

## Entrepreneurship Business Creation

### Introduction

Entrepreneurship Business Creation Study Program acquaints entrepreneurship as an academic discipline. The curriculum is designed in particular to prepare students to be creative and innovative entrepreneurs by providing a blueprint for turning ideas into a viable venture or initiative. Entrepreneurship education also aims to shape the characteristics and mindset of entrepreneurs who have high motivation, dare to try and be innovative, which can be applied in various fields of one's life and career.

### Vision

A world-class business and entrepreneurship study program, fostering and empowering the society in serving and building the nation.

### Mission

Providing world class business and entrepreneurship education to build the nation and to contribute to community development by means of:

1. **Educating BINUSIANS to develop exemplary characters through holistic approach.** *Educating BINUSIANS to be ethical & innovative graduates with multiple skills to deal with business digitalization challenges using holistic approach*
2. **Developing business creation through entrepreneurship and relevant research.** *Encouraging BINUSIAN to advance knowledge and practices with high quality research for resolving business and entrepreneurship issues.*
3. **Fostering BINUSIANS through self-enrichment.** *Nourishing BINUSIANS' SPIRIT for improving personal and professional capabilities.*
4. **Empowering BINUSIANS to continuously improve business community.** *Invigorating BINUSIANS to solve the business community challenges through academic and community service activities.*

### Program Objective

The objectives of the program are:

1. Provide students basic knowledge in the fields of entrepreneurship and management they need in business practice.
2. Provide students with entrepreneurial and business skills integrated with information technology that have an impact on business, marketing, operations, finance and business organizations and provide tools used in business implementation.
3. Preparing students to become entrepreneurs and agents of change ethically by utilizing skills and knowledge in building a sustainable business

## Student Outcomes

After completing the study:

1. Each student should be able to apply business concept.
2. Each student should be able to demonstrate entrepreneurial acumen by applying creative, innovative, analytical thinking as well as applying communication skills, and ICT skills.
3. Each student should be able to apply ethical and professional values.
4. Each student should be able to articulate sustainable business perspective in exercising business concept.

## Prospective Career of the Graduates

1. Entrepreneur
2. Intrapreneur
3. Business Developer
4. Business Planner
5. Business Consultant
6. Digital Business Specialist

## Curriculum

The Entrepreneurship Business Creation Study Program curriculum is uniquely designed to prepare students to be able to apply their entrepreneurial knowledge and to start new businesses. The curriculum is designed based on the Entrepreneurial Process which consists of Idea Generation & Opportunity Discovery; Designing Business Models & Business Plans; New Business Creation and Business Development. By using experience, action-based and project-based learning, students will learn how to identify potential business opportunities, evaluate opportunities, analyze competition and business risk, to start a new business. Students will understand how to design business models & write business plans that generate strong revenue streams; how to protect intellectual property; how to make the best potential investment offer, and how to think and act entrepreneurially.

The students have the opportunity to take student mobility program to the Jakarta and Bandung campuses on the 4-5th semester so that they can choose the available minor program (such as Digital Ecosystem, Human Capital in Digital Workplace, Sustainable Development, Cross Cultural Communication, Interactive & Users Experience Design, Data Analytics, Robotic Process Automation, Digital Transformation, Virtual Services, Culinary, and Designpreneur) or streaming program (such as E-Business, Global Commerce, Service Business, and Digital Business Management). However, they may also choose to stay at Malang campus in their 4-5th semester studying Digital Technopreneur Minor Program or Streaming Program (such as Business Innovation, Entrepreneurship in Emerging Economies), or even Cross Streaming program (such as Imaging Arts and Sciences, Illustration, and Digital Public Relations).

The curriculum is designed in such a way as to equip students to be ready to face industrial revolution 4.0. In semesters 6-7, students will be encouraged to build their startup business through the Enrichment Program to gain hands-on experience and a comprehensive overview of how to manage business processes from upstream to downstream. Students will get access to business mentors (entrepreneurs), venture capitals, industrial visits, exhibitions, knowledge sharing, and a network of relevant parties to help students make dreams come true. In supporting entrepreneurial learning, students will be encouraged to participate in various business and entrepreneurial competitions, such as Business Idea Competition, Business Model Competition, Business Plan

Competition, and Pitching Competition. In addition to competition and business coaching, students will also be facilitated by entrepreneurial activities such as business presentation; industry knowledge sharing; workshop & international seminar; industry visit; and exhibition. At the end of the study period, students are required to prepare a thesis on their business performance analysis and design business development strategies.

### Course Structure

Sem	Code	Course Name	SCU	Total
1	CHAR6030002	Character Building: Pancasila	2	20
	ENPR6109002	Introduction to Entrepreneurship and Business <sup>2)</sup>	4	
	ENPR6110002	Creative and Innovative Thinking	2	
	ENPR6111002	Marketing for Entrepreneur <sup>1)</sup>	4	
	ENPR6112002	Commercializing Emerging Technology	2/2	
	ENPR6171002	Entrepreneurial Finance and Accounting	2/2	
	<b>Foreign Language Courses</b>		0	
2	CHAR6031002	Character Building: Kewarganegaraan	2	20
	ENPR6169002	Business Operations and Supply Chain	4	
	ENPR6170002	Sustainable Business Model <sup>1)</sup>	4	
	ENPR6172002	Entrepreneurial Leadership and Organization <sup>2)</sup>	4	
	ENPR6182002	Business Law and Ethics	2	
	COSC6060002	Foundation of Artificial Intelligence	2	
	LANG6117002	Indonesian	2	
	<b>Foreign Language Courses</b>		0	
3	CHAR6032002	Character Building: Agama	2	20
	ENPR6363002	Family Business	4	
	ENPR6113002	Applied Business Statistics	2/2	
	ENPR6173002	Business Plan <sup>2)</sup>	4/2	
	ENPR6174002	Business Research Methodology <sup>1)</sup>	4	
	<b>Foreign Language Courses</b>			
4	<b>Stream: Business Innovation<sup>5)</sup></b>			20
	ENTR6664002	Consumer Insights: Behavioural Fundamentals	4	
	ENTR6666002	Innovative Product Design and Development	4	
	ENTR6668002	Innovation in Omni Channel <sup>2)</sup>	2	
	ENTR6669002	Innovation and Knowledge Management	4	
	ENPR6175002	Business Process Management for Innovation <sup>1)</sup>	4	
	ENPR6176002	Negotiation and Competitive Decision Making	2	
	<b>Stream: E-Business<sup>3)</sup></b>			
	BUSS6229005	Business Simulation	4	
	MGMT6374005	Analysis on E-Business Investment	4	
	ISYS6079005	E-Business System	4	
	ISYS6744005	E-Business Strategy and Implementation	4	
	ISYS6085005	Advanced Topics in E-Business	2	
	MGMT6464005	Corporate Governance	2	
	<b>Stream: Global Commerce<sup>3)</sup></b>			

Sem	Code	Course Name	SCU	Total
	BUSS6162005	Market Entry Strategy (IBM)	2	
	BUSS6191005	Export-Import Management (IBM)	2	
	MKTG6321005	Marketing Data Analytics	4	
	MKTG6322005	Sales and Customer Relationship Management (GBM)	4	
	MKTG6237005	Global Strategic Marketing : Asia Pacific Perspective(GBM)	4	
	MGMT6196005	Project Management (MN)	4	
	<b>Stream: Service Business<sup>3</sup></b>			
	MGMT6455005	Servitization and Customer Experience Management	2	
	MKTG6274005	Service Marketing Management	4	
	MGMT6456005	Fundamentals of Supply Chain Management	4	
	MGMT6556005	Technology Management in Supply Chain and Service <sup>2</sup>	2	
	MGMT6557005	Logistics and Retail Distribution Management <sup>1&amp;2</sup>	4	
	MGMT6365005	Current Issue in Service Business and Technology <sup>2</sup>	2	
	MGMT6523005	Organizational Behavior	2	
	<b>Stream: Creative Business<sup>4</sup></b>			
	ENPR6166032	Launch Creative Business Start-Up	4	
	ENPR6167032	Start Up Funding	4	
	ENPR6301032	Applied Statistic for Business Decision	2/2	
	ENPR6162032	Risk Assessment and Decision Making in Business	4	
	COMP6667032	Interaction Design	2/2	
	<b>Stream : Business Development Management<sup>3</sup></b>			
	RSCH6724005	Research Method in Business Development Management <sup>2</sup>	3/1	
	BUSS6109005	Business Development	4	
	MGMT6196005	Project Management <sup>2</sup>	4	
	BUSS6229005	Business Simulation	4	
	MGMT6465005	Advanced Topic in Business Development Management	2	
	LAWS6159005	Legal Aspect in Business	2	
	<b>Minor Program</b>		20	
	<b>Free Electives</b>		20	
	<b>Foreign Language Courses</b>		0	
5	<b>Stream : Entrepreneurship in Emerging Economies<sup>5</sup></b>			20
	ENPR6177002	Financing Innovative Ventures	4	
	ENPR6178002	Customer Engagement Strategy <sup>1)</sup>	4	
	ENPR6179002	Franchise Business	4	
	ENPR6180002	Disruptive Strategy & Innovation	4	
	ENPR6181002	Managing Innovation for Circular Economy <sup>2)</sup>	4	
	<b>Stream : Creative E-Commerce<sup>4</sup></b>			
	ENPR6159032	E-Commerce for Entrepreneurs	2/2	
	ENPR6160032	Innovative Product Design and Development	2/2	
	ENPR6161032	Sustainable Entrepreneurship and Social Innovation	4	

Sem	Code	Course Name	SCU	Total
	MKTG6325032	Omnichannel and Retailing	4	
	ENPR6163032	Technopreneurship	4	
	<b>Streaming: International Business And Entrepreneurship<sup>4</sup></b>			
	ENPR6302032	International Business Environment	2	
	ENPR6303032	Entrepreneurship: A Global Perspective	2	
	MGMT6564032	Global Supply Chain Management	4	
	ENPR6304032	International Business through Exporting-Importing	4	
	ENPR6305032	International Licensing, Franchising & Strategic Alliances	4	
	ENPR6306032	International New Venture	4	
	<b>Minor Program</b>		20	
	<b>Free Electives</b>		20	
6	<b>Enrichment Program I</b>		20	20
7	<b>Enrichment Program II</b>		20	20
8	RSCH6535002	Pre-Thesis	2	6
	RSCH6536002	Thesis	4	
	RSCH6105002	Thesis	6	
<b>Total Credits 146 SCU</b>				

<sup>1)</sup> This course is delivered in English

<sup>2)</sup> Global Learning System course

<sup>3)</sup> Conducted for student mobility program in Jakarta

<sup>4)</sup> Conducted for student mobility program in Bandung

<sup>5)</sup> Conducted in Binus @Malang

#### Foreign Language Courses:

Students will take foreign language courses according to BINUS University English proficiency test results. See foreign language courses appendix for the details. Students must pass with a minimum Grade of C.

**Pre-thesis (2 SCU) & Thesis (4 SCU)** can be taken in the 6<sup>th</sup> and/or 7<sup>th</sup> semester by the students who meet the requirements from the Study Program/Program

#### Appendix Foreign Language Courses

Foreign language courses are personalized courses that can be taken by the students according to their own pace from semester 1 until semester 4 or before they take enrichment. The courses are available at BINUSMAYA–Beelingua.

The following are the provisions of the courses that must be taken by students:

Foreign Language Courses		SCU
ENGL6268002	English for Frontrunners	0
ENGL6269002	English for Independent Users	0
ENGL6267002	English for Professionals	0
JAPN6208002	Basic Japanese Language*	0
CHIN6185002	Basic Chinese Language*	0

1. Students with Binus University English Proficiency Test score less than 437 are required to take English for Frontrunners and English for Independent Users.
2. Students with Binus University English Proficiency Test score less than 520 are required to take English for Independent Users and English for Professionals.
3. Students with Binus University English Proficiency Test score equal to or greater than 520 are required to take English for Professionals. Additionally, students may choose to take either Basic Japanese Language or Basic Chinese Language.
4. Students are required to pass the foreign language courses before they take enrichment.
5. Students can see the requirements to pass the foreign language courses at BINUSMAYA – Beelingua.

### Minor Scheme

Minor Program	Semester 4	Semester 5
<b>Minor @ Binus Kemanggis</b>		
Digital Ecosystem	V	V
Human Capital in Digital Workplace	V	V
Sustainable Development	V	V
Cross Cultural Communication	V	V
Interactive & Users Experience Design	V	V
Data Analytics	V	V
Robotic Process Automation	V	V
Event Business and Entertainment	V	V
Creative Digital Storytelling	V	V
Digital Banking	V	V
Blockchain Technology and Business	V	V
English for Business Professional	V	V
<b>Minor @ Binus Alam Sutera</b>		
Digital Transformation	V	V
<b>Minor @ Binus Bekasi</b>		
Korean Culture and Creativity	V	V
Culinary	V	V
<b>Minor @ Binus Malang</b>		
Digital Technopreneur	V	V
English for Business Professional	V	
Chinese for Career Pathways		V
<b>Minor @ Binus Bandung</b>		
DesignPreneur	V	V
<b>Minor @ Binus Semarang</b>		
Metaverse in Business	V	V
Content Creation	V	V
Immersive Journey to Japanese Language and Culture		V
<b>Minor @ Binus Medan</b>		
Global Creative Business and Technology	V	V

The minor programs can change anytime based on the trends of knowledge and industry each year. Students will receive information about the updated minor programs during the registration period.

### 1. Minor Program : Digital Ecosystem

#### Fundamental Courses

Group	Course	SCU
MKB	COMP6683001 Introduction to Artificial Intelligence	2/2
	ISYS6549003 Digital Innovation	4
	COMP6937001 Current Trends in Technology	2
<b>Total SCU</b>		<b>10</b>

#### Supporting Courses

Group	Course	SCU
MKB	COMM6501019 Narrative Development	4
	DSGN6834007 Visual Identity	4
	COMP6685001 Cyber Security for Business	2
<b>Total SCU</b>		<b>10</b>

### 2. Minor Program : Human Capital in Digital Workplace

#### Fundamental Courses

Group	Course	SCU
MKB	PSYC6174027 Psychology in the Workplace	4
	MGMT6349005 Digital Workplace Strategy	4
	ISYS6551003 Digital Workplace and Technology	4
	LAWS6157028 Legal Aspects in Digital Workplace	4
	PSYC6175027 Human Resources Development	4
<b>Total SCU</b>		<b>10</b>

### 3. Minor Program : Sustainable Development

#### Fundamental Courses

Group	Course	SCU
MKB	ISYE6154011 Sustainable Design and Manufacture	4
	CPEN6217010 Digital for Sustainable Development	4
	ARCH6119014 Introduction to Sustainable Development	2
<b>Total SCU</b>		<b>10</b>

#### Supporting Courses

Group	Course	SCU
MKB	ISYE6155011 Occupational, Health, Safety, and Administration in Engineering	2
	DSGN6835008 Engineering Material	4
	CIVL6118013 Engineering Economic	4
<b>Total SCU</b>		<b>10</b>

#### 4. Minor Program : Cross Cultural Communication

##### Fundamental Courses

Group	Course	SCU
MKB	CHIN6132026 Chinese Conversation in Daily Activities	4
	COMM6502019 Communication in Diversity	2
	BUSS6170025 Asian Business Ethics	4
Total SCU		10

##### Supporting Courses

Group	Course	SCU
MKB	CHIN6134026 Chinese Conversation in Business Communication	4
	LAWS6158028 Private International Law	2
	INTR6135029 Comparative Politics	4
Total SCU		10

#### 5. Minor Program : Interactive & Users Experience Design

##### Fundamental Courses

Group	Course	SCU
MKB	ISYS6553003 User-Centered Research and Evaluation	4
	PSYC6176027 Psychology and User Experience	4
	DSIN6003007 Fundamental of Interface Design	2
Total SCU		10

##### Supporting Courses

Group	Course	SCU
MKB	ISYS6554003 Core Principles: Interactive Design	4
	DSGN6837007 Digital Design Production	4
	ISYS6556003 Information Architecture	2
Total SCU		10

#### 6. Minor Program : Data Analytics

##### Fundamental Courses

Group	Course	SCU
MKB	ISYS6680003 Introduction to Data Analytics	2
	ISYS6681003 Data Management & Descriptive Analytics	4
	STAT6198049 Statistical for Decision Making	4
Total SCU		10



**Supporting Courses**

Group	Course	SCU
MKB	ISYS6682003      Application of Predictive Analytics to Business Data	4
	ISYS6683003      Prescriptive Analytics and Optimization	4
	MKTG6312005      Digitalization of Markets and Consumption	2
<b>Total SCU</b>		<b>20</b>

**7. Minor Program : Robotic Process Automation**
**Fundamental Courses**

Group	Course	SCU
MKB	COMP6857001      Basic Programming for Automation	2
	COMP6858001      RPA Concept & Design	2
	ISYS6684003      RPA Developer Fundamental	4
	ISYS6687003      Business Process Improvement	2
<b>Total SCU</b>		<b>10</b>

**Supporting Courses**

Group	Course	SCU
MKB	ISYS6685003      RPA Developer Advance	4
	ISYS6686003      RPA Business Analytics Fundamental	4
	COMP6859001      Intelligence Automation	2
<b>Total SCU</b>		<b>10</b>

**8. Minor Program : Event Business and Entertainment**
**Fundamental Courses**

Group	Course	SCU
MKB	HTMN6151021      Event Marketing Management	2
	HTMN6152021      Catering Management	4
	TRSM6232022      MICE (Meeting, Incentive, Convention, Exhibition) Management	4
<b>Total SCU</b>		<b>10</b>

**Supporting**

Group	Course	SCU
MKB	TRSM6233022      Event Sponsorship and Funding	2
	TRSM6234022      Sport and Entertainment Event Management	4
	TRSM6235022      Festival & Cultural Event	4
<b>Total SCU</b>		<b>10</b>

## 9. Minor Program : Creative Digital Storytelling

### Fundamental Courses

Group	Course	SCU
MKB	ENGL6274024 Approaches in Multimodal Storytelling	2
	DSIN6033007 Visual Storytelling	2
	ENGL6275024 Storytelling for Business	2
	FILM6118009 Script Development & Pitching	4
Total SCU		10

### Supporting Courses

Group	Course	SCU
MKB	ENGL6276024 Cultures, Language, and Arts Production	4
	JAPN6212025 Anime and Manga as Storytelling	2
	ENGL6277024 Music as Medium for Storytelling	4
Total SCU		10

## 10. Minor Program : Digital Banking

### Fundamental Courses

Group	Course	SCU
MKB	ISYS6824003 Technology Innovation in Banking	2
	FINC6217020 Bank Risk Management in the Digital Era	4
	FINC6218020 Digital Finance and The Role of Central Bank	4
Total SCU		10

### Supporting Courses

Group	Course	SCU
MKB	MGMT6510005 Business Process Management in Banking and Finance	4
	ISYS6825003 Data Analytics in Banking and Finance	4
	MGMT6511005 Digital Leadership	2
Total SCU		10

## 11. Minor Program : Blockchain Technology and Business

### Fundamental Courses

Group	Course	SCU
MKB	ISYS6826003 Introduction to Blockchain Technology	4
	ISYS6827003 Blockchain Economy & Business	4
	DTSC6016001 Basic Blockchain Programming	2
Total SCU		10

### Supporting Courses

Group	Course	SCU
MKB	ISYS6828003 Blockchain Architecture Design and Implementation	4
	DTSC6017001 Advanced Blockchain Programming	2
	DTSC6018001 Prototyping Blockchain Project	4
Total SCU		10

## 12. Minor Program : English for Business Professional

### Fundamental Courses

Group	Course	SCU
MKB	ENGL6154024 English for Business Communications	4
	MKTG6112024 Language Innovations in Marketing and Advertising	2
	ENGL6244024 Social Media Broadcasting	4
Total SCU		10

### Supporting Courses

Group	Course	SCU
MKB	ENGL6258024 English for Global Leadership	2
	ENGL6169024 English for Professionals	2
	COMM6506024 Current Issues in Business Communications	2
	ENGL6245024 Business Rhetoric	4
Total SCU		10

## 13. Minor Program : Digital Transformation

### Fundamental Courses

Group	Course	SCU
MKB	ISYS6559003 Business Models and Technology Innovation	4
	ISYS6557003 Business Data Management	4
	MGMT6484005 Digital Strategy	2
Total SCU		10

### Supporting Courses

Group	Course	SCU
MKB	ISYS6695003 Digital Marketing Analysis	4
	STAT6200049 Practical Statistics for Digital Business	4
	ISYS6560003 Success Factor for Leading Digital Transformation	2
Total SCU		10

#### 14. Minor Program : Korean Culture and Creativity

##### Fundamental Courses

Group	Course	SCU
MKB	HTMN6163021 Korean Cuisine and Culinary Arts	4
	COMM6718019 Korean Language and Media	4
	FILM6134009 Hallyu Creative Content	2
Total SCU		10

##### Supporting Courses

Group	Course	SCU
MKB	FILM6135009 K-Drama and Beyond: Analysis and Appreciation	4
	COMM6719019 K-Pop Culture and Performance	4
	MKTG6339005 K-Pop and K-Drama Marketing and Promotion	2
Total SCU		10

#### 15. Minor Program : Culinary

##### Fundamental Courses

Group	Course	SCU
MKB	HTMN6108021 Food and Beverage Management	2
	HTMN6008021 Kitchen Operation	4
	HTMN6128021 Pastry and Bakery Operation	4
Total SCU		10

SCU for HTMN6008021, HTMN6128021 are practical

##### Supporting Courses

Group	Course	SCU
MKB	HTMN6155021 Indonesian Cuisine	4
	HTMN6125021 Restaurant Operation	4
	HTMN6154021 Culinary Tourism	2
Total SCU		10

SCU for HTMN6155021, HTMN6125021 are practical

#### 16. Minor Program : Digital Technopreneur

##### Fundamental Courses

Group	Course	SCU
MKB	ENTR6528002 The Entrepreneurial Innovator	4
	DSGN6839006 Interactive Design	4
	COMM6504018 Digital Branding	2
	ENPR6196002 Market Intelligence	2
	COMP6687004 User Experience Design	4
	DSGN6844023 Prototyping Digital Future	4
Total SCU		20

### 17. Minor Program : Chinese for Career Pathways

#### Fundamental Courses

Group	Course	SCU
MKB	CHIN6196026 Mandarin for Future Career	4
	CHIN6197026 Easy Way to HSK 2 Preparation	4
	CHIN6198026 Exploring Modern Chinese Culture	2
Total SCU		10

#### Supporting Courses

Group	Course	SCU
MKB	CHIN6199026 Chinese Digital Technology	2
	CHIN6200026 Traveling to China	2
	CHIN6201026 Special Topics in Chinese Business	2
	CHIN6202026 Global Strategic Marketing: Chinese Perspective	4
Total SCU		10

### 18. Minor Program : DesignPreneur

#### Fundamental Courses

Group	Course	SCU
MKB	ENTR6525032 Fundamental of Designpreneur	4
	COMP6688031 UI/UX Development	4
	DSGN6797034 Surface Packaging Design	4
	ENTR6526032 Hospitality and Service Design	4
	DSGN6843033 Project Design	4
Total SCU		20

### 19. Minor Program : Metaverse in Business

#### Fundamental Courses

Group	Course	SCU
MKB	ISYS6777052 Business Model	2
	COMP6889051 Virtual Reality	4
	COMP6890051 Augmented reality	4
Total SCU		10

#### Supporting Courses

Group	Course	SCU
MKB	ISYS6778052 Data Analytics	2
	DSGN6981053 Design Thinking	4
	DSGN6980053 Interface Design	4
Total SCU		10

## 20. Minor Program : Content Creation

### Fundamental Courses

Group	Course	SCU
MKB	FILM6105009      Filmmaking Fundamental	4
	MKTG6392055      Digital Marketing	4
	DSIN6042053      Photography for Creators	2
Total SCU		10

### Supporting Courses

Group	Course	SCU
MKB	DSGN6990053      Creative Storytelling	4
	DSIN6043053      Strategic Influence	2
	DSIN6041053      Introduction to Visual Communication Design	4
Total SCU		10

## 21. Minor Program : Immersive Journey to Japanese Language and Culture

### Fundamental Courses

Group	Course	SCU
MKB	JAPN6221025      Essential Japanese Grammar ( <i>Yoku Tsukaeru Bunpou</i> )	4
	JAPN6222025      Survival Japanese in Various Situations ( <i>Nihon E Ikou, Yasashii Kaiwa De</i> )	4
	JAPN6223025      Ideas and Images of Japan ( <i>Nihon Jijou</i> )	2
Total SCU		10

### Supporting Courses

Group	Course	SCU
MKB	JAPN6224025      Japanese Reading Comprehension ( <i>Tanoshiku Yomou</i> )	4
	JAPN6225025      Understanding Native Japanese Speakers ( <i>Tanoshiku Kikou</i> )	2
	JAPN6226025      Japanese N5 Level Certification Preparation ( <i>Nihongo Charenji N5</i> )	4
Total SCU		10

## 22. Minor Program : Global Creative Business and Technology

### Fundamental Courses

Group	Course	SCU
MKB	DSIN6142066      Global Interactive Design	4
	BUSS6275061      E-Commerce and Digital Entrepreneurship	4
	COSC6159060      Emerging Technologies in Global Business	4
	ISYS6997064      Blockchain for Digital Economy	4
	TRDE6001065      Global Regulatory Environment	4
Total SCU		20

**Appendix: Free Electives**

No	Course Owner Department	Course Code	Course Name	SCU	Semester
1	Business Management	MKTG6324005	Retail Marketing Management	2	5
2	Management	FINC6001005	Financial Management	4	5
3	Global Business Marketing	MKTG6270005	Retail and Omni Channel	2	5
4	Global Business Marketing	MGMT6358005	Managing Business Information	2/2	5
5	Computer Engineering	CPEN6098010	Computer Networks	2/2	5
6	Computer Engineering	CPEN6126010	Cross Platform Application Development	4	5
7	Computer Engineering	CPEN6225010	Telco Network & Switching System	2	5
8	Computer Engineering	CPEN6232010	Cloud Technology Practice	2	5
9	Industrial Engineering	ISYE6067011	Global Supply Chain	2	5
10	Industrial Engineering	ISYE6165011	Supply Chain Risk & Negotiation	2	5
11	Industrial Engineering	ISYE6115011	Transportation Modeling	2	5
12	Industrial Engineering	ISYE6167011	Decision Support System	2	5
13	Industrial Engineering	ISYE6168011	Financial Engineering	2	5
14	Food Technology	FOOD6073015	Current Issues in Food Technology	2	5
15	Food Technology	CPEN6235015	IoT in Food Industry	2	5
16	Food Technology	FOOD6094015	Nutrition & Health	4	5
17	Architecture	ARCH6146014	Interior Architecture	4	5
18	Architecture	ARCH6128014	Multimedia in Design Presentation	4	5
19	Architecture	ARCH6147014	Behavior in Architecture	4	5
20	Computer Science	COMP6144001	Web Programming	2	5
21	Computer Science	ISYS6197001	Business Application Development	2/2	5
22	Computer Science	MOBI6059001	Mobile Programming	2	5
23	Game Application and Technology	GAME6085001	Object Oriented Game Programming	2	5
24	Marketing Communication	COMM6624019	Digital Creative Content	2/2	5
25	Marketing Communication	COMM6620019	Online Publishing	2/2	5
26	Marketing Communication	COMM6533019	Creative Program Design	2/2	5
27	Marketing Communication	COMM6510019	Reportage & Interview Technique	2/2	5
28	Marketing Communication	COMM6622019	Audio Journalism	2/2	5
29	Marketing Communication	COMM6410019	Digital Broadcasting Production	2/2	5
30	Marketing Communication	COMM6632019	Writing for Corporate Communication	2/2	5

No	Course Owner Department	Course Code	Course Name	SCU	Semester
31	Marketing Communication	COMM6541019	Digital Corporate Communication	2/2	5
32	Marketing Communication	COMM6634019	Environmental Issues and Brand Activism	4	5
33	Marketing Communication	COMM6635019	Integrated Marketing Communication	2	5
34	Marketing Communication	COMM6637019	Brand Activation	2/2	5
35	Marketing Communication	COMM6638019	Social Media Planning & Engagement	2/2	5
36	Tourism	TRSM6142022	Event Management	4	5
37	Tourism	TRSM6218022	Adventure Tourism Management	4	5
38	Tourism	TRSM6220022	Rural Tourism Entrepreneurship	4	5
39	Tourism	TRSM6221022	Sport Tourism	2	5
40	Tourism	BUSS6137022	Tourism E-Business	4	5
41	Tourism	TRSM6216022	Guiding and Interpretation	2	5
42	Tourism	TRSM6212022	Indonesian Culture	4	5
43	Tourism	TRSM6140022	Tourism Law and Regulation	2	5
44	Tourism	ACCT6383022	Principles of Tourism Accounting and Finance	2	5
45	Hotel Management	HTMN6145021	Revenue Management in Hospitality	2	5
46	Hotel Management	HTMN6146021	Food Safety Management	2	5
47	Hotel Management	HTMN6018021	Consumer Behavior in Hospitality	2	5
48	Hotel Management	HTMN6147021	Hospitality Management	4	5
49	Hotel Management	HTMN6001021	Introduction to Hospitality	4	5
50	Hotel Management	HTMN6108021	Food and Beverage Management	2	5
51	Hotel Management	HTMN6131021	Catering Management	2	5
52	Accounting	ACCT6116020	Social and Environmental Accounting	2	5
53	Accounting	ACCT6461020	Accounting Syariah	2	5
54	Taxation	TAXN6053020	Regional Tax Systems	2	5
55	Finance	FINC6189020	Introduction to Financial Market and Fin-Tech	2	5
56	Finance	FINC6010020	International Finance	2	5
57	Cyber Security	COMP6542001	Computer Security Fundamental	2	5
58	Data Science	DTSC6006001	Machine Learning	2/1	5
59	Mobile Application & Technology	MOBI6068001	Web Design	2	5
60	Mobile Application & Technology	MOBI6070001	Embedded System and Internet of Things	3	5
61	Mobile Application & Technology	MOBI6059001	Mobile Programming	2	5
62	Statistics	STAT6157049	Data Mining and Visualization	2	5
63	Information Systems	ISYS6196003	Business Analytics	2	5



No	Course Owner Department	Course Code	Course Name	SCU	Semester
64	Information Systems	ISYS6199003	Data & Text Mining	4	5
65	Information Systems	ISYS6202003	Social Informatics	4	5
66	Information Systems	ISYS6402003	Business Analytics	2/2	5
67	Information Systems	ISYS8066003	Business Process Management	4	5
68	Business Information Technology	ISYS6579003	Knowledge-Based AI: Cognitive Systems	4	5
69	Animation	DSGN6689007	Concept Art & Production Design	2	5
70	Animation	DSGN6690007	Animation Storytelling	2	5
71	Creative Advertising	DSGN6661007	Photography	4	5
72	Film	FILM6059009	Global Cinema	4	5
73	New Media	DSGN6743007	Digital Graphic Reproduction	4	5
74	Interior Design	DSGN6612	Design Trend	2	5
75	International Relations	INTR6137029	Indonesia in Perspectives	2	5
76	International Relations	INTR6180029	Introduction to International Media	2	5
77	International Relations	INTR6142029	Diplomacy and International Politics	2/2	5
78	Chinese Literature	CHIN6157026	Chinese Business for Etiquette (Beginner)	4	5
79	Chinese Literature	CHIN6158026	Chinese Business in Daily Communication	4	5
80	Chinese Literature	CHIN6159026	Chinese Character Writing	2	5
81	English Literature	SOC6021024	Social and Digital Media Writing	2	5
82	English Literature	ENGL6244024	Social Media Broadcasting	4	5
83	Business Law	LAWS6017028	Intellectual Property Rights	4	5
84	Business Law	LAWS6110028	Cyber Law	2	5
85	Business Law	LAWS6168028	Banking-Financial Law & Islamic Business Law	4	5
86	Business Law	LAWS6169028	Capital Market, Legal Audit, & Due Diligence	4	5
87	Business Law	LAWS6171028	Business Competition & Consumer Protection Law	2	5
88	Business Law	LAWS6174028	Contract & Legislative Drafting	2	5
89	Psychology	PSYC6124027	Psychology of Early Childhood Education	4	5
90	Psychology	PSYC6145027	Urban Psychology	4	5
91	Psychology	PSYC6138027	Lifespan Development	4	5
92	Primary Teacher Education	EDUC6074030	Art & Craft	4	5
93	Primary Teacher Education	EDUC8004030	School Based Management	2	5
94	Japanese Literature	JAPN6116025	Japanese Corporate Culture and Management (Nihon No Kigyou Bunka to Manejimento)	2	5

No	Course Owner Department	Course Code	Course Name	SCU	Semester
95	Japanese Literature	JAPN6150025	Ideas and Images of Japanese Culture (Nihon Bunka Aidea to Imeeji)	2	5
96	Japanese Literature	JAPN6111025	Introductory Japanese I	4	5
97	Japanese Literature	JAPN6056025	Practical Japanese Culture (Nihon BunkaTaiken)	2	5
98	Japanese Literature	JAPN6036025	Japanese Tourism (Nihon Kankou)	2	5
99	Japanese Literature	JAPN6104025	Japanese Industry and Technology	2	5

**Enrichment Program I (6<sup>th</sup> Semester) & Enrichment Program II (7<sup>th</sup> Semester):**

-) Student will take one of enrichment program tracks (off campus). See enrichment appendix for the tracks detail.

**Enrichment Track Scheme**

Track	Semester 6						Semester 7						
	EN	IN	SA	CD	RS	IS	EN	IN	SA	CD	RS	FS	IS
1	√	-	-	-	-	-	√	-	-	-	-	-	-
2	-	-	√	-	-	-	√	-	-	-	-	-	-
3	√	-	-	-	-	-	-	-	-	-	-	√	-
4	-	√	-	-	-	-	-	√	-	-	-	-	-
5	-	-	-	-	-	√	√	-	-	-	-	-	-
6	√	-	-	-	-	-	-	-	-	-	-	-	√
7	√	-	-	-	-	-	-	-	√	-	-	-	-
8	-	-	-	√	-	-	√	-	-	-	-	-	-
9	√	-	-	-	-	-	-	-	-	-	√	-	-
10	√	-	-	-	-	-	-	√	-	-	-	-	-
11	-	√	-	-	-	-	√	-	-	-	-	-	-

**Note:**

IN	: Certified Internship	SA	: Certified Study Abroad
RS	: Certified Research	IS	: Certified Specific Independent Study
EN	: Certified Entrepreneurship	FS	: Further Study
CD	: Certified Community Development		

**Description:**

Student will take one of enrichment program tracks

Study Abroad in the 7<sup>th</sup> semester only available for IISMA (Indonesian International Student Mobility Awards)

Students who failed in Enrichment Program I can retake with the same track or change into another track. As for Enrichment Program II, student who failed with Certified Study Abroad (IISMA) track on Enrichment Program II, can retake with the same track or change into another track.

**Certified Internship Track**

Code	Course Name	SCU	Total
<b>Enrichment Program I</b>			20
ENPR6070002	Project Management	8	
ENPR6076002	Professional Program in Industry	8	
ENPR6072002	EES in Business Start Up I	4	
<b>Enrichment Program II</b>			20
ENPR6073002	Strategic Management	8	
ENPR6077002	Risk Management	8	
ENPR6075002	EES in Business Start Up II	4	

**Certified Research Track**

Code	Course Name	SCU	Total
<b>Enrichment Program II</b>			20
RSCH6738002	Research Experience	8	
RSCH6739002	Scientific Writing	8	
RSCH6740002	Global EES (Team Work, Communication, Problem Solving & Decision Making)	4	

**Certified Entrepreneurship Track**

Code	Course Name	SCU	Total
<b>Enrichment Program I</b>			20
ENPR6006002	Business Start-Up	8	
ENTR6962002	Launching New Business	8	
ENTR6111002	EES in New Business I	4	
<b>Enrichment Program II</b>			20
ENTR6127002	Growing a Business	8	
ENTR6963002	Business Funding	8	
ENTR6115002	EES in New Business II	4	

**Certified Community Development Track**

Code	Course Name	SCU	Total
<b>Enrichment Program I</b>			20
CMDV6487002	Community Outreach Project Implementation	8	
CMDV6488002	Community Outreach Project Design	8	
CMDV6489002	EES in Community	4	

**Certified Study Abroad Track**

Code	Course Name	SCU	Total
<b>Enrichment Program I</b>			20
GLOB6093002	Elective Course for Study Abroad 1	4	
GLOB6094002	Elective Course for Study Abroad 2	4	
GLOB6095002	Elective Course for Study Abroad 3	4	
GLOB6096002	Elective Course for Study Abroad 4	4	
GLOB6257002	Elective Course for Study Abroad 25	4	
GLOB6097002	Elective Course for Study Abroad 5	2	
GLOB6098002	Elective Course for Study Abroad 6	2	
GLOB6099002	Elective Course for Study Abroad 7	2	
GLOB6100002	Elective Course for Study Abroad 8	2	
GLOB6101002	Elective Course for Study Abroad 9	2	
GLOB6102002	Elective Course for Study Abroad 10	2	
GLOB6103002	Elective Course for Study Abroad 11	2	
GLOB6104002	Elective Course for Study Abroad 12	2	
GLOB6258002	Elective Course for Study Abroad 26	2	
GLOB6259002	Elective Course for Study Abroad 27	2	

**Certified Specific Independent Study Track**

Code	Course Name	SCU	Total
Elective courses list for Specific Independent Study*			20
Enrichment Program I/II			
MICR6145002	Course Certification I	3	
MICR6146002	Technical Skill Enrichment I	4	
MICR6147002	Industrial Project I	9	
MICR6148002	Soft Skill Enrichment I	4	
MICR6149002	Elective Course for Specific Independent Study 1	8	
MICR6150002	Elective Course for Specific Independent Study 2	8	
MICR6151002	Elective Course for Specific Independent Study 3	6	
MICR6152002	Elective Course for Specific Independent Study 4	6	
MICR6153002	Elective Course for Specific Independent Study 5	6	
MICR6154002	Elective Course for Specific Independent Study 6	5	
MICR6155002	Elective Course for Specific Independent Study 7	5	
MICR6156002	Elective Course for Specific Independent Study 8	5	
MICR6157002	Elective Course for Specific Independent Study 9	5	
MICR6158002	Elective Course for Specific Independent Study 10	4	
MICR6159002	Elective Course for Specific Independent Study 11	4	
MICR6160002	Elective Course for Specific Independent Study 12	4	
MICR6161002	Elective Course for Specific Independent Study 13	4	
MICR6162002	Elective Course for Specific Independent Study 14	4	

Code	Course Name	SCU	Total
MICR6163002	Elective Course for Specific Independent Study 15	3	
MICR6164002	Elective Course for Specific Independent Study 16	3	
MICR6165002	Elective Course for Specific Independent Study 17	3	
MICR6166002	Elective Course for Specific Independent Study 18	3	
MICR6167002	Elective Course for Specific Independent Study 19	3	
MICR6168002	Elective Course for Specific Independent Study 20	3	
MICR6169002	Elective Course for Specific Independent Study 21	2	
MICR6170002	Elective Course for Specific Independent Study 22	2	
MICR6171002	Elective Course for Specific Independent Study 23	2	
MICR6172002	Elective Course for Specific Independent Study 24	2	
MICR6173002	Elective Course for Specific Independent Study 25	2	
MICR6174002	Elective Course for Specific Independent Study 26	2	
MICR6175002	Elective Course for Specific Independent Study 27	2	
MICR6176002	Elective Course for Specific Independent Study 28	2	
MICR6177002	Elective Course for Specific Independent Study 29	1	
MICR6178002	Elective Course for Specific Independent Study 30	1	
MICR6179002	Elective Course for Specific Independent Study 31	1	
MICR6180002	Elective Course for Specific Independent Study 32	1	

\*) For students who take BINUS certified specific independent study courses, they should take the first 4 courses on the list above (20 credits). Meanwhile, electives courses 1 to 32 are transferred courses for students who take certified specific independent study courses outside BINUS University. Transferred courses will be transferred based on credit transfer policies on study program with total of 20 credits

### Certified Further Study Track

Code	Course Name	SCU	Total
<b>Enrichment Program II</b>			20
ENPR6008002	Designing Innovative Nascent Entrepreneurship	4	
MKTG6308002	Negotiation Mastery	4	
MKTG6309002	Omnichannel Marketing	4	
STAT6194002	Advanced Business Statistics	4	
MGMT6434002	Designing and Leading the Entrepreneurial Organization	4	

**Student should pass all of these quality controlled courses as listed below:**

No	Course Code	Course Name	Minimal Grade
1.	CHAR6030002	Character Building: Pancasila	B
2.	ENPR6109002	Introduction to Entrepreneurship and Business	C
3.	ENPR6111002	Marketing for Entrepreneur	C
4.	ENPR6110002	Creative and Innovative Thinking	C
5.	ENPR6170002	Sustainable Business Model	C
6.	ENPR6172002	Entrepreneurial Leadership and Organization	C
7.	ENPR6182002	Business Law and Ethics	C
8.	ENPR6173002	Business Plan	C
9.	ENTR6666002 (Stream Business Innovation)	Innovative Product Design and Development	C
10.	ENPR6181002 (Stream Entrepreneurship in Emerging Economies)	Managing Innovation for Circular Economy	C

