

Entrepreneurship Business Creation

Introduction

Entrepreneurship Business Creation Study Program acquaints entrepreneurship as an academic discipline. The curriculum is designed in particular to prepare students to be creative and innovative entrepreneurs by providing a blueprint for turning ideas into a viable venture or initiative. Entrepreneurship education also aims to shape the characteristics and mindset of entrepreneurs who have high motivation, dare to try and be innovative, which can be applied in various fields of one's life and career.

Vision

A world-class business and entrepreneurship study program, fostering and empowering the society in serving and building the nation.

Mission

Providing world class business and entrepreneurship education to build the nation and to contribute to community development by means of:

- 1. Educating BINUSIANs to develop exemplary characters through holistic approach. Educating BINUSIANs to be ethical & innovative graduates with multiple skills to deal with business digitalization challenges using holistic approach
- 2. Developing business creation through entrepreneurship and relevant research. Encouraging BINUSIAN to advance knowledge and practices with high quality research for resolving business and entrepreneurship issues.
- 3. **Fostering BINUSIANs through self-enrichment**. *Nourishing BINUSIANs' SPIRIT for improving personal and professional capabilities*.
- 4. Empowering BINUSIANs to continuously improve business community. Invigorating BINUSIANs to solve the business community challenges through academic and community service activities.

Program Objective

The objectives of the program are:

- 1. Provide students basic knowledge in the fields of entrepreneurship and management they need in business practice.
- 2. Provide students with entrepreneurial and business skills integrated with information technology that have an impact on business, marketing, operations, finance and business organizations and provide tools used in business implementation.
- 3. Preparing students to become entrepreneurs and agents of change ethically by utilizing skills and knowledge in building a sustainable business



Student Outcomes

After completing the study:

- 1. Each student should be able to apply business concept.
- 2. Each student should be able to demonstrate entrepreneurial acumen by applying creative, innovative, analytical thinking as well as applying communication skills, and ICT skills.
- 3. Each student should be able to apply ethical and professional values.
- 4. Each student should be able to articulate sustainable business perspective in exercising business concept.

Prospective Career of the Graduates

- 1. Entrepreneur
- 2. Intrapreneur
- 3. Business Developer
- 4. Business Planner
- 5. Business Consultant
- 6. Digital Business Specialist

Curriculum •

The Entrepreneurship Business Creation Study Program curriculum is uniquely designed to prepare students to be able to apply their entrepreneurial knowledge and to start new businesses. The curriculum is designed based on the Entrepreneurial Process which consists of Idea Generation & Opportunity Discovery; Designing Business Models & Business Plans; New Business Creation and Business Development. By using experience, action-based and project-based learning, students will learn how to identify potential business opportunities, evaluate opportunities, analyze competition and business risk, to start a new business. Students will understand how to design business models & write business plans that generate strong revenue streams; how to protect intellectual property; how to make the best potential investment offer, and how to think and act entrepreneurially.

The students have the opportunity to take student mobility program to the Jakarta and Bandung campuses on the 4-5th semester so that they can choose the available minor program (such as Digital Ecosystem, Human Capital in Digital Workplace, Sustainable Development, Cross Cultural Communication, Interactive & Users Experience Design, Data Analytics, Robotic Process Automation, Digital Transformation, Virtual Services, Culinary, and Designpreneur) or streaming program (such as E-Business, Global Commerce, Service Business, and Digital Business Management). However, they may also choose to stay at Malang campus in their 4-5th semester studying Digital Technopreneur Minor Program or Streaming Program (such as Business Innovation, Entrepreneurship in Emerging Economies), or even Cross Streaming program (such as Imaging Arts and Sciences, Illustration, and Digital Public Relations).

The curriculum is designed in such a way as to equip students to be ready to face industrial revolution 4.0. In semesters 6-7, students will be encouraged to build their startup business through the Enrichment Program to gain hands-on experience and a comprehensive overview of how to manage business processes from upstream to downstream. Students will get access to business mentors (entrepreneurs), venture capitals, industrial visits, exhibitions, knowledge sharing, and a network of relevant parties to help students make dreams come true. In supporting entrepreneurial learning, students will be encouraged to participate in various business and entrepreneurial competitions, such as Business Idea Competition, Business Model Competition, Business Plan



Competition, and Pitching Competition. In addition to competition and business coaching, students will also be facilitated by entrepreneurial activities such as business presentation; industry knowledge sharing; workshop & international seminar; industry visit; and exhibition. At the end of the study period, students are required to prepare a thesis on their business performance analysis and design business development strategies.

Course Structure

Sem	Code	Course Name	scu	Total	
	CHAR6030002	Character Building: Pancasila	2		
	ENPR6109002	Introduction to Entrepreneurship and Business ²⁾	4		
	ENPR6110002	Creative and Innovative Thinking	2		
1	ENPR6111002	Marketing for Entrepreneur ¹⁾	4	20	
	ENPR6112002	Commercializing Emerging Technology	2/2		
	ENPR6171002	Entrepreneurial Finance and Accounting	2/2		
	Foreign Languag	e Courses	0		
	CHAR6031002	Character Building: Kewarganegaraan	2		
	ENPR6169002	Business Operations and Supply Chain	4		
	ENPR6170002	Sustainable Business Model 1)	4		
2	ENPR6172002	Entrepreneurial Leadership and Organization ²⁾	4	20	
2	ENPR6182002	Business Law and Ethics	2	20	
	COSC6060002	Foundation of Artificial Intelegence	2		
	LANG6117002	Indonesian	2		
	Foreign Languag	e Courses	0		
	CHAR6032002	Character Building: Agama	2	TV	
	ENPR6363002	Family Business	4	IY	
3	ENPR6113002	Applied Business Statistics	2/2	20	
3	ENPR6173002	Business Plan ²⁾	4/2	20	
	ENPR6174002	Business Research Methodology ¹	4		
	Foreign Languag	Foreign Language Courses			
	Stream: Business Innovation ⁵				
	ENTR6664002	Consumer Insights: Behavioural Fundamentals	4		
	ENTR6666002	Innovative Product Design and Development	4		
	ENTR6668002	Innovation in Omni Channel ²⁾	2		
	ENTR6669002	Innovation and Knowledge Management	4		
	ENPR6175002	Business Process Management for Innovation 1)	4		
	ENPR6176002	Negotiation and Competitive Decision Making	2		
4	Stream: E-Busine	ess ³		20	
	BUSS6229005	Business Simulation	4		
	MGMT6374005	Analysis on E-Business Investment	4		
	ISYS6079005	E-Business System	4		
	ISYS6744005	E-Business Strategy and Implementation	4		
	ISYS6085005	Advanced Topics in E-Business	2		
	MGMT6464005	Corporate Governance	2		
	Stream: Global C	commerce ³			



Sem	Code	Course Name	scu	Total
	BUSS6162005	Market Entry Strategy (IBM)	2	
	BUSS6191005	Export-Import Management (IBM)	2	
	MKTG6321005	Marketing Data Analytics	4	
	MKTG6322005	Sales and Customer Relationship Management (GBM)	4	
	MKTG6237005	Global Strategic Marketing : Asia Pacific Perspective(GBM)	4	
	MGMT6196005	Project Management (MN)	4	
	Stream: Service I			
	MGMT6455005	Servitization and Customer Experience Management	2	
	MKTG6274005	Service Marketing Management	4	
	MGMT6456005	Fundamentals of Supply Chain Management	4	
	MGMT6556005	Technology Management in Supply Chain and Service2	2	
	MGMT6557005	Logistics and Retail Distribution Management1&2	4	
	MGMT6365005	Current Issue in Service Business and Technology ²	2	
	MGMT6523005	Organizational Behavior	2	
	Stream: Creative	Business ⁴		
	ENPR6166032	Launch Creative Business Start-Up	4	
	ENPR6167032	Start Up Funding	4	
	ENPR6301032	Applied Statistic for Business Decision	2/2	
-/- 1	ENPR6162032	Risk Assessment and Decision Making in Business	4	
	COMP6667032	Interaction Design	2/2	
	Stream : Busines	Research Method in Business Development Management ²	3/1	TY
	BUSS6109005	Business Development	4	
	MGMT6196005	Project Management ²	4	
	BUSS6229005	Business Simulation	4	
	MGMT6465005	Advanced Topic in Business Development Management	2	
	LAWS6159005	Legal Aspect in Business	2	
	Minor Program		20	
	Free Electives ^{3,5}		20	
	Foreign Languag	e Courses	0	
	Stream : Entrepre	eneurship in Emerging Economies⁵		
	ENPR6177002	Financing Innovative Ventures	4	
5	ENPR6178002	Customer Engagement Strategy ¹⁾	4	
	ENPR6179002	Franchise Business	4	
	ENPR6180002	Disruptive Strategy & Innovation	4	20
	ENPR6181002	Managing Innovation for Circular Economy ²⁾	4	20
	Stream : Creative	E-Commerce ⁴		
	ENPR6159032	E-Commerce for Entrepreneurs	2/2	
	ENPR6160032	Innovative Product Design and Development	2/2	
	ENPR6161032	Sustainable Entrepreneurship and Social Innovation	4	



Sem	Code	Course Name	scu	Total
	MKTG6325032	Omnichannel and Retailing	4	
	ENPR6163032	Technopreneurship	4	
	Streaming: Intern	national Business And Entrepreneurship ⁴		
	ENPR6302032	International Business Environment	2	
	ENPR6303032	Entrepreneurship: A Global Perspective	2	
	MGMT6564032	Global Supply Chain Management	4	
	ENPR6304032	International Business through Exporting-Importing	4	
	ENPR6305032	International Licensing, Franchising & Strategic Alliances	4	
	ENPR6306032	International New Venture	4	
	Minor Program		20	
	Free Electives ^{3,5}		20	
6	Enrichment Prog	ram I	20	20
7	Enrichment Prog	ram II	20	20
	RSCH6535002	Pre-Thesis	2	
8	RSCH6536002	Thesis	4	6
	RSCH6105002	Thesis	6	
			Total Cr	edits 146 SCU

This course is delivered in English
 Global Learning System course

Foreign Language Courses:

Students will take foreign language courses according to BINUS University English proficiency test foreign language courses appendix for the details. Students must pass with a minimum Grade of C.

Pre-thesis (2 SCU) & Thesis (4 SCU) can be taken in the 6th and/or 7th semester by the students who meet the requirements from the Study Program/Program

Appendix Foreign Language Courses

Foreign language courses are personalized courses that can be taken by the students according to their own pace from semester 1 until semester 4 or before they take enrichment. The courses are available at BINUSMAYA-Beelingua.

The following are the provisions of the courses that must be taken by students:

Foreign Language Courses			
ENGL6268002	English for Frontrunners	0	
ENGL6269002	English for Independent Users	0	
ENGL6267002	English for Professionals	0	
JAPN6208002	Basic Japanese Language*	0	
CHIN6185002	Basic Chinese Language*	0	

³⁾ Conducted for student mobility program in Jakarta

⁴⁾ Conducted for student mobility program in Bandung 5) Conducted in Binus @Malang



- 1. Students with Binus University English Proficiency Test score less than 437 are required to take English for Frontrunners and English for Independent Users.
- 2. Students with Binus University English Proficiency Test score less than 520 are required to take English for Independent Users and English for Professionals.
- 3. Students with Binus University English Proficiency Test score equal to or greater than 520 are required to take English for Professionals. Additionally, students may choose to take either Basic Japanese Language or Basic Chinese Language.
- 4. Students are required to pass the foreign language courses before they take enrichment.
- 5. Students can see the requirements to pass the foreign language courses at BINUSMAYA Beelingua.

Minor Scheme

Minor Program	Semester 4	Semester 5
Minor @ Binus Kemanggisan		
Digital Ecosystem	V	V
Human Capital in Digital Workplace	V	V
Sustainable Development	V	V
Cross Cultural Communication	V	V
Interactive & Users Experience Design	V	V
Robotic Process Automation	V	V
Event Business and Entertainment	V	V
Creative Digital Storytelling	V	V
Digital Banking	V	V
Blockchain Technology and Business	V	V
English for Business Professional	V	V
Minor @ Binus Alam Sutera		
Digital Transformation	V	V
Minor @ Binus Bekasi	UNIVE	RSII
Korean Culture and Creativity		V
Culinary	V	V
Minor @ Binus Malang		
Digital Technopreneur	V	V
English for Business Professional	V	V
Chinese for Career Pathways	V	V
Digital Creative Strategy	V	V
Minor @ Binus Bandung		
DesignPreneur	V	V
Minor @ Binus Semarang		
Metaverse in Business	V	V
Content Creation	V	V
Immersive Journey to Japanese Language and Culture	V	V
Data Analytics	V	V
Minor @ Binus Medan		
Global Creative Business and Technology	V	V

The minor programs can change anytime based on the trends of knowledge and industry each year. Students will receive information about the updated minor programs during the registration period.



1. Minor Program : Digital Ecosystem

Fundamental Courses

Group	Course		SCU
MKB	COMP6683001	Introduction to Artificial Intelligence	2/2
	ISYS6549003	Digital Innovation	4
	COMP6937001	Current Trends in Technology	2
	•	Total SCU	10

Supporting Courses

Group	Course		SCU
MKB	COMM6501019	Narrative Development	4
	DSGN6834007	Visual Identity	4
	COMP6685001	Cyber Security for Business	2
	•	Total SCU	10

2. Minor Program : Human Capital in Digital Workplace

Fundamental Courses

Group	Course		SCU
	PSYC6174027	Psychology in the Workplace	4
	MGMT6349005	Digital Workplace Strategy	4
MKB	ISYS6551003	Digital Workplace and Technology	4
	LAWS6157028	Legal Aspects in Digital Workplace	4
	PSYC6175027	Human Resources Development	4
		Total SCU	10

3. Minor Program : Sustainable Development

Fundamental Courses

Group	Course		SCU
	ISYE6154011	Sustainable Design and Manufacture	4
MKB	CPEN6217010	Digital for Sustainable Development	4
	ARCH6119014	Introduction to Sustainable Development	2
	•	Total SCU	10

Supporting Courses

Group	Course		scu
MKB	ISYE6155011	Occupational, Health, Safety, and Administration in Engineering	2
	DSGN6835008	Engineering Material	4
	CIVL6118013	Engineering Economic	4
		Total SCU	10



4. Minor Program : Cross Cultural Communication

Fundamental Courses

Group	Course		SCU
MKB	CHIN6132026	Chinese Conversation in Daily Activities	4
	COMM6502019	Communication in Diversity	2
	BUSS6170025	Asian Business Ethics	4
	•	Total SCU	10

Supporting Courses

Group	Course		SCU
МКВ	CHIN6134026	Chinese Conversation in Business Communication	4
	LAWS6158028	Private International Law	2
	INTR6135029	Comparative Politics	4
		Total SCU	10

5. Minor Program : Interactive & Users Experience Design

Fundamental Courses

Group	Course		SCU
	ISYS6553003	User-Centered Research and Evaluation	4
MKB	PSYC6176027	Psychology and User Experience	4
	DSIN6003007	Fundamental of Interface Design	2
		Total SCU	10

Supporting Courses

Group	Course		SCU
	ISYS6554003	Core Principles: Interactive Design	4
MKB	DSGN6837007	Digital Design Production	4
	ISYS6556003	Information Architecture	2
		Total SCU	10

6. Minor Program : Data Analytics

Group	Course		SCU
	INFS6066052	Introduction to Data Analytics	2
MKB	INFS6067052	Data Management & Descriptive Analytics	4
	ISYE6371054	Statistical for Decision Making	4
		Total SCU	10



Supporting Courses

Group	Course		SCU
	COSC6183051	Application of Predictive Analytics to Business Data	4
MKB	ISYE6372054	Prescriptive Analytics and Optimization	4
	BUSS6277055	Digitalization of Markets and Consumption	2
	•	Total SCU	20

7. Minor Program : Robotic Process Automation

Fundamental Courses

Group	Course		scu
	COMP6857001	Basic Programming for Automation	2
MKB	COMP6858001	RPA Concept & Design	2
IVIND	ISYS6684003	RPA Developer Fundamental	4
	ISYS6687003	Business Process Improvement	2
		Total SCU	10

Supporting Courses

Group	Course		SCU
	ISYS6685003	RPA Developer Advance	4
MKB	ISYS6686003	RPA Business Analytics Fundamental	4
7	COMP6859001	Intelligence Automation	2
		Total SCU	10

8. Minor Program : Event Business and Entertainment

Fundamental Courses

Group	Course		SCU
	HTMN6151021	Event Marketing Management	2
MKB	HTMN6152021	Catering Management	4
	TRSM6232022	MICE (Meeting, Incentive, Convention, Exhibition) Management	4
		Total SCU	10

Supporting

Group	Course		SCU
	TRSM6233022	Event Sponsorship and Funding	2
MKB	TRSM6234022	Sport and Entertainment Event Management	4
	TRSM6235022	Festival & Cultural Event	4
		Total SCU	10



9. Minor Program : Creative Digital Storytelling

Fundamental Courses

Group	Course		scu
	ENGL6274024	Approaches in Multimodal Storytelling	2
MKB	DSIN6033007	Visual Storytelling	2
IVIND	ENGL6275024	Storytelling for Business	2
	FILM6118009	Script Development & Pitching	4
		Total SCU	10

Supporting Courses

Group	Course		SCU
	ENGL6276024	Cultures, Language, and Arts Production	4
MKB	JAPN6212025	Anime and Manga as Storytelling	2
	ENGL6277024	Music as Medium for Storytelling	4
		Total SCU	10

10. Minor Program : Digital Banking

Fundamental Courses

Group	Course		SCU
	ISYS6824003	Technology Innovation in Banking	2
MKB	FINC6217020	Bank Risk Management in the Digital Era	4
	FINC6218020	Digital Finance and The Role of Central Bank	4
		Total SCU	_10

Supporting Courses

Group	Course		SCU
	MGMT6510005	Business Process Management in Banking and Finance	4
MKB	ISYS6825003	Data Analytics in Banking and Finance	4
	MGMT6511005	Digital Leadership	2
		Total SCU	10

11. Minor Program : Blockchain Technology and Business

Group	Course		scu
	ISYS6826003	Introduction to Blockchain Technology	4
MKB	ISYS6827003	Blockchain Economy & Business	4
	DTSC6016001	Basic Blockchain Programming	2
		Total SCU	10



Supporting Courses

Group	Course			SCU
	ISYS6828003	Blockchain Architecture Design and		4
		Implementation		+
MKB	DTSC6017001	Advanced Blockchain Programming		2
	DTSC6018001	Prototyping Blockchain Project		4
			Total SCU	10

12. Minor Program : English for Business Professional

Fundamental Courses

Group	Course		SCU
	ENGL6154024	English for Business Communications	4
МКВ	MKTG6112024	Language Innovations in Marketing and Advertising	2
	ENGL6244024	Social Media Broadcasting	4
		Total SCU	10

Supporting Courses

Group	Course		SCU
	ENGL6258024	English for Global Leadership	2
МКВ	ENGL6169024	English for Professionals	2
IVIND	COMM6506024	Current Issues in Business Communications	2
	ENGL6245024	Business Rhetoric	4
		Total SCU	10

13. Minor Program : Digital Transformation

Fundamental Courses

Group	Course		SCU
	ISYS6559003	Business Models and Technology Innovation	4
MKB	ISYS6557003	Business Data Management	4
	MGMT6484005	Digital Strategy	2
		Total SCU	10

Supporting Courses

Group	Course		SCU
	ISYS6695003	Digital Marketing Analysis	4
MKB	STAT6200049	Practical Statistics for Digital Business	4
	ISYS6560003	SYS6560003 Success Factor for Leading Digital Transformation	
	•	Total SCU	10



14. Minor Program : Korean Culture and Creativity

Fundamental Courses

Group	Course		SCU
	HTMN6163021	Korean Cuisine and Culinary Arts	4
MKB	COMM6718019	Korean Language and Media	4
	FILM6134009	Hallyu Creative Content	2
		Total SCU	10

Supporting Courses

Group	Course		
	FILM6135009	K-Drama and Beyond: Analysis and Appreciation	4
MKB	COMM6719019	K-Pop Culture and Performance	4
	MKTG6339005	K-Pop and K-Drama Marketing and Promotion	2
		Total SCU	10

15. Minor Program : Culinary

Fundamental Courses

Group	Course			SCU
	HTMN6108021	Food and Beverage Management		2
MKB	HTMN6008021	Kitchen Operation		4
	HTMN6128021	Pastry and Bakery Operation		4
			Total SCU	10

SCU for HTMN6008021, HTMN6128021 are practical

Supporting Courses

Group	Course		SCU
MKB	HTMN6155021	Indonesian Cuisine	4
	HTMN6125021	Restaurant Operation	4
	HTMN6154021	Culinary Tourism	2
		Total SCU	10

SCU for HTMN6155021, HTMN6125021 are practical

16. Minor Program : Digital Technopreneur

Group	Course			SCU
	ENTR6528002	The Entrepreneurial Innovator		4
	ENPR6370002	Market Intelligence		4
MKB	COMP6687004	User Experience Design		4
	COSC6164004	Web Programming for Business		4
	COSC6165004	Data Analytics for Business		4
			Total SCU	20



17. Minor Program : Chinese for Career Pathways

Fundamental Courses

Group	Course			SCU
	CHIN6196026	Mandarin for Future Career		4
MKB	CHIN6197026	Easy Way to HSK 2 Preparation		4
	CHIN6198026	Exploring Modern Chinese Culture		2
			Total SCU	10

Supporting Courses

Group	Course		SCU
	CHIN6199026	Chinese Digital Technology	2
MKB	CHIN6200026 Traveling to China		2
MKB	CHIN6201026	CHIN6201026 Special Topics in Chinese Business	
	CHIN6202026	Global Strategic Marketing: Chinese Perspective	4
		Total SCU	10

18. Minor Program : DesignPreneur

Fundamental Courses

Group	Course		SCU
	ENTR6525032	Fundamental of Designpreneur	4
	COMP6688031	UI/UX Development	4
MKB	DSGN6797034 Surface Packaging Design		4
	ENTR6526032	Hospitality and Service Design	4
1	DSGN6843033	Project Design	4
		Total SCU	20

19. Minor Program : Metaverse in Business

Fundamental Courses

Group	Course		SCU
	ISYS6777052	Business Model	2
MKB	COMP6889051	Virtual Reality	4
	COMP6890051	Augmented reality	4
	•	Total SCU	10

Supporting Courses

Group	Course		SCU
	ISYS6778052	Data Analytics	2
MKB	DSGN6981053	Design Thinking	4
	DSGN6980053	Interface Design	4
		Total SCU	10



20. Minor Program : Content Creation

Fundamental Courses

Group	Course		scu
	FILM6105009	Filmmaking Fundamental	4
MKB	MKTG6392055	Digital Marketing	4
	DSIN6042053	Photography for Creators	2
		Total SCU	10

Supporting Courses

Group	Course		SCU
MKB	DSGN6990053	Creative Storytelling	4
	DSIN6043053	Strategic Influence	2
	DSIN6041053	Introduction to Visual Communication Design	4
		Total SCU	10

21. Minor Program : Immersive Journey to Japanese Language and Culture Fundamental Courses

Group	Course		SCU
	JAPN6221025	Essential Japanese Grammar (Yoku Tsukaeru Bunpou)	4
МКВ	JAPN6222025	Survival Japanese in Various Situations (<i>Nihon E Ikou, Yasashii Kaiwa De</i>)	4
	JAPN6223025	Ideas and Images of Japan (Nihon Jijou)	2
		Total SCU	10

Supporting Courses

Group	Course		SCU
	JAPN6224025 Japanese Reading Comprehension (<i>Tanoshiku Yomou</i>)		4
МКВ	JAPN6225025	Understanding Native Japanese Speakers (<i>Tanoshiku Kikou</i>)	2
	JAPN6226025	Japanese N5 Level Certification Preparation (Nihongo Charenji N5)	4
		Total SCU	10

22. Minor Program : Global Creative Business and Technology

Group	Course		SCU
	DSIN6142066	Global Interactive Design	4
	BUSS6275061	E-Commerce and Digital Entrepreneurship	4
MKB	COSC6159060	60 Emerging Technologies in Global Business	
	ISYS6997064	Blockchain for Digital Economy	4
	TRDE6001065	Global Regulatory Environment	4
		Total SCU	20



23 Minor Program : Digital Creative Strategy

Fundamental Courses

Group	Course			SCU
	DSIN6150023	Creative Project Management		4
	COMM6770012	Media Strategy & Planning		4
MKB	COMM6771018	Business Communication		2
IVIND	DSIN6152006	Visual Language		4
	DSIN6151023	Creative Business Development		4
	COMM6772012	Digital Literacy		2
			Total SCU	20

Appendix: Free Electives

No	Course Owner Department	Course Code	Course Name	scu	Semester
1	Business Management	MKTG6324005	Retail Marketing Management	2	5
2	Management	FINC6001005	Financial Management	4	5
3	Global Business Marketing	MKTG6270005	Retail and Omni Channel	2	5
4	Global Business Marketing	MGMT6358005	Managing Business Information	2/2	5
5	Computer Engineering	CPEN6098010	Computer Networks	2/2	5
-6	Computer Engineering	CPEN6126010	Cross Platform Application Development	4	5
7	Computer Engineering	CPEN6225010	Telco Network & Switching System	2	5
8	Computer Engineering	CPEN6232010	Cloud Technology Practice	2	5
9	Industrial Engineering	ISYE6067011	Global Supply Chain	2	5
10	Industrial Engineering	ISYE6165011	Supply Chain Risk & Negotiation	2	5
11	Industrial Engineering	ISYE6115011	Transportation Modeling	2	5
12	Industrial Engineering	ISYE6167011	Decision Support System	2	5
13	Industrial Engineering	ISYE6168011	Financial Engineering	2	5
14	Food Technology	FOOD6073015	Current Issues in Food Technology	2	5
15	Food Technology	CPEN6235015	IoT in Food Industry	2	5
16	Food Technology	FOOD6094015	Nutrition & Health	4	5
17	Architecture	ARCH6146014	Interior Architecture	4	5
18	Architecture	ARCH6128014	Multimedia in Design Presentation	4	5
19	Architecture	ARCH6147014	Behavior in Architecture	4	5
20	Computer Science	COMP6144001	Web Programming	2	5
21	Computer Science	ISYS6197001	Business Application Development	2/2	5
22	Computer Science	MOBI6059001	Mobile Programming	2	5
23	Game Application	GAME6085001	Object Oriented Game Programming	2	5



No	Course Owner Department	Course Code	Course Name	scu	Semester
	and Technology				
24	Marketing Communication	COMM6624019	Digital Creative Content	2/2	5
25	Marketing Communication	COMM6620019	Online Publishing	2/2	5
26	Marketing Communication	COMM6533019	Creative Program Design	2/2	5
27	Marketing Communication	COMM6510019	Reportage & Interview Technique	2/2	5
28	Marketing Communication	COMM6622019	Audio Journalism	2/2	5
29	Marketing Communication	COMM6410019	Digital Broadcasting Production	2/2	5
30	Marketing Communication	COMM6632019	Writing for Corporate Communication	2/2	5
31	Marketing Communication	COMM6541019	Digital Corporate Communication	2/2	5
32	Marketing Communication	COMM6634019	Environmental Issues and Brand Activism	4	5
33	Marketing Communication	COMM6635019	Integrated Marketing Communication	2	5
34	Marketing Communication	COMM6637019	Brand Activation	2/2	5
35	Marketing Communication	COMM6638019	Social Media Planning & Engagement	2/2	5
36	Tourism	TRSM6142022	Event Management	4	5
37	Tourism	TRSM6218022	Adventure Tourism Management	4	5
38	Tourism	TRSM6220022	Rural Tourism Entrepreneurship	4	5
39	Tourism	TRSM6221022	Sport Tourism	2	5
40	Tourism	BUSS6137022	Tourism E-Business	4	5
41	Tourism	TRSM6216022	Guiding and Interpretation	2	5
42	Tourism	TRSM6212022	Indonesian Culture	4	5
43	Tourism	TRSM6140022	Tourism Law and Regulation	2	5
44	Tourism	ACCT6383022	Principles of Tourism Accounting and Finance	2	5
45	Hotel Management	HTMN6145021	Revenue Management in Hospitality	2	5
46	Hotel Management	HTMN6146021	Food SafetyManagement	2	5
47	Hotel Management	HTMN6018021	Consumer Behavior in Hospitality	2	5
48	Hotel Management	HTMN6147021	Hospitality Management	4	5
49	Hotel Management	HTMN6001021	Introduction to Hospitality	4	5
50	Hotel Management	HTMN6108021	Food and Beverage Management	2	5
51	Hotel Management	HTMN6131021	Catering Management	2	5
52	Accounting	ACCT6116020	Social and Environmental Accounting	2	5
53	Accounting	ACCT6461020	Accounting Syariah	2	5
54	Taxation	TAXN6053020	Regional Tax Systems	2	5



No	Course Owner Department	Course Code	Course Name	scu	Semester
55	Finance	FINC6189020	Introduction to Financial Market and Fin- Tech	2	5
56	Finance	FINC6010020	International Finance	2	5
57	Cyber Security	COMP6542001	Computer Security Fundamental	2	5
58	Data Science	DTSC6006001	Machine Learning	2/1	5
59	Mobile Application & Technology	MOBI6068001	Web Design	2	5
60	Mobile Application & Technology	MOBI6070001	Embedded System and Internet of Things	3	5
61	Mobile Application & Technology	MOBI6059001	Mobile Programming	2	5
62	Statistics	STAT6157049	Data Mining and Visualization	2	5
63	InformationSystems	ISYS6196003	Business Analytics	2	5
64	InformationSystems	ISYS6199003	Data & Text Mining	4	5
65	Information Systems	ISYS6202003	Social Informatics	4	5
66	Information Systems	ISYS6402003	Business Analytics	2/2	5
67	InformationSystems	ISYS8066003	Business Process Management	4	5
68	Business Information Technology	ISYS6579003	Knowledge-Based Al: Cognitive Systems	4	5
69	Animation	DSGN6689007	Concept Art & Production Design	2	5
70	Animation	DSGN6690007	Animation Storytelling	2	5
71	Creative Advertising	DSGN6661007	Photography	4	5
72	Film	FILM6059009	Global Cinema	4	5
73	New Media	DSGN6743007	Digital Graphic Reproduction	4	5
74	Interior Design	DSGN6612	Design Trend	2	5
75	International Relations	INTR6137029	Indonesia in Perspectives	2	5
76	International Relations	INTR6180029	Introduction to International Media	2	5
77	International Relations	INTR6142029	Diplomacy and International Politics	2/2	5
78	Chinese Literature	CHIN6157026	Chinese Business for Etiquette (Beginner)	4	5
79	Chinese Literature	CHIN6158026	Chinese Business in Daily Communication	4	5
80	Chinese Literature	CHIN6159026	Chinese Character Writing	2	5
81	English Literature	SOCS6021024	Social and Digital Media Writing	2	5
82	English Literature	ENGL6244024	Social Media Broadcasting	4	5
83	Business Law	LAWS6017028	Intellectual Property Rights	4	5
84	Business Law	LAWS6110028	Cyber Law	2	5
85	Business Law	LAWS6168028	Banking-Financial Law & Islamic BusinessLaw	4	5
86	Business Law	LAWS6169028	Capital Market, Legal Audit, & Due Deligence	4	5



No	Course Owner Department	Course Code	Course Name	scu	Semester
87	Business Law	LAWS6171028	Business Competition & Consumer Protection Law	2	5
88	Business Law	LAWS6174028	Contract & Legislative Drafting	2	5
89	Psychology	PSYC6124027	Psychology of Early Childhood Education	4	5
90	Psychology	PSYC6145027	Urban Psychology	4	5
91	Psychology	PSYC6138027	Lifespan Development	4	5
92	Primary Teacher Education	EDUC6074030	Art & Craft	4	5
93	Primary Teacher Education	EDUC8004030	School Based Management	2	5
94	Japanese Literature	JAPN6116025	Japanese Corporate Culture and Management (Nihon No Kigyou Bunka to Manejimento)	2	5
95	Japanese Literature	JAPN6150025	Ideas and Images of Japanese Culture (Nihon Bunka Aidea to Imeeji)	2	5
96	Japanese Literature	JAPN6111025	Introductory Japanese I	4	5
97	Japanese Literature	JAPN6056025	Practical Japanese Culture (Nihon BunkaTaiken)	2	5
98	Japanese Literature	JAPN6036025	Japanese Tourism (Nihon Kankou)	2	5
99	Japanese Literature	JAPN6104025	Japanese Industry and Technology	2	5





Enrichment Program I (6th Semester) & Enrichment Program II (7th Semester):

-) Student will take one of enrichment program tracks (off campus). See enrichment appendix for the tracks detail.

Enrichment Track Scheme

Trook			Seme	ster 6			Semester 7						
Track	EN	IN	SA	CD	RS	IS	EN	IN	SA	CD	RS	FS	IS
1	٧	-	-	-	-	-	٧	-	-	-	-	-	-
2	-	-	٧	-	-	-	٧	-	-	-	-	-	-
3	٧	-	-	-	-	-	-	-	-	-	-	٧	-
4	-	٧	-	-	-	-	-	٧	-	-	-	-	-
5	-	-	-	-	-	٧	٧	-	-	-	-	-	-
6	٧	-	-	-	-	-	-	1	-	-	-	-	٧
7	٧	-	-	-	-	-	-	1	٧	-	-	-	-
8	-	-	-	٧	-	-	٧	ı	-	-	-	-	-
9	٧	-	-	-	-	-	-	1	-	-	٧	-	-
10	٧	-	-	-	-	-	-	٧	-	-	-	-	-
11	-	٧	-	-	-	-	٧	-	-	-	-	-	-

Note:

IN : Certified Internship SA : Certified Study Abroad

RS : Certified Research IS : Certified Specific Independent Study

EN : Certified Entrepreneurship FS : Further Study

CD : Certified Community Development

Description:

Student will take one of enrichment program tracks

Study Abroad in the 7th semester only available for IISMA (Indonesian International Student Mobility Awards)

Students who failed in Enrichment Program I can retake with the same track or change into another track. As for Enrichment Program II, student who failed with Certified Study Abroad (IISMA) track on Enrichment Program II, can retake with the same track or change into another track.

Certified Internship Track

Code	Course Name	SCU	Total	
Enrichment Prog				
ENPR6070002	Project Management	8	20	
ENPR6076002	Professional Program in Industry	8	20	
ENPR6072002	EES in Business Start Up I	4		
Enrichment Prog				
ENPR6073002	Strategic Management	8	20	
ENPR6077002	Risk Management	8	20	
ENPR6075002	EES in Business Start Up II	4		

Certified Research Track

Code Course Name		SCU	Total	
Enrichment Program II				
RSCH6738002	Research Experience	8	20	
RSCH6739002	Scientific Writing	8		



Code	Course Name	SCU	Total
RSCH6740002	Global EES (Team Work, Communication,Problem Solving & Decision Making)	4	

Certified Entrepreneurship Track

Code	Course Name	SCU	Total	
Enrichment Prog				
ENPR6006002	Business Start-Up	8	20	
ENTR6962002	Launching New Business	8	20	
ENTR6111002	EES in New Business I	4		
Enrichment Prog				
ENTR6127002	Growing a Business	8	20	
ENTR6963002	Business Funding	8	20	
ENTR6115002	EES in New Business II	4		

Certified Community Development Track

Code	Course Name		scu	Total
Enrichment Program I				
CMDV64870	Community Outreach Implementation	Project	8	20
CMDV648800	Community Outreach	Project Design	8	20
CMDV648900	EES in Community		4	13/1

Certified Study Abroad Track

Code	Course Name	SCU	Total			
Enrichment Prog	Enrichment Program I					
GLOB6093002	Elective Course for Study Abroad 1	4				
GLOB6094002	Elective Course for Study Abroad 2	4				
GLOB6095002	Elective Course for Study Abroad 3	4				
GLOB6096002	Elective Course for Study Abroad 4	4				
GLOB6257002	Elective Course for Study Abroad 25	4				
GLOB6097002	Elective Course for Study Abroad 5	2				
GLOB6098002	Elective Course for Study Abroad 6	2	20			
GLOB6099002	Elective Course for Study Abroad 7	2				
GLOB6100002	Elective Course for Study Abroad 8	2				
GLOB6101002	Elective Course for Study Abroad 9	2				
GLOB6102002	Elective Course for Study Abroad 10	2				
GLOB6103002	Elective Course for Study Abroad 11	2				
GLOB6104002	Elective Course for Study Abroad 12	2				
GLOB6258002	Elective Course for Study Abroad 26	2				



Code	Course Name	SCU	Total
GLOB6259002	Elective Course for Study Abroad 27	2	

Certified Specific Indenpendent Study Track

Code	Course Name	SCU	Total
Elective courses	list for Specific Indenpendent Study*		
Enrichment Prog	ıram I/II		
MICR6145002	Course Certification I	3	
MICR6146002	Technical Skill Enrichment I	4	
MICR6147002	Industrial Project I	9	
MICR6148002	Soft Skill Enrichment I	4	
MICR6149002	Elective Course for Specific Independent Study 1	8	
MICR6150002	Elective Course for Specific Independent Study 2	8	
MICR6151002	Elective Course for Specific Independent Study 3	6	
MICR6152002	Elective Course for Specific Independent Study 4	6	
MICR6153002	Elective Course for Specific Independent Study 5	6	
MICR6154002	Elective Course for Specific Independent Study 6	5	
MICR6155002	Elective Course for Specific Independent Study 7	5	
MICR6156002	Elective Course for Specific Independent Study 8	5	
MICR6157002	Elective Course for Specific Independent Study 9	5	
MICR6158002	Elective Course for Specific Independent Study 10	4	
MICR6159002	Elective Course for Specific Independent Study 11	4	
MICR6160002	Elective Course for Specific Independent Study 12	4	DCI
MICR6161002	Elective Course for Specific Independent Study 13	V4C	20
MICR6162002	Elective Course for Specific Independent Study 14	4	
MICR6163002	Elective Course for Specific Independent Study 15	3	
MICR6164002	Elective Course for Specific Independent Study 16	3	
MICR6165002	Elective Course for Specific Independent Study 17	3	
MICR6166002	Elective Course for Specific Independent Study 18	3	
MICR6167002	Elective Course for Specific Independent Study 19	3	
MICR6168002	Elective Course for Specific Independent Study 20	3	
MICR6169002	Elective Course for Specific Independent Study 21	2	
MICR6170002	Elective Course for Specific Independent Study 22	2	
MICR6171002	Elective Course for Specific Independent Study 23	2	
MICR6172002	Elective Course for Specific Independent Study 24	2	
MICR6173002	Elective Course for Specific Independent Study 25	2	
MICR6174002	Elective Course for Specific Independent Study 26	2	
MICR6175002	Elective Course for Specific Independent Study 27	2	
MICR6176002	Elective Course for Specific Independent Study 28	2	
MICR6177002	Elective Course for Specific Independent Study 29	1	
MICR6178002	Elective Course for Specific Independent Study 30	1	
MICR6179002	Elective Course for Specific Independent Study 31	1	



Code	Course Name	SCU	Total
MICR6180002	Elective Course for Specific Independent Study 32	1	

^{*)} For students who take BINUS certified specific independent study courses, they should take the first 4 courses on the list above (20 credits). Meanwhile, electives courses 1 to 32 are transferred courses for students who take certified specific independent study courses outside BINUS University. Transferred courses will be transferred based on credit transfer policies on study program with total of 20 credits

Certified Further Study Track

Code	Course Name	SCU	Total
Enrichment Program II			20
ENPR6008002	Designing Innovative Nascent Entrepreneurship	4	
MKTG6308002	Negotiation Mastery	4	
MKTG6309002	Omnichannel Marketing	4	
STAT6194002	Advanced Business Statistics	4	
MGMT6434002	Designing and Leading the Entrepreneurial Organization	4	

Student should pass all of these quality controlled courses as listed below:

No	Course Code	Course Name	Minimal Grade
1.	CHAR6030002	Character Building: Pancasila	В
2.	ENPR6109002	Introduction to Entrepreneurship and Business	С
3.	ENPR6111002	Marketing for Entrepreneur	С
4.	ENPR6110002	Creative and Innovative Thinking	С
5.	ENPR6170002	Sustainable Business Model	DGIT
6.	ENPR6172002	Entrepreneurial Leadership and Organization	С
7.	ENPR6182002	Business Law and Ethics	С
8.	ENPR6173002	Business Plan	С
9.	ENTR6666002 (Stream Business Innovation)	Innovative Product Design and Development	С
10.	ENPR6181002 (Stream Entrepreneurship in Emerging Economies)	Managing Innovation for CircularEconomy	С