourism	2	6
60	Tourism	TRSM6140022	Tourism Law and Regulation	2	6
61	Tourism	ACCT6383022	Principles of Tourism Accounting and Finance	2	6
62	Tourism	MGMT6408022	Strategic Management for Tourism	2	6
63	Tourism	TRSM6225022	Protected Area Planning & Management	4	6
64	Tourism	TRSM6224022	Environmental Health and Safety in Tourism	2	6
65	Hotel Management	MGMT6304021	Organization Behavior in Hospitality	2	6
66	Hotel Management	HTMN6145021	Revenue Management in Hospitality	2	6
67	Hotel Management	HTMN6027021	Service Management	4	6
68	Hotel Management	HTMN6146021	Food Safety Management	2	6
69	Hotel Management	HTMN6018021	Consumer Behavior in Hospitality	2	6
70	Hotel Management	HTMN6147021	Hospitality Management	4	6
71	Hotel Management	HTMN6148021	Research Methodology in Hospitality	4	6
72	Hotel Management	HTMN6001021	Introduction to Hospitality	4	6
73	Hotel Management	HTMN6123021	Hygiene and Safety for Hospitality	4	6
74	Accounting	ACCT6116020	Social and Environmental Accounting	2	6
75	Accounting	ACCT6461020	Accounting Syariah	2	6
76	Accounting	ACCT6462020	Audit Psychology	2	6
77	Accounting	ACCT6313 020	Public Sector Accounting	2	6
78	Taxation	TAXN6055020	Customs, Export and Import Tax Planning	2	6
79	Cyber Security	COMP6549001	Software Security	2	6
80	Data Science	DTSC6005001	Data Mining and Visualization	2/1	6
81	Mathematics	MATH6187016	Machine Learning	2/1	6
82	Information Systems	BUSS6043003	Introduction to E-Business	4	6
83	Information Systems	ISYS6016003	Social Media Fundamental	2	6
84	Information Systems	ISYS6084003	Database	2/2	6
85	Information Systems	ISYS6169003	Database Systems	4/2	6
86	Information Systems	ISYS6210003	Data Visualization	2	6
87	Information Systems	ISYS6280003	Database Systems	4/2	6
88	Information Systems	ISYS6284003	Analytical Information System	4	6
89	Information Systems	ISYS6285003	Digital and New Media	2	6
90	Information Systems	ISYS6478003	Research Methods in Information Systems	2	6
91	Information Systems	ISYS6594003	Coding for Finance	2	6

No	Course Owner Department	Course Code	Course Name	SCU	Semester
92	English Literature	ENGL6244024	Social Media Broadcasting	4	6
93	English Literature	EDUC6054024	Classroom Communication and Learning	4	6
94	Psychology	PSYC6123027	Educational Psychology	2	6
95	Psychology	PSYC6167027	Industrial and Organizational Psychology	4	6
96	Psychology	PSYC6136027	Theories of Developmental Psychology	2	6
97	Psychology	PSYC6122027	Social Psychology	4	6
98	Primary Teacher Education	EDUC6015030	Educational Research Methodology	4	6
99	Primary Teacher Education	EDUC6018030	Micro Teaching	4	6
100	Japanese Literature	JAPN6116025	Japanese Corporate Culture and Management (Nihon No Kigyou Bunka to Manejimento)	2	6

Enrichment Program (7th Semester):

-) Student will take one of enrichment program tracks (off campus). See enrichment appendix for the tracks.

Enrichment Track Scheme

Track	Semester 5						Semester 7							
	IN	RS	EN	CD	SA	etc	IN	RS	EN	CD	SA	IS	FS	etc
1					v		v							
2					v			v						
3					v				v					
4					v					v				
5					v						v			
6					v							v		
7					v								v	

Note:

IN	: Certified Internship	SA	: Certified Study Abroad
RS	: Certified Research	IS	: Certified Specific Independent Study
EN	: Certified Entrepreneurship	FS	: Further Study
CD	: Certified Community Development	etc	: Certified Study Program Special Purposes

Description:

Student will take one of enrichment program tracks

Certified Internship Track

Code	Course Name	SCU	Total
BUSS6205005	Industrial Experience in Dynamic Industry	8	20
BUSS6206005	International Business industrial Experience	8	
BUSS6042005	Capacity Building in Industrial Experience	4	

Certified Research Track

Code	Course Name	SCU	Total
RSCH6338005	Research Design	8	20
RSCH6557005	Scientific Writing for Management	8	
RSCH6148005	Capacity Building in Research	4	

Certified Entrepreneurship Track

Code	Course Name	SCU	Total
ENTR6920005	New Business Initiation	8	20
ENTR6921005	Product Development Process	8	
ENTR6922005	EES in New Business I	4	

Certified Community Development Track

Code	Course Name	SCU	Total
CMDV6110005	Community Outreach Project Implementation	8	20
CMDV6337005	Community Development Project for Management	8	
CMDV6168005	Capacity Building in Community Development	4	

Certified Study Abroad Track

Code	Course Name	SCU	Total
Elective courses list for study abroad*			20
GLOB6005005	Elective Course for Study Abroad 1	4	
GLOB6006005	Elective Course for Study Abroad 2	4	
GLOB6007005	Elective Course for Study Abroad 3	4	
GLOB6008005	Elective Course for Study Abroad 4	4	
GLOB6009005	Elective Course for Study Abroad 5	2	
GLOB6010005	Elective Course for Study Abroad 6	2	
GLOB6011005	Elective Course for Study Abroad 7	2	
GLOB6012005	Elective Course for Study Abroad 8	2	
GLOB6013005	Elective Course for Study Abroad 9	2	
GLOB6014005	Elective Course for Study Abroad 10	2	
GLOB6015005	Elective Course for Study Abroad 11	2	
GLOB6016005	Elective Course for Study Abroad 12	2	
GLOB6251005	Elective Course for Study Abroad 29	4	

*) Transferred courses will be transferred based on credit transfer policies on study program with total of 20 credits.

Certified Specific Independent Study Track

Code	Course Name	SCU	Total
Elective courses list for Certified Specific Independent Study*			20
CSIS001005	Course Certification	3	
CSIS002005	Technical Skill Enrichment	4	
CSIS003005	Industrial Project	9	
CSIS004005	Soft Skill Enrichment	4	
CSIS005005	Elective Course for Specific Independent Study 1	8	
CSIS006005	Elective Course for Specific Independent Study 2	8	
CSIS007005	Elective Course for Specific Independent Study 3	6	
CSIS008005	Elective Course for Specific Independent Study 4	6	
CSIS009005	Elective Course for Specific Independent Study 5	6	

Code	Course Name	SCU	Total
CSIS010005	Elective Course for Specific Independent Study 6	5	
CSIS011005	Elective Course for Specific Independent Study 7	5	
CSIS012005	Elective Course for Specific Independent Study 8	5	
CSIS013005	Elective Course for Specific Independent Study 9	5	
CSIS014005	Elective Course for Specific Independent Study 10	4	
CSIS015005	Elective Course for Specific Independent Study 11	4	
CSIS016005	Elective Course for Specific Independent Study 12	4	
CSIS017005	Elective Course for Specific Independent Study 13	4	
CSIS018005	Elective Course for Specific Independent Study 14	4	
CSIS019005	Elective Course for Specific Independent Study 15	3	
CSIS020005	Elective Course for Specific Independent Study 16	3	
CSIS021005	Elective Course for Specific Independent Study 17	3	
CSIS022005	Elective Course for Specific Independent Study 18	3	
CSIS023005	Elective Course for Specific Independent Study 19	3	
CSIS024005	Elective Course for Specific Independent Study 20	3	
CSIS025005	Elective Course for Specific Independent Study 21	2	
CSIS026005	Elective Course for Specific Independent Study 22	2	
CSIS027005	Elective Course for Specific Independent Study 23	2	
CSIS028005	Elective Course for Specific Independent Study 24	2	
CSIS029005	Elective Course for Specific Independent Study 25	2	
CSIS030005	Elective Course for Specific Independent Study 26	2	
CSIS031005	Elective Course for Specific Independent Study 27	2	
CSIS032005	Elective Course for Specific Independent Study 28	2	
CSIS033005	Elective Course for Specific Independent Study 29	1	
CSIS034005	Elective Course for Specific Independent Study 30	1	
CSIS035005	Elective Course for Specific Independent Study 31	1	
CSIS036005	Elective Course for Specific Independent Study 32	1	

*) For students who take BINUS certified specific independent study courses, they should take the first 4 courses on the list above (20 credits). Meanwhile, electives courses 1 to 32 are transferred courses for students who take certified specific independent study courses outside BINUS University. Transferred courses will be transferred based on credit transfer policies on study program with total of 20 credits

Further Study Track

Code	Course Name	SCU	Total
Enrichment Program II (Master of Management)			20
ENTR6561005	Design Thinking for Innovation	4	
MKTG6299005	Business Negotiation	4	
MKTG6300005	Marketing Strategy	4	
STAT6187005	Applied Statistics	4	
MGMT6420005	Human Resources Management Strategy	4	

The Table of Prerequisite for International Business Management Program

Course	SCU	Sem.	Prerequisite Course	SCU	Sem.
BUSS6191005	2	4	BUSS6221005	2	3
MGMT6369005	2	4	BUSS6190005	2	2
MGMT6414005	4	8	RSCH6727005	3/1	4
MGMT6044005	6				

Student should pass all of these quality controlled courses as listed below:

No	Course Code	Course Name	Minimal Grade
1.	CHAR6013005	Character Building: Pancasila	B
2.	ENTR6511005	Entrepreneurship: Market Validation	C
3.	MGMT6011005	Introduction to Management and Business	C
4.	BUSS6066005	Business Ethics	C
5.	BUSS6171005	Business Sustainability	C
6.	MKTG6318005	Marketing Management	C
7.	MGMT6012005	Human Resources Management*	C
8.	BUSS6162005	Market Entry Strategy	C

*) Tutorial & Multipaper