

## Entrepreneurship Business Creation

### Introduction

Entrepreneurship Business Creation Study Program acquaints entrepreneurship as an academic discipline. The curriculum is designed in particular to prepare students to be creative and innovative entrepreneurs by providing a blueprint for turning ideas into a viable venture or initiative. Entrepreneurship education also aims to shape the characteristics and mindset of entrepreneurs who have high motivation, dare to try and be innovative, which can be applied in various fields of one's life and career.

### Vision

a world-class business and entrepreneurship study program, fostering and empowering the society in serving and building the nation.

### Mission

Providing world class business and entrepreneurship education to build the nation and to contribute to community development by means of:

1. **Educating BINUSIANs to develop exemplary characters through holistic approach.** Educating BINUSIANs to be ethical & innovative graduates with multiple skills to deal with business digitalization challenges using holistic approach.
2. **Developing business creation through entrepreneurship and relevant research.** Encouraging BINUSIAN to advance knowledge and practices with high quality research for resolving business and entrepreneurship issues.
3. **Fostering BINUSIANs through self-enrichment.** Nourishing BINUSIANs' SPIRIT for improving personal and professional capabilities.
4. **Empowering BINUSIANs to continuously improve business community.** Invigorating BINUSIANs to solve the business community challenges through academic and community service activities.

### Program Objective

The objectives of the program are:

1. Provide students basic knowledge in the fields of entrepreneurship and management they need in business practice.
2. Provide students with entrepreneurial and business skills integrated with information technology that have an impact on business, marketing, operations, finance and business organizations and provide tools used in business implementation.
3. Preparing students to become entrepreneurs and agents of change ethically by utilizing skills and knowledge in building a sustainable business

### Competency Goals

After completing the study:

1. Each student should be able to apply business concept.
2. Each student should be able to demonstrate entrepreneurial acumen by applying creative, innovative, analytical thinking as well as applying communication skills, and ICT skills.
3. Each student should be able to apply ethical and professional values.
4. Each student should be able to articulate sustainable business perspective in exercising business.

## Prospective Career of the Graduates

There are many fields of career for graduates, including but not limited to:

1. Entrepreneur
2. Intrapreneur
3. Business Developer
4. Business Planner
5. Business Consultant
6. Digital Business Specialist

## Curriculum

The Entrepreneurship Business Creation Study Program curriculum is uniquely designed to prepare students to be able to apply their entrepreneurial knowledge and to start new businesses. The curriculum is designed based on the Entrepreneurial Process which consists of Idea Generation & Opportunity Discovery; Designing Business Models & Business Plans; New Business Creation and Business Development. By using experience, action-based and project-based learning, students will learn how to identify potential business opportunities, evaluate opportunities, analyze competition and business risk, to start a new business. Students will understand how to design business models & write business plans that generate strong revenue streams; how to protect intellectual property; how to make the best potential investment offer, and how to think and act entrepreneurially.

The students have the opportunity to take student mobility program to the Jakarta and Bandung campuses on the 4-5th semester so that they can choose the available minor program (such as Digital Ecosystem, Human Capital in Digital Workplace, Sustainable Development, Cross Cultural Communication, Interactive & Users Experience Design, Data Analytics, Robotic Process Automation, Digital Transformation, Virtual Services, Culinary, and Designpreneur) or streaming program (such as E-Business, Global Commerce, Service Business, and Digital Business Management). However, they may also choose to stay at Malang campus in their 4-5th semester studying Digital Technopreneur Minor Program or Streaming Program (such as Business Innovation, Entrepreneurship in Emerging Economies), or even Cross Streaming program (such as Imaging Arts and Sciences, Illustration, and Digital Public Relations).

The curriculum is designed in such a way as to equip students to be ready to face industrial revolution 4.0. In semesters 6-7, students will be encouraged to build their startup business through the Enrichment Program to gain hands-on experience and a comprehensive overview of how to manage business processes from upstream to downstream. Students will get access to business mentors (entrepreneurs), venture capitals, industrial visits, exhibitions, knowledge sharing, and a network of relevant parties to help students make dreams come true. In supporting entrepreneurial learning, students will be encouraged to participate in various business and entrepreneurial competitions, such as Business Idea Competition, Business Model Competition, Business Plan Competition, and Pitching Competition. In addition to competition and business coaching, students will also be facilitated by entrepreneurial activities such as business presentation; industry knowledge sharing; workshop & international seminar; industry visit; and exhibition. At the end of the study period, students are required to prepare a thesis on their business performance analysis and design business development strategies.

### Course Structure

Sem	Code	Course Name	SCU	Total
1	CHAR6030002	Character Building: Pancasila	2	20
	ENPR6109002	Introduction to Entrepreneurship and Business**	4	
	ENPR6110002	Creative and Innovative Thinking	2	
	ENPR6111002	Marketing for Entrepreneur	4	
	ENPR6112002	Commercializing Emerging Technology	2/2	
	ENPR6171002	Entrepreneurial Finance and Accounting	2/2	
	Foreign Language Courses		0	
2	CHAR6031002	Character Building: Kewarganegaraan	2	20
	ENPR6169002	Business Operations and Supply Chain	4	
	ENPR6170002	Sustainable Business Model <sup>1</sup>	4	
	ENPR6172002	Entrepreneurial Leadership and Organization <sup>2</sup>	4	
	ENPR6182002	Business Law and Ethics	2	
	COSC6060002	Foundation of Artificial Intelligence	2	
	LANG6117002	Indonesian	2	
	Foreign Language Courses		0	
3	CHAR6032002	Character Building: Agama	2	20
	ENPR6168002	Business and Performance Analytics	4	
	ENPR6113002	Applied Business Statistics	2/2	
	ENPR6173002	Business Plan <sup>2</sup>	4/2	
	ENPR6174002	Business Research Methodology <sup>1</sup>	4	
	Foreign Language Courses		0	
4	<b>Stream: Business Innovation (Malang)</b>			20
	ENTR6664002	Consumer Insights: Behavioral Fundamentals	4	
	ENTR6666002	Innovative Product Design and Development	4	
	ENTR6668002	Innovation in Omni Channel <sup>2</sup>	2	
	ENTR6669002	Innovation and Knowledge Management	4	
	ENPR6175002	Business Process Management for Innovation <sup>1</sup>	4	
	ENPR6176002	Negotiation and Competitive Decision Making	2	
	<b>Stream: E-Business<sup>3</sup></b>			20
	BUSS6229005	Business Simulation	4	
	MGMT6374005	Analysis on E-Business Investment	4	
	ISYS6079005	E-Business System	4	
	ISYS6744005	E-Business Strategy and Implementation	4	
	ISYS6085005	Advanced Topics in E-Business	2	
	MGMT6464005	Corporate Governance	2	
	<b>Stream: Global Commerce<sup>3</sup></b>			20
	BUSS6162005	Market Entry Strategy (IBM)	2	
	BUSS6191005	Export-Import Management (IBM)	2	
	MKGT6321005	Marketing Data Analytics	4	
	MKTG6322005	Sales and Customer Relationship Management (GBM)	4	
	MKTG6237005	Global Strategic Marketing : Asia Pacific Perspective (GBM)	4	
	MGMT6196005	Project Management (MN)	4	
	<b>Stream: Service Business<sup>3</sup></b>			
	MGMT6455005	Servitization and Customer Experience Management	2	
	MKTG6274005	Service Marketing Management	4	

Sem	Code	Course Name	SCU	Total		
5	MGMT6456005	Fundamentals of Supply Chain Management	4	20		
	MGMT6556005	Technology Management in Supply Chain and Services <sup>2</sup>	2			
	MGMT6557005	Logistics and Retail Distribution Management <sup>1&amp;2</sup>	4			
	MGMT6365005	Current Issue in Service Business and Technology	2			
	MGMT6523005	Organizational Behavior	2			
	Stream: Creative Business <sup>4</sup>				20	
	ENPR6166032	Launch Creative Business Start-Up	4			
	ENPR6167032	Start Up Funding	4			
	ENPR6301032	Applied Statistic for Business Decision	2/2			
	ENPR6162032	Risk Assessment and Decision Making in Business	4			
	COMP6667032	Interaction Design	2/2			
	Stream: Business Development Management <sup>3</sup>					
	RSCH6724005	Research Method in Business Development Management <sup>2</sup>	3/1			
	BUSS6109005	Business Development	4			
	MGMT6196005	Project Management <sup>2</sup>	4			
	BUSS6229005	Business Simulation	4			
	MGMT6465005	Advanced Topic in Business Development Management	2			
	LAWS6159005	Legal Aspect in Business	2			
		Foreign Language Courses	0			
	Minor Program <sup>3,4,5</sup>					20
	Free Electives <sup>3,5</sup>					20
5	Stream: Entrepreneurship in Emerging Economies (Malang)				20	
	ENPR6177002	Financing Innovative Ventures	4			
	ENPR6178002	Customer Engagement Strategy <sup>1)</sup>	4			
	ENPR6179002	Franchise Business	4			
	ENPR6180002	Disruptive Strategy & Innovation	4			
	ENPR6181002	Managing Innovation for Circular Economy <sup>2)</sup>	4			
	Stream: Creative E-Commerce <sup>4</sup>					
	ENPR6159032	E-Commerce for Entrepreneurs	2/2			
	ENPR6160032	Innovative Product Design and Development	2/2			
	ENPR6161032	Sustainable Entrepreneurship and Social Innovation	4			
	MKTG6325032	Omnichannel and Retailing	4			
	ENPR6163032	Technopreneurship	4			
	Stream: International Business And Entrepreneurship <sup>4</sup>					
	ENPR6302032	International Business Environment	2			
	ENPR6303032	Entrepreneurship: A Global Perspective	2			
	MGMT6564032	Global Supply Chain Management	4			
	ENPR6304032	International Business through Exporting-Importing	4			
	ENPR6305032	International Licensing, Franchising & Strategic Alliances	4			
	ENPR6306032	International New Venture	4			
	Minor Program <sup>3,4,5</sup>				20	
	Free Electives <sup>3,5</sup>				20	

Sem	Code	Course Name	SCU	Total
6	Enrichment Program I		20	20
7	Enrichment Program II		20	20
8	RSCH6535002	Pre-Thesis	2	6
	RSCH6536002	Thesis	4	
	RSCH6105002	Thesis	6	
Total Credits 146 SCU				

Students will take foreign language courses according to BINUS University English proficiency test results. See foreign language courses appendix for the detail.

- 1) This course is delivered in English
- 2) Global Learning System

course For 5th Semester:

- 3) Conducted for student mobility program in Jakarta – students must take minor/FE/multidisciplinary Stream in sem. 5 in the host campus
- 4) Conducted for student mobility program in Bandung – students must take minor/multidisciplinary Stream in Bandung in sem 5.
- 5) Conducted in Binus @Malang

#### Foreign Language Courses:

Students will take foreign language courses according to BINUS University English proficiency test results. See foreign language courses appendix for the details. Students must pass with a minimum Grade of C.

**Pre-thesis (2 SCU) & Thesis (4 SCU)** can be taken in the 6<sup>th</sup> and/or 7<sup>th</sup> semester by the students who meet the requirements from the Study Program/Program

#### Appendix Foreign Language Courses:

Students will take foreign language courses according to BINUS University English proficiency test results. See foreign language courses appendix for the details. Students must pass with a minimum Grade of C.

Foreign Language Course		SCU
ENGL6268002	English for Frontrunners	0
ENGL6269002	English for Independent Users	0
ENGL6267002	English for Professionals	0
JAPN6208002	Basic Japanese Language	0
CHIN6185002	Basic Chinese Language	0

- Students with Binus University English Proficiency Test score less than 437 are required to take English for Frontrunners and English for Independent Users.
- Students with Binus University English Proficiency Test score less than 520 are required to take English for Independent Users and English for Professionals.
- Students with Binus University English Proficiency Test score equal to or greater than 520 are required to take English for Professionals and choose Basic Japanese Language or Basic Chinese Language.
- Students are required to pass the foreign language courses before they take enrichment.
- Students can see the requirements to pass the foreign language courses at BINUSMAYA– Beelingua.

## Minor Scheme

Minor Program	Semester 4	Semester 5
<b>Minor @ Binus Kemanggisian</b>		
Digital Ecosystem	v	v
Human Capital in Digital Workplace	v	v
Sustainable Development	v	v
Cross Cultural Communication	v	v
Interactive & Users Experience Design	v	v
Robotic Process Automation	v	v
Event Business and Entertainment	v	v
Creative Digital Storytelling	v	v
Digital Banking	v	v
Blockchain Technology and Business	v	v
English for Business Professional	v	v
<b>Minor @ Binus Alam Sutera</b>		
Digital Transformation	v	v
<b>Minor @ Binus Bekasi</b>		
Culinary	v	v
Korean Culture and Creativity	v	v
<b>Minor @ Binus Malang</b>		
Digital Technopreneur	v	v
English for Business Professional	v	v
Chinese for Career Pathways		v
Digital Creative Strategy	v	v
<b>Minor @ Binus Bandung</b>		
DesignPreneur	v	v
<b>Minor @ Binus Semarang</b>		
Metaverse in Business	v	v
Content Creation	v	v
Data Analytics	v	v
Immersive Journey to Japanese Language and Culture		v
<b>Minor @ Binus Medan</b>		
Global Creative Business and Technology	v	v

The minor programs can change anytime based on the trends of knowledge and industry each year. Students will receive information about the updated minor programs during the registration period.

## 1. Minor Program: Digital Ecosystem

### Fundamental Courses

Course	SCU
COSC6196001 Immersive Technology	2
GAME6002001 Game Design	2
ISYS6549003 Digital Innovation	4
COMP6937001 Current Trends in Technology	2
<b>Total SCU</b>	<b>10</b>

### Supporting Courses

Course	SCU
COMM6501019 Narrative Development	4
DSGN6834007 Visual Identity	4
COMP6685001 Cyber Security for Business	2
<b>Total SCU</b>	<b>10</b>

## 2. Minor Program: Human Capital in Digital Workplace

### Fundamental Courses

Course	SCU
PSYC6174027 Psychology in The Workplace	4
MGMT6349005 Digital Workplace Strategy	4
ISYS6551003 Digital Workplace and Technology	4
LAWS6157028 Legal Aspects in Digital Workplace	4
PSYC6175027 Human Resources Development	4
<b>Total SCU</b>	<b>20</b>

## 3. Minor Program: Sustainable Development

### Fundamental Courses

Course	SCU
ISYE6154011 Sustainable Design and Manufacture	4
CPEN6217010 Digital for Sustainable Development	4
ARCH6119014 Introduction to Sustainable Development	2
<b>Total SCU</b>	<b>10</b>

### Supporting Courses

Course	SCU
ISYE6155011 Occupational, Health, Safety, and Administration in Engineering	2
DSGN6835008 Engineering Material	4
CIVL6118013 Engineering Economic	4
<b>Total SCU</b>	<b>10</b>



#### 4. Minor Program: Cross Cultural Communication

##### Fundamental Courses

Course	SCU
CHIN6132026 Chinese Conversation in Daily Activities	4
COMM6502019 Communication in Diversity	2
BUSS6170025 Asian Business Ethics	4
<b>Total SCU</b>	<b>10</b>

##### Supporting Courses

Course	SCU
CHIN6134026 Chinese Conversation in Business Communication	4
LAWS6158028 Private International Law	2
INTR6135029 Comparative Politics	4
<b>Total SCU</b>	<b>10</b>

#### 5. Minor Program: Interactive & Users Experience Design

##### Fundamental Courses

Course	SCU
ISYS6553003 User-Centered Research and Evaluation	4
PSYC6176027 Psychology and User Experience	4
DSIN6003007 Fundamental of Interface Design	2
<b>Total SCU</b>	<b>10</b>

##### Supporting Courses

Course	SCU
ISYS6554003 Core Principles: Interactive Design	4
DSGN6837007 Digital Design Production	4
ISYS6556003 Information Architecture	2
<b>Total SCU</b>	<b>10</b>

#### 6. Minor Program: Data Analytics

##### Fundamental Courses

Course	SCU
INFS6066052 Introduction to Data Analytics	2
INFS6067052 Data Management & Descriptive Analytics	4
ISYE6371054 Statistical for Decision Making	4
<b>Total SCU</b>	<b>10</b>

##### Supporting Courses

Course	SCU
COSC6183051 Application of Predictive Analytics to Business Data	4
ISYE6372054 Prescriptive Analytics and Optimization	4
BUSS6277055 Digitalization of Markets and Consumption	2
<b>Total SCU</b>	<b>10</b>



## 7. Minor Program: Robotic Process Automation

### Fundamental Courses

Course	SCU
COMP6857001 Basic Programming for Automation	2
COMP6858001 RPA Concept & Design	2
ISYS6684003 RPA Developer Fundamental	4
ISYS6687003 Business Process Improvement	2
<b>Total SCU</b>	<b>10</b>

### Supporting Courses

Course	SCU
ISYS6685003 RPA Developer Advance	4
ISYS6686003 RPA Business Analytics Fundamental	4
COMP6859001 Intelligence Automation	2
<b>Total SCU</b>	<b>10</b>

## 8. Minor Program: Event Business and Entertainment

### Fundamental Courses

Course	SCU
HTMN6151021 Event Marketing Management	2
HTMN6152021 Catering Management	4
TRSM6232022 MICE (Meeting, Incentive, Convention, Exhibition) Management	4
<b>Total SCU</b>	<b>10</b>

### Supporting Courses

Course	SCU
TRSM6233022 Event Sponsorship and Funding	2
TRSM6234022 Sport and Entertainment Event Management	4
TRSM6235022 Festival & Cultural Event	4
<b>Total SCU</b>	<b>10</b>

## 9. Minor Program: Creative Digital Storytelling

### Fundamental Courses

Course	SCU
ENGL6274024 Approaches in Multimodal Storytelling	2
DSIN6033007 Visual Storytelling	2
ENGL6275024 Storytelling for Business	2
FILM6118009 Script Development & Pitching	4
<b>Total SCU</b>	<b>10</b>

### Supporting Courses

Course	SCU
ENGL6276024 Cultures, Language, and Arts Production	4
JAPN6212025 Anime and Manga as Storytelling	2
ENGL6277024 Music as Medium for Storytelling	4
<b>Total SCU</b>	<b>10</b>

## 10. Minor Program: Digital Banking

### Fundamental Courses

Course	SCU
ISYS6824003 Technology Innovation in Banking	2
FINC6217020 Bank Risk Management in the Digital Era	4
FINC6218020 Digital Finance and The Role of Central Bank	4
<b>Total SCU</b>	<b>10</b>

### Supporting Courses

Course	SCU
MGMT6510005 Business Process Management in Banking and Finance	4
ISYS6825003 Data Analytics in Banking and Finance	4
MGMT6511005 Digital Leadership	2
<b>Total SCU</b>	<b>10</b>

## 11. Minor Program: Blockchain Technology and Business

### Fundamental Courses

Course	SCU
ISYS6826003 Introduction to Blockchain Technology	4
ISYS6827003 Blockchain Economy & Business	4
DTSC6016001 Basic Blockchain Programming	2
<b>Total SCU</b>	<b>10</b>

### Supporting Courses

Course	SCU
ISYS6828003 Blockchain Architecture Design and Implementation	4
DTSC6017001 Advanced Blockchain Programming	2
DTSC6018001 Prototyping Blockchain Project	4
<b>Total SCU</b>	<b>10</b>

## 12. Minor Program: Digital Transformation

### Fundamental Courses

Course	SCU
ISYS6559003 Business Models and Technology Innovation	4
ISYS6557003 Business Data Management	4
MGMT6484005 Digital Strategy	2
<b>Total SCU</b>	<b>10</b>

### Supporting Courses

Course	SCU
ISYS6695003 Digital Marketing Analysis	4
STAT6200049 Practical Statistics for Digital Business	4
ISYS6560003 Success Factor for Leading Digital Transformation	2
<b>Total SCU</b>	<b>10</b>

### 13. Minor Program: Culinary

#### Fundamental Courses

Course	SCU
HTMN6108021 Food and Beverage Management	2
HTMN6008021 Kitchen Operation	4
HTMN6128021 Pastry and Bakery Operation	4
<b>Total SCU</b>	<b>10</b>

SCU for HTMN6008021, HTMN6128021 are practical

#### Supporting Courses

Course	SCU
HTMN6155021 Indonesian Cuisine	4
HTMN6125021 Restaurant Operation	4
HTMN6154021 Culinary Tourism	2
<b>Total SCU</b>	<b>10</b>

SCU for HTMN6155021, HTMN6125021 are practical

### 14. Minor Program: Digital Technopreneur

#### Fundamental Courses

Course	SCU
ENTR6528002 The Entrepreneurial Innovator	4
ENPR6370002 Market Intelligence	4
COMP6687004 User Experience Design	4
COSC6164004 Web Programming for Business	4
COSC6165004 Data Analytics for Business	4
<b>Total SCU</b>	<b>20</b>

### 15. Minor Program: Designpreneur

#### Fundamental Courses

Course	SCU
ENTR6525032 Fundamental of Designpreneur	4
COMP6688031 UI/UX Development	4
DSGN6797034 Surface Packaging Design	4
ENTR6526032 Hospitality and Service Design	4
DSGN6843033 Project Design	4
<b>Total SCU</b>	<b>20</b>

### 16. Minor Program: Metaverse in Business

#### Fundamental Courses

Course	SCU
ISYS6777052 Business Model	2
COMP6889051 Virtual Reality	4
COMP6890051 Augmented reality	4
<b>Total SCU</b>	<b>10</b>

**Supporting Courses**

Course	SCU
ISYS6778052 Data Analytics	2
DSGN6981053 Design Thinking	4
DSGN6980053 Interface Design	4
<b>Total SCU</b>	<b>10</b>

**17. Minor Program: Content Creation**
**Fundamental Courses**

Course	SCU
FILM6105009 Filmmaking Fundamental	4
MKTG6392055 Digital marketing	4
DSIN6042053 Photography for Creators	2
<b>Total SCU</b>	<b>10</b>

**Supporting Courses**

Course	SCU
DSGN6990053 Creative Storytelling	4
DSIN6043053 Strategic Influence	2
DSIN6041053 Introduction to Visual Communication Design	4
<b>Total SCU</b>	<b>10</b>

**18. Minor Program: English for Business Professional**
**Fundamental Courses**

Course	SCU
ENGL6154024 English for Business Communications	4
MKTG6112024 Language Innovations in Marketing and Advertising	2
ENGL6244024 Social Media Broadcasting	4
<b>Total SCU</b>	<b>10</b>

**Supporting Courses**

Course	SCU
ENGL6258024 English for Global Leadership	2
ENGL6169024 English for Professionals	2
COMM6506024 Current Issues in Business Communications	2
ENGL6245024 Business Rhetoric	4
<b>Total SCU</b>	<b>10</b>

**19. Minor Program: Chinese for Career Pathways**
**Fundamental Courses**

Course	SCU
CHIN6196026 Mandarin for Future Career	4
CHIN6197026 Easy Way to HSK 2 Preparation	4
CHIN6198026 Exploring Modern Chinese Culture	2
<b>Total SCU</b>	<b>10</b>

**Supporting Courses**

Course	SCU
CHIN6199026 Chinese Digital Technology	2
CHIN6200026 Traveling to China	2
CHIN6201026 Special Topics in Chinese Business	2
CHIN6202026 Global Strategic Marketing: Chinese Perspective	4
<b>Total SCU</b>	<b>10</b>

**20. Minor Program: Immersive Journey to Japanese Language and Culture**
**Fundamental Courses**

Course	SCU
JAPN6221025 Essential Japanese Grammar ( <i>Yoku Tsukaeru Bunpou</i> )	4
JAPN6222025 Survival Japanese in Various Situations ( <i>Nihon E Ikou, Yasashii Kaiwa De</i> )	4
JAPN6223025 Ideas and Images of Japan ( <i>Nihon Jijou</i> )	2
<b>Total SCU</b>	<b>10</b>

**Supporting Courses**

Course	SCU
JAPN6224025 Japanese Reading Comprehension ( <i>Tanoshiku Yomou</i> )	4
JAPN6225025 Understanding Native Japanese Speakers ( <i>Tanoshiku Kikou</i> )	2
JAPN6226025 Japanese N5 Level Certification Preparation ( <i>Nihongo Charenji N5</i> )	4
<b>Total SCU</b>	<b>10</b>

**21. Minor Program: Digital Creative Strategy**
**Fundamental Courses**

Course	SCU
DSIN6150023 Creative Project Management	4
COMM6770012 Media Strategy & Planning	4
COMM6771018 Business Communication	2
DSIN6152006 Visual Language	4
DSIN6151023 Creative Business Development	4
COMM6772012 Digital Literacy	2
<b>Total SCU</b>	<b>10</b>

**22. Minor Program: Korean Culture and Creativity**
**Fundamental Courses**

Course	SCU
HTMN6163021 Korean Cuisine and Culinary Arts	4
COMM6718019 Korean Language and Media	4
FILM6134009 Hallyu Creative Content	2
<b>Total SCU</b>	<b>10</b>

### Supporting Courses

Course	SCU
FILM6135009 K-Drama and Beyond: Analysis and Appreciation	4
COMM6719019 K-Pop Culture and Performance	4
MKTG6339005 K-Pop and K-Drama Marketing and Promotion	2
<b>Total SCU</b>	<b>10</b>

## 23. Minor Program: Global Creative Business and Technology

### Fundamental Courses

Course	SCU
DSIN6142066 Global Interactive Design	4
BUSS6275061 E-Commerce and Digital Entrepreneurship	4
COSC6159060 Emerging Technologies in Global Business	4
ISYS6997064 Blockchain for Digital Economy	4
TRDE6001065 Global Regulatory Environment	4
<b>Total SCU</b>	<b>10</b>

### Appendix: Free Electives

No	Course Owner Department	Course Code	Course Name	SCU	Semester
1	Accounting	ACCT6116020	Social and Environmental Accounting	2	4
2	Tourism Destination	ACCT6383022	Principles of Tourism Accounting and Finance	2	4
3	Accounting	ACCT6461020	Accounting Syariah	2	4
4	Tourism Destination	BUSS6137022	Tourism E-Business	4	4
5	Chinese Literature	CHIN6157026	Chinese Business for Etiquette (Beginner)	4	4
6	Chinese Literature	CHIN6158026	Chinese Business in Daily Communication	4	4
7	Chinese Literature	CHIN6159026	Chinese Character Writing	2	4
8	Communication	COMM6276012	Intercultural Communication	4	4
9	Public Relations	COMM6480018	Consumer and Audience Analytics	4	4
10	Communication	COMM6575012	Current Issues in Communication	4	4
11	Public Relations	COMM6671018	Global Branding Strategy	4	4
12	Public Relations	COMM6673018	Event Management	2	4
13	Computer Science	COSC6001004	User Experience	2	4
14	Visual Communication Design	DSGN6828006	Intellectual Property Design	4	4
15	English Literature	ENGL6244024	Social Media Broadcasting	4	4
16	Hotel Management	HTMN6018021	Consumer Behavior in Hospitality	2	4
17	Hotel Management	HTMN6145021	Revenue Management in Hospitality	2	4
18	Hotel Management	HTMN6146021	Food Safety Management	2	4
19	Hotel Management	HTMN6147021	Hospitality Management	4	4
20	Japanese Literature	JAPN6111025	Introductory Japanese I	4	4
21	Japanese Literature	JAPN6116025	Japanese Corporate Culture and Management (Nihon No Kigyou Bunka to Maneejimento )	2	4
22	Japanese Literature	JAPN6150025	Ideas and Images of Japanese Culture (Nihon Bunka Aidea to Imeeji)	2	4
23	Management	MGMT6358005	Managing Business Information	2	4
24	Management	MKTG6270005	Retail and Omni Channel	2	4
25	English Literature	SOCS6021024	Social and Digital Media Writing	2	4
26	Tourism Destination	TRSM6140022	Tourism Law and Regulation	2	4
27	Tourism Destination	TRSM6142022	Event Management	4	4
28	Tourism Destination	TRSM6212022	Indonesian Culture	4	4

No	Course Owner Department	Course Code	Course Name	SCU	Semester
29	Tourism Destination	TRSM6216022	Guiding and Interpretation	2	4
30	Tourism Destination	TRSM6218022	Adventure Tourism Management	4	4
31	Tourism Destination	TRSM6220022	Rural Tourism Entrepreneurship	4	4
32	Tourism Destination	TRSM6221022	Sport Tourism	2	4
33	Architecture	ARCH6128014	Multimedia in Design Presentation	4	5
34	Architecture	ARCH6146014	Interior Architecture	4	5
35	Architecture	ARCH6147014	Behavior in Architecture	4	5
36	Interior Design	ARTS6035023	Design History Studies	2	5
37	Chinese Literature	CHIN6157026	Chinese Business for Etiquette (Beginner)	4	5
38	Chinese Literature	CHIN6158026	Chinese Business in Daily Communication	4	5
39	Chinese Literature	CHIN6159026	Chinese Character Writing	2	5
40	Interior Design	CIVL6127023	Material Knowledge in Interior Design	2	5
41	Communication	COMM6313012	Public Speaking	4	5
42	Communication	COMM6410019	Digital Broadcasting Production	2	5
43	Communication	COMM6510019	Reportage & Interview Technique	2	5
44	Communication	COMM6533019	Creative Program Design	2	5
45	Communication	COMM6541019	Digital Corporate Communication	2	5
46	Public Relations	COMM6566018	Integrated Marketing Communications	2	5
47	Communication	COMM6620019	Online Publishing	2	5
48	Communication	COMM6622019	Audio Journalism	2	5
49	Communication	COMM6624019	Digital Creative Content	2	5
50	Communication	COMM6632019	Writing for Corporate Communication	2	5
51	Communication	COMM6634019	Environmental Issues and Brand Activism	4	5
52	Communication	COMM6635019	Integrated Marketing Communication	2	5
53	Communication	COMM6637019	Brand Activation	2	5
54	Communication	COMM6638019	Social Media Planning & Engagement	2	5
55	Public Relations	COMM6650018	Image and Reputation Management	4	5
56	Public Relations	COMM6651018	Professional Communication in Business Setting	4	5
57	Public Relations	COMM6671018	Global Branding Strategy	4	5
58	Public Relations	COMM6673018	Event Management	2	5
59	Communication	COMM6677012	Society and Digital Culture	2	5
60	Computer Science	COMP6542001	Computer Security Fundamental	2	5
61	Computer Engineering	CPEN6126010	Cross Platform Application Development	4	5
62	Computer Engineering	CPEN6232010	Cloud Technology Practice	2	5
63	Interior Design	DSGN6497023	Interior Drawing	4	5
64	Visual Communication Design	DSGN6661007	Photography	4	5
65	Visual Communication Design	DSGN6689007	Concept Art & Production Design	2	5
66	Visual Communication Design	DSGN6690007	Animation Storytelling	2	5
67	Visual Communication Design	DSGN6743007	Digital Graphic Reproduction	4	5
68	Interior Design	DSGN6747023	Ergonomic and Anthropometry	2	5
69	Visual Communication Design	DSGN6822006	Photography	4	5
70	Visual Communication Design	DSGN6828006	Intellectual Property Design	4	5
71	English Literature	ENGL6244024	Social Media Broadcasting	4	5
72	Film	FILM6059009	Global Cinema	4	5
73	Computer Science	GAME6085001	Object Oriented Game Programming	2	5
74	International Relations	INTR6137029	Indonesia in Perspectives	2	5



No	Course Owner Department	Course Code	Course Name	SCU	Semester
75	International Relations	INTR6142029	Diplomacy and International Politics	2	5
76	International Relations	INTR6180029	Introduction to International Media	2	5
77	Industrial Engineering	ISYE6067011	Global Supply Chain	2	5
78	Industrial Engineering	ISYE6115011	Transportation Modeling	2	5
79	Industrial Engineering	ISYE6165011	Supply Chain Risk & Negotiation	2	5
80	Industrial Engineering	ISYE6167011	Decision Support System	2	5
81	Industrial Engineering	ISYE6168011	Financial Engineering	2	5
82	Information Systems	ISYS6579003	Knowledge-Based AI: Cognitive Systems	4	5
83	Japanese Literature	JAPN6111025	Introductory Japanese I	4	5
84	Japanese Literature	JAPN6116025	Japanese Corporate Culture and Management (Nihon No Kigyou Bunka to Maneejimento )	2	5
85	Law	LAWS6017028	Intellectual Property Rights	4	5
86	Law	LAWS6110028	Cyber Law	2	5
87	Law	LAWS6168028	Banking-Financial Law & Islamic Business Law	4	5
88	Law	LAWS6169028	Capital Market, Legal Audit, & Due Deligence	4	5
89	Law	LAWS6171028	Business Competition & Consumer Protection Law	2	5
90	Law	LAWS6174028	Contract & Legislative Drafting	2	5
91	Management	MKTG6324005	Retail Marketing Management	2	5
92	Psychology	PSYC6124027	Psychology of Early Childhood Education	4	5
93	Psychology	PSYC6138027	Lifespan Development	4	5
94	Psychology	PSYC6145027	Urban Psychology	4	5
95	English Literature	SOCS6021024	Social and Digital Media Writing	2	5
96	Statistics	STAT6157049	Data Mining and Visualization	2	5
97	Accounting	TAXN6053020	Regional Tax Systems	2	5

### Enrichment Program I (6<sup>th</sup> Semester) & Enrichment Program II (7<sup>th</sup> Semester):

-) Student will take one of enrichment program tracks (off campus). See enrichment appendix for the tracks detail.

### Enrichment Track Scheme

Track	Semester 6							Semester 7							
	EN	IN	SA	CD	RS	IS	etc	EN	IN	SA	CD	RS	FS	IS	etc
1	v							v							
2			v					v							
3	v												v		
4		v							v						
5						v		v							
6	v													v	
7	v									v					
8				v				v							
9	v											v			

### Note:

IN	: Certified Internship	SA	: Certified Study Abroad
RS	: Certified Research	IS	: Certified Specific Independent Study
EN	: Certified Entrepreneurship	FS	: Further Study
CD	: Certified Community Development	etc	: Study Program Special Purposes

### Description:

Student will take one of enrichment program tracks

**Certified Internship Track**

Code	Course Name	SCU	Total
<b>Enrichment Program I</b>			20
ENPR6070002	Project Management	8	
ENPR6076002	Professional Program in Industry	8	
ENPR6072002	EES in Business Start Up I	4	
<b>Enrichment Program II</b>			20
ENPR6073002	Strategic Management	8	
ENPR6077002	Risk Management	8	
ENPR6073002	EES in Business Start Up II	4	

**Certified Entrepreneurship Track**

Code	Course Name	SCU	Total
<b>Enrichment Program I</b>			20
ENPR6006002	Business Start-Up	8	
ENTR6962002	Launching New Business	8	
ENTR6111002	EES in New Business I	4	
<b>Enrichment Program II</b>			20
ENTR6127002	Growing a Business	8	
ENTR6963002	Business Funding	8	
ENTR6115002	EES in New Business II	4	

**Certified Study Abroad Track**

Code	Course Name	SCU	Total
Elective courses list for study abroad*			20
Enrichment Program I/II			
GLOB6093002	Elective Course for Study Abroad 1	4	
GLOB6094002	Elective Course for Study Abroad 2	4	
GLOB6095002	Elective Course for Study Abroad 3	4	
GLOB6096002	Elective Course for Study Abroad 4	4	
GLOB6257002	Elective Course for Study Abroad 25	4	
GLOB6097002	Elective Course for Study Abroad 5	2	
GLOB6098002	Elective Course for Study Abroad 6	2	
GLOB6099002	Elective Course for Study Abroad 7	2	
GLOB6100002	Elective Course for Study Abroad 8	2	
GLOB6101002	Elective Course for Study Abroad 9	2	
GLOB6102002	Elective Course for Study Abroad 10	2	
GLOB6103002	Elective Course for Study Abroad 11	2	
GLOB6104002	Elective Course for Study Abroad 12	2	
GLOB6258002	Elective Course for Study Abroad 26	2	
GLOB6259002	Elective Course for Study Abroad 27	2	

\*) Transferred courses will be transferred based on credit transfer policies on study program with total of 20 credits.

**Certified Specific Independent Study Track**

Code	Course Name	SCU	Total
Elective courses list for Specific Independent Study*			20
Enrichment Program I			
MICR6145002	Course Certification I	3	
MICR6146002	Technical Skill Enrichment I	4	
MICR6147002	Industrial Project I	9	
MICR6148002	Soft Skill Enrichment I	4	
MICR6149002	Elective Course for Specific Independent Study 1	8	
MICR6150002	Elective Course for Specific Independent Study 2	8	
MICR6151002	Elective Course for Specific Independent Study 3	6	
MICR6152002	Elective Course for Specific Independent Study 4	6	
MICR6153002	Elective Course for Specific Independent Study 5	6	
MICR6154002	Elective Course for Specific Independent Study 6	5	
MICR6155002	Elective Course for Specific Independent Study 7	5	
MICR6156002	Elective Course for Specific Independent Study 8	5	
MICR6157002	Elective Course for Specific Independent Study 9	5	
MICR6158002	Elective Course for Specific Independent Study 10	4	
MICR6159002	Elective Course for Specific Independent Study 11	4	
MICR6160002	Elective Course for Specific Independent Study 12	4	
MICR6161002	Elective Course for Specific Independent Study 13	4	
MICR6162002	Elective Course for Specific Independent Study 14	4	
MICR6163002	Elective Course for Specific Independent Study 15	3	
MICR6164002	Elective Course for Specific Independent Study 16	3	
MICR6165002	Elective Course for Specific Independent Study 17	3	
MICR6166002	Elective Course for Specific Independent Study 18	3	
MICR6167002	Elective Course for Specific Independent Study 19	3	
MICR6168002	Elective Course for Specific Independent Study 20	3	
MICR6169002	Elective Course for Specific Independent Study 21	2	
MICR6170002	Elective Course for Specific Independent Study 22	2	
MICR6171002	Elective Course for Specific Independent Study 23	2	
MICR6172002	Elective Course for Specific Independent Study 24	2	
MICR6173002	Elective Course for Specific Independent Study 25	2	
MICR6174002	Elective Course for Specific Independent Study 26	2	
MICR6175002	Elective Course for Specific Independent Study 27	2	
MICR6176002	Elective Course for Specific Independent Study 28	2	
MICR6177002	Elective Course for Specific Independent Study 29	1	
MICR6178002	Elective Course for Specific Independent Study 30	1	
MICR6179002	Elective Course for Specific Independent Study 31	1	
MICR6180002	Elective Course for Specific Independent Study 32	1	

\*) For students who take BINUS certified specific independent study courses, they should take the first 4 courses on the list above (20 credits). Meanwhile, electives courses 1 to 32 are transferred courses for students who take certified specific independent study outside BINUS University. Transferred courses will be transferred based on credit transfer policies on study program with total of 20 credits.

### Further Study Track

Code	Course Name	SCU	Total
Enrichment Program II			20
Fast Track M.MSI			
ISYS6654003	Service Oriented Analysis and Design	4	
ISYS6655003	Change Management for Enterprise	4	
ISYS6656003	Digital Transformation Management	4	
ISYS6657003	Data Analytics for Research	4	
ISYS6660003	Visualization and Descriptive Analytics	4	20
Fast Track M.M			
ENPR6008002	Designing Innovative Nascent Entrepreneurship	4	
MKTG6308002	Negotiation Mastery	4	
MKTG6309002	Omnichannel Marketing	4	
STAT6194002	Advanced Business Statistics	4	
MGMT6434002	Designing and Leading the Entrepreneurial Organization	4	

### Student should pass all of these quality controlled courses as listed below:

No.	Course Code	Course Name	Minimal Grade
1.	CHAR6030002	Character Building: Pancasila	B
2.	ENPR6109002	Introduction to Entrepreneurship and Business	C
3.	ENPR6111002	Marketing for Entrepreneur	C
4.	ENPR6110002	Creative and Innovative Thinking	C
5.	ENPR6170002	Sustainable Business Model	C
6.	ENPR6172002	Entrepreneurial Leadership and Organization	C
7.	ENPR6182002	Business Law and Ethics	C
8.	ENPR6173002	Business Plan	C
9.	ENTR6666002 (Stream Business Innovation)	Innovative Product Design and Development	C
10.	ENPR6181002 (Stream Entrepreneurship in Emerging Economies)	Managing Innovation for Circular Economy	C