

Business Creation

Introduction

Business Creation Program is designed in particular to shape future creative and innovative entrepreneurs. The curriculum is designed with a balance of theory and practice, so the graduates will be able to start a new business in the third year. Most of the courses are delivered by successful entrepreneurs and experienced venture capital expert. Students will meet and hear from entrepreneurs who have created successful ventures. Some of these entrepreneurs will be willing to offer ongoing support and advice. Students will also meet other potential entrepreneurs like themselves with whom they can share ideas.

Vision

A world-class business school, fostering and empowering the society in serving and building the nation.

Mission

Providing world class business education to build the nation and to contribute to community development by means of:

• Educating BINUSIANs to develop exemplary characters through holistic approach.

Educating BINUSIANs to be ethical & innovative graduates with multiple skills to deal with business challenges using holistic approach.

• Resolving business and entrepreneurship issues with meaningful and relevant research.

Encouraging BINUSIAN to advance knowledge and practices with high quality research for resolving business and entrepreneurship issues.

- Fostering BINUSIANs through self-enrichment.
- Nourishing BINUSIANs' SPIRIT for improving personal and professional capabilities

• Empowering BINUSIANs to continuously improve business community. Invigorating BINUSIANs to solve the business community challenges through academic and community service

activities.

Learning Goals

By the completion of our program

1. Management and Business Concepts

Each student should be able to comprehend management and business concepts.

2. Problem Solving and Entrepreneurial Skills

Each student should be able to systematically and innovatively solve problems and overcome challenges in businesses.

3. Global and Sustainability Mindsets

Each student should be able to perform global and sustainability mindsets in applying business concepts.

4. Professionalism and Ethical Competence

Each student should be able to apply ethical and professional values.

Prospective Career of the Graduates

There are many fields of career for graduates, including but not limited to:

- 1. Analyst 3. Entrepreneur 5. Consultant
- 2. Developer 4. Manager 6. Lecturer



Curriculum

The Curriculum of Business Creation Program has a unique point and was designed to prepare graduate students' readiness to apply their entrepreneurial knowledge and to start a new business. The curriculum is designed based on the Entrepreneurial Process consist of Idea Generation & Opportunity Discovery; Designing Business Model & Business Plan; New Venture Creation and Business Development. Using experiential, action-based and project-based learning, students will learn about identifying opportunities that offer the potential to grow a business; evaluating opportunities, analysing the competition and minimising risk; and starting a new business. Students will understand how to design a business model & write business plan that generates strong revenue streams; how to protect intellectual property; how to make the best potential investment deals including how investment deals work and how to think and act in an entrepreneurial manner.

The student will gain access to mentoring expertise from both investors and entrepreneurs; networks and people who can help students make the dream to a reality; the opportunity to pitch to the investment community and gain feedback and the chance to submit your business plan to be considered for initial investment. In supporting the entrepreneurial learning, students are provided with a wide range of the entrepreneurial competition, which consists of Business Idea Competition, Creative Selling Competition, Business Model Competition, Business Plan Competition and Business Pitch Competition. In addition to the competition and mentoring, the students will also be facilitated by entrepreneurial activities such as speaking opportunities; sharing session; workshop & seminar; entrepreneur club; industrial visit; boot camp and exhibition. At the end of the study period, students are required to compile a thesis on the analysis of a business performance that has been run in the sixth and seventh semesters and design a business plan for the next five years.

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Sem	Code	Course Name	SCU	Total
	CHAR6013005	Character Building: Pancasila	2	ΙΙΥ
	ACCT6351005	Accounting for Business	4	
	ENTR6101005	Introduction to Entrepreneurship**	4	
1	MGMT6011005	Introduction to Management and Business* - (AOL)	4	20
	ENTR6102005	Creative & Innovative Thinking** - (AOL)	4	
	LANG6027005	Indonesian	2	
	Foreign Langua	ge Courses	0	
	CHAR6014005	Character Building: Kewarganegaraan	2	
	STAT6206005	Business Statistics I	2	
	MKTG6318005	Marketing Management* ^{&**} - (AOL)	4	
2	FINC6001005	Financial Management	4	20
	ECON6099005	Business Economics - (AOL)	4	
	ISYS6181005	Management Information Systems for Leader	4	
	Foreign Langua	ge Courses	0	
	BUSS6066005	Business Ethics** - (AOL)	2	
	MGMT6297005	Operations Management**	4	
3	STAT6207005	Business Statistics II - (AOL)	2/2	22
	BUSS6171005	Business Sustainability** - (AOL)	4	22
	MGMT6012005	Human Resources Management - (AOL)	4	
	ENTR6141005	Business Plan I	2	

Course Structure



Sem	Code	Course Name	SCU	Total
	MATH6176005	Business Mathematics	2	
	Foreign Langua	ge Courses	0	
	CHAR6015005	Character Building: Agama	2	
	ENTR6533005	Business Plan II	4	
4	ENPR6103005	Global Entrepreneurship**	4	18
4	ENPR6104005	Digital Marketing and Analytics** - (AOL)	4	10
	ENPR6249005	Business Research Methodology	3/1	
	Foreign Langua	ge Courses	0	
	ENPR6142005	Digital Business Transformation**	4	
	ENPR6106005	Product Design & Branding**	2	
	ENPR6107005	Business Communication & Strategy**	4	
	Stream: Creativ	e Business ⁽¹		
	ENPR6166032	Launch Creative Business Startup	4	
	ENPR6167032	Startup Funding	4	
	ENPR6190032	Business Intelligence	2/2	
	ENPR6162032	Risk Assessment and Decision Making in Business	4	
5	COMP6667032	Interaction Design	2/2	20
	Stream: Entrepreneurship in Emerging Economies ⁽²			
	ENPR6177002	Financing Innovative Ventures	4	
	ENPR6178002	Customer Engagement Strategy	4	
	ENPR6179002	Franchise Business	4	
	ENPR6180002	Disruptive Strategy & Innovation	4	
	ENPR6181002	Managing Innovation for Circular Economy		ITV
	Free Electives		10	
	Minor Program		10	
6	Enrichment Pro	gram I	20	20
7	Enrichment Pro	gram II	20	20
	ENPR6235005	Pre-Thesis	2	
8	ENPR6238005	Thesis - Business Start Up Report	4	6
	ENTR6032005	Thesis - Business Start Up Report	6	
	TOTAL CREDIT 146 SCU			DIT 146 SCU

*) This course is delivered in English

**) Global Learning System Course

For 5th Semester:

1) Conducted for student mobility program in BINUS @Bandung

2) Conducted for student mobility program in BINUS @Malang

-) (AOL) - Assurance of Learning Process System

Streaming/Minor/Free Electives:

-) For 5th Semester: Students are required to choose one of the streamings/ minor program/free electives/ cross streaming.



Foreign Language Courses:

Students will take foreign language courses according to BINUS University English proficiency test results. See foreign language courses appendix for the details. <u>Students must pass with a minimum Grade of C</u>.

Pre-thesis (2 SCU) & Thesis (4 SCU) can be taken in the 6th and/or 7th semester by the students who meet the requirements from the Study Program/Program

Foreign Language Courses		SCU
ENGL6253005	English for Frontrunners	0
ENGL6254005	English for Independent Users	0
ENGL6255005	English for Professionals	0
JAPN6190005	Basic Japanese Language*	0
CHIN6163005	Basic Chinese Language*	0

Appendix Foreign Language Courses

*) This course is optional for students

- 1. Students with Binus University English Proficiency Test score less than 437 are required to take English for Frontrunners and English for Independent Users.
- 2. Students with Binus University English Proficiency Test score less than 520 are required to take English for Independent Users and English for Professionals.
- Students with Binus University English Proficiency Test score equal to or greater than 520 are required to take English for Professionals. Additionally, students may choose to take either Basic Japanese Language or Basic Chinese Language.
- 4. Students are required to pass the foreign language courses before they take enrichment.
- 5. Students can see the requirements to pass the foreign language courses at BINUSMAYA Beelingua.

Minor Scheme

Minor Program	Semester 5		
Minor @ Binus Kemanggisan			
Digital Ecosystem	V		
Human Capital in Digital Workplace	-		
Sustainable Development	V		
Cross Cultural Communication	V		
Interactive & Users Experience Design	V		
Data Analytics	V		
Robotic Process Automation	V		
Event Business and Entertainment	V		
Creative Digital Storytelling	V		
Digital Banking	V		
Blockchain Technology and Business	V		
Minor @ Binus Alam Sutera			
Digital Transformation	V		
Minor @ Binus Bekasi			
Virtual Services Experience	V		
Culinary	V		



Minor Program	Semester 5	
Minor @ Binus Malang		
Digital Technopreneur	-	
Minor @ Binus Bandung		
DesignPreneur	-	
Minor @ Binus Semarang		
Metaverse in Business	-	
Content Creation	V	

The minor programs can change anytime based on the trends of knowledge and industry each year. Students will receive information about the updated minor programs during the registration period.

1. Minor Program: Digital Ecosystem

Fundamental Courses

	Course	SCU
COMP6683001	Introduction to Artificial Intelligence	2/2
ISYS6549003	Digital Innovation	4
COMP6937001	Current Trends in Technology	2
•	Total SCU	10

2. Minor Program: Sustainable Development

Fundamental Courses

	Course		SCU	
ISYE6154011	Sustainable Design and Manufacture		4	
CPEN6217010	Digital for Sustainable Development	UNIVF	4	SITY
ARCH6119014	Introduction to Sustainable Development		2	
		Total SCU	10	

3. Minor Program: Cross Cultural Communication

Fundamental Courses

	Course	SCU
CHIN6132026	Chinese Conversation in Daily Activities	4
COMM6502019	Communication in Diversity	2
BUSS6170025	Asian Business Ethics	4
	Total SCU	10

4. Minor Program: Interactive & Users Experience Design

Fundamental Courses

	Course	SCU
ISYS6553003	User-Centered Research and Evaluation	4
PSYC6176027	Psychology and User Experience	4
DSIN6003007	Fundamental of Interface Design	2
	Total SCU	10



5. Minor Program: Data Analytics

Fundamental Courses

	Course	SCU
ISYS6680003	Introduction to Data Analytics	2
ISYS6681003	Data Management & Descriptive Analytics	4
STAT6198049	Statistical for Decision Making	4
	Total SCU	10

6. Minor Program: Robotic Process Automation

Fundamental Courses

	Course	SCU
COMP6857001	Basic Programming for Automation	2
COMP6858001	RPA Concept & Design	2
ISYS6684003	RPA Developer Fundamental	4
ISYS6687003	Business Process Improvement	2
	Total SCU	10

7. Minor Program: Event Business and Entertainment

Fundamental Courses

Course S	
Gourse	CU
HTMN6151021 Event Marketing Management	2
HTMN6152021 Catering Management	4
TRSM6232022 MICE (Meeting, Incentive, Convention, Exhibition) Management	
Total SCU	NOIL

8. Minor Program: Creative Digital Storytelling

Fundamental Courses

	Course	SCU
ENGL6274024	Approaches in Multimodal Storytelling	2
DSIN6033007	Visual Storytelling	2
ENGL6275024	Storytelling for Business	2
FILM6118009	Script Development & Pitching	4
	Total SCU	10

9. Minor Program: Digital Banking

Fundamental Courses

	Course	SCU
ISYS6824003	Technology Innovation in Banking	2
FINC6217020	Bank Risk Management in the Digital Era	4
FINC6218020	Digital Finance and The Role of Central Bank	4
	Total SCU	10



10. Minor Program: Blockchain Technology and Business

Fundamental Courses

	Course	SCU
ISYS6826003	Introduction to Blockchain Technology	4
ISYS6827003	Blockchain Economy & Business	4
DTSC6016001	Basic Blockchain Programming	2
	Total SCU	10

11. Minor Program: Digital Transformation

Fundamental Courses

	Course	SCU
ISYS6559003	Business Models and Technology Innovation	4
ISYS6557003	Business Data Management	4
MGMT6484005	Digital Strategy	2
	Total SCU	10

12. Minor Program: Virtual Service Experience

Fundamental Courses

Course	SCU	
ISYS6561003 Fundamental of Virtual Services	2	
ACCT6350020 Virtual Financial Services	4	
MGMT6354005 Virtual Operation and Supply Chain	4	
Total SC	:U 10	
	ER	S

13. Minor Program: Culinary

Fundamental Courses

	Course					
HTMN6108021	Food and Beverage Management	2				
HTMN6008021	Kitchen Operation	4				
HTMN6128021	Pastry and Bakery Operation	4				
	Total SCU	10				

SCU for HTMN6008021, HTMN6128021 are practical

14. Minor Program: Content Creation

Fundamental Courses

	Course	SCU
FILM6105009	Filmmaking Fundamental	4
MKTG6392055	Digital marketing	4
DSIN6042053	Photography for Creators	2
	Total SCU	10



Appendix: Free Electives (5th Semester)

No	Course Owner Department	Course Code	Course Name	SCU	Semester
1	Business Management	MKTG6324005	Retail Marketing Management	2	5
2	Business Management	MGMT6460005	Retail Supply Chain Management	2	5
3	Business Management	MGMT6400005	Supply Chain Strategy	2	5
4	Global Business Marketing	MKTG6237005	Global Strategic Marketing: Asia Pacific Perspective	4	5
5	Global Business Marketing	MKTG6272005	Marketing Research	2/2	5
6	Global Business Marketing	MKTG6270005	Retail and Omni Channel	2	5
7	Global Business Marketing	MKTG6322005	Sales and Customer Relationship Management	4	5
8	International Business Management	MGMT6357005	Multinational Corporation Management	4	5
9	International Business Management	BUSS6223005	Trade in Asia	2	5
10	Hotel Management	HTMN6131021	Catering Management	2	5
11	Hotel Management	HTMN6146021	Food Safety Management	2	5
12	Hotel Management	HTMN6001021	Introduction to Hospitality	4	5
13	Marketing Communication	COMM6622019	Audio Journalism	2/2	5
14	Marketing Communication	COMM6637019	Brand Activation	2/2	5
15	Marketing Communication	COMM6410019	Digital Broadcasting Production	2/2	5
16	Marketing Communication	COMM6624019	Digital Creative Content	2/2	5
17	Marketing Communication	COMM6635019	Integrated Marketing Communication	2	5
18	Marketing Communication	COMM6620019	Online Publishing	2/2	5
19	Marketing Communication	COMM6631019	Public Affair	2	5
20	Marketing Communication	COMM6638019	Social Media Planning & Engagement	2/2	5
21	Marketing Communication	COMM6632019	Writing for Corporate Communication	2/2	5
22	Tourism	TRSM6218022	Adventure Tourism Management	4	5
23	Tourism	TRSM6159022	Anthropology of Travel and Tourism	2	5
24	Tourism	TRSM6224022	Environmental Health and Safety in Tourism	2	5
25	Tourism	TRSM6142022	Event Management	4	5
26	Tourism	TRSM6212022	Indonesian Culture	4	5
27	Tourism	TRSM6225022	Protected Area Planning & Management	4	5
28	Tourism	TRSM6220022	Rural Tourism Entrepreneurship	4	5
29	Tourism	MGMT6408022	Strategic Management for Tourism	2	5
30	Architecture	ARCH6131014	Architectural Conservation	4	5



No	Course Owner Department	Course Code	Course Name	SCU	Semester
31	Architecture	ARCH6147014	Behavior in Architecture	4	5
32	Architecture	ARCH6144014	Digital Construction	4	5
33	Architecture	ARCH6146014	Interior Architecture	4	5
34	Architecture	ARCH6128014	Multimedia in Design Presentation	4	5
35	Architecture	ARCH6076014	Project Management	2	5
36	Architecture	ARCH6145014	Property Assessment	2	5
37	Civil Engineering	CIVL6080013	Construction Methods & Heavy Equipment	2	5
38	Computer Engineering	CPEN6232010	Cloud Technology Practice	2	5
39	Computer Engineering	CPEN6220010	Computer Networks & Information Security	4/1	5
40	Computer Engineering	CPEN6225010	Telco Network & Switching System	2	5
41	Food Technology	FOOD6073015	Current Issues in Food Technology	2	5
42	Food Technology	FOOD6076015	Food Fermentation Technology	2	5
43	Food Technology	FOOD6074015	Food Processing Technology II	2	5
44	Food Technology	CPEN6235015	IoT in Food Industry	2	5
45	Food Technology	FOOD6094015	Nutrition & Health	4	5
46	Industrial Engineering	ISYE6067011	Global Supply Chain	2	5
47	Industrial Engineering	ISYE6169011	Maintenance Management Systems	2	5
48	Industrial Engineering	ISYE6130011	Project Management	2	5
49	Industrial Engineering	ISYE6165011	Supply Chain Risk & Negotiation	2	5
50	Business Law	LAWS6171028	Business Competition & Consumer Protection Law	2	5
51	Business Law	LAWS6174028	Contract & Legislative Drafting	2	5
52	Business Law	LAWS6110028	Cyber Law	2	5
53	Business Law	LAWS6017028	Intellectual Property Rights	4	5
54	Business Law	LAWS6159028	Legal Aspect in Business	2	5
55	Business Law	LAWS6167028	Legal Philosophy & Professional Ethics	2	5
56	Business Law	LAWS6176028	Tax Law	2	5
57	Chinese Literature	CHIN6157026	Chinese Business for Etiquette (Beginner)	4	5
58	Chinese Literature	CHIN6158026	Chinese Business in Daily Communication	4	5
59	Chinese Literature	CHIN6159026	Chinese Character Writing	2	5
60	English Literature	EDUC6054024	Classroom Communication and Learning	4	5
61	English Literature	ENGL6169024	English for Professionals	2	5
62	English Literature	ENGL6244024	Social Media Broadcasting	4	5



No	Course Owner Department	Course Code	Course Name	SCU	Semester
63	Japanese Literature	JAPN6150025	Ideas and Images of Japanese Culture (Nihon Bunka Aidea to Imeeji)	2	5
64	Japanese Literature	JAPN6111025	Introductory Japanese I	4	5
65	Japanese Literature	JAPN6145025	Japanese Grammar I (Bunpou I)	4	5
66	Japanese Literature	JAPN6104025	Japanese Industry and Technology	2	5
67	Japanese Literature	JAPN6148025	Japanese Letter I (Kanji I)	2	5
68	Japanese Literature	JAPN6149025	Reading Comprehension I (Dokkai I)	2	5
69	Primary Teacher Education	EDUC6074030	Art & Craft	4	5
70	Primary Teacher Education	EDUC6063030	English for Academic Purposes	2	5
71	Primary Teacher Education	EDUC6073030	ICT for Distance Learning	4	5
72	Primary Teacher Education	EDUC6075030	Teaching English for Young Learners	4	5
73	Psychology	PSYC6191027	E-Learning Psychology	4	5
74	Psychology	PSYC6130027	Human Performance Technology	4	5
75	Psychology	PSYC6215027	Leadership and Organizational Behaviour	4	5
76	Psychology	PSYC6124027	Psychology of Early Childhood Education	4	5
77	Psychology	PSYC6125027	Psychology of Special Needs Education	4	5
78	Psychology	PSYC6145027	Urban Psychology	4	5
79	Accounting	ACCT6461020	Accounting Syariah	2	5
80	Finance	FINC6189020	Introduction to Financial Market and Fin- Tech	2	5
81	Computer Science	ISYS6197001	Business Application Development	2/2	5
82	Computer Science	COMP6800001	Human and Computer Interaction	2/1	5
83	Computer Science	MOBI6059001	Mobile Programming	2	5
84	Computer Science	COMP6144001	Web Programming	2/1	5
85	Data Science	DTSC6006001	Machine Learning	2/1	5
86	Game Application and Technology	GAME6085001	Object Oriented Game Programming	2	5
87	Mobile Application & Technology	MOBI6070001	Embedded System and Internet of Things	3	5
88	Mobile Application & Technology	MOBI6068001	Web Design	2	5
89	Statistics	STAT6157049	Data Mining and Visualization	2	5
90	Animation	DSGN6690007	Animation Storytelling	2	5
91	Animation	DSGN6689007	Concept Art & Production Design	2	5
92	Creative Advertising	DSGN6661007	Photography	4	5



No	Course Owner Department	Course Code	Course Name	SCU	Semester
93	Film	FILM6059009	Global Cinema	4	5
94	Interior Design	DSGN6612008	Design Trend	2	5
95	New Media	DSGN6743007	Digital Graphic Reproduction	4	5
96	Business Information Technology	ISYS6579003	Knowledge-Based AI: Cognitive Systems	4	5
97	Information Systems	ISYS6196003	Business Analytics	2	5
98	Information Systems	ISYS8066003	Business Process Management	4	5
99	Information Systems	ISYS6199003	Data & Text Mining	4	5

Enrichment Program I (6th Semester) & Enrichment Program II (7th Semester):

-) Student will take one of enrichment program tracks (off campus). See enrichment appendix for the tracks detail.

Enrichment Track Scheme

Treels			Se	emeste	r 6						Seme	ester 7			
Track	IN (RS	EN	CD	SA	IS	etc	IN	RS	EN	CD	SA	IS	FS	etc
1			v					v							
2		÷	V						v						
3			v							v					
-4			v				•				v				
5			v									v			
6			V						-					v	
7	v		Y							v		ř	5	ΓΥ	
8		v					Į			v					
9				V						v					
10					v					v					
11	v													v	
12		v												v	
13			v											v	
14				V										v	
15					v									v	
lote:			•		•			R			•	•	•		

SA

IS

FS

etc

Note: IN

: Certified Internship

RS : Certified Research EN : Certified Entrepreneurship

CD : Certified Community Development

: Certified Study Abroad

: Certified Specific Independent Study

: Further Study

: Study Program Special Purposes

Description:

Student will take one of enrichment program tracks



Certified Internship Track

Code	Course Name	SCU	Total		
Enrichment Program I/II					
ENPR6184005	Professional Experience for Business Development	8	20		
ENPR6185005	Industry Experience for Business Sustainability	8			
ENPR6186005	Entrepreneurial Business Development	4			

Certified Entrepreneurship Track

Code	Course Name	SCU	Total		
Enrichment Program I					
ENTR6021005	Business Start Up	8	20		
ENTR6603005	Launching New Business	8	20		
ENTR6024005	EES in New Business I				
Enrichment Program II					
ENTR6028005	Growing a Business	8	20		
ENTR6604005	Business Funding 8		20		
ENTR6031005	EES in New Business II				

Certified Research Track

Code	Course Name SCU				
Enrichment Prog	ram VII				
RSCH6370005	Research for Business Management	8			
RSCH6551005	Scientific Writing in Business Management	8			
RSCH6454005	Global Entrepreneurship and Business Development	4			

Certified Community Development Track

Code	Course Name	SCU	Total		
Enrichment Program I/II					
CMDV6114005	Community Outreach Project Implementation	8			
CMDV6338005	Community Outreach Project Design	8	20		
CMDV6255005 Employability and Entrepreneurial Skills in Community Development		4			

Certified Study Abroad Track

Code	Course Name	SCU	Total	
Enrichment Program I				
GLOB6005005	Elective Course for Study Abroad 1	4		
GLOB6006005	Elective Course for Study Abroad 2	4	20	
GLOB6007005	Elective Course for Study Abroad 3	4	20	
GLOB6008005	Elective Course for Study Abroad 4	4		
GLOB6009005	Elective Course for Study Abroad 5	2		



Code	Course Name	SCU	Total
GLOB6010005	Elective Course for Study Abroad 6	2	
GLOB6011005	Elective Course for Study Abroad 7	2	
GLOB6012005	Elective Course for Study Abroad 8	2	
GLOB6013005	Elective Course for Study Abroad 9 2		
GLOB6014005	Elective Course for Study Abroad 10	2	
GLOB6015005	Elective Course for Study Abroad 11	2	
GLOB6016005	Elective Course for Study Abroad 12	2	
GLOB6251005	Elective Course for Study Abroad 29	4	

*) Transferred courses will be transferred based on credit transfer policies on study program with total of 20 credits

Certified Further Study Track

Code	ode Course Name		Total		
Enrichment Program II (Master of Management)					
ENTR6561005	Design Thinking for Innovation	4			
MKTG6299005	Business Negotiation	4	20		
MKTG6300005 Marketing Strategy		4	20		
STAT6187005 Applied Statistics		4			
MGMT6420005	Human Resources Management Strategy	4			

The Table of Prerequisite for Business Creation Program

Course		SCU	Sem.	n. Prerequisite Course		SCU	Sem.
FINC6001005	Financial Management	4	4	MGMT6011005	Introduction to Management and Business	T 4	1
ENTR6533005	Business Plan II	4	4	ENTR6141005	Business Plan I	2	3

Student should pass all of these quality controlled courses as listed below:

No	Course Code	Course Name	Minimal Grade
1.	CHAR6013005	Character Building: Pancasila	В
2.	MGMT6011005	Introduction to Management and Business	С
3.	ENTR6102005	Creative & Innovative Thinking	С
4.	MKTG6318005	Marketing Management	С
5.	MGMT6012005	Human Resources Management*	С
6.	BUSS6066005	Business Ethics	С
7.	ENTR6141005	Business Plan I	С
8.	ENPR6104005	Digital Marketing and Analytics	С

*) Tutorial & Multipaper