

Digital Business

Introduction

The Digital Business Program from Binus Business School Undergraduate Program (BBSUP) International class is dedicated to providing students with the highest standard of digital business education with a focus on utilization of technology to develop business solutions. The program is designed to prepare the students to be ready to become capable practitioners working for local and multinational corporations or to become creative and innovative entrepreneurs. To support this objective, the digital business program provides the students with various corporate-world related activities, aiming enhance the abilities and jump-start the students' industrial networks. The activities include internship programs in national and multinational corporations, guest lecture sessions from various industry practitioners and professionals, and applied-research theses where students are required to provide professional consulting services for real companies with real business management and marketing-related problems.

The program emphasizes the understanding and mastery of a combination between technology, business and finance key concepts, tools, and technology required by future professionals and entrepreneurs. The content of the program is designed to equip students with basic scientific business paradigms, with updated theoretical frameworks, applied skills, and familiarity with contemporary technology and finance to support their venture as future leaders in business.

The Digital Business program maintains continuous and fruitful cooperation with many first-class companies in Indonesia to build a strongly linked network. The aim is to provide wide opportunities for graduate students from the BBSUP (International Class) after they graduate to have an opportunity to work in one of the most reputable companies in Indonesia.

The curriculum in the BBSUP (International Class) has been benchmarked to renowned universities around the world. This curriculum is then combined with the Indonesian National Curriculum and several core values developed by BINUS. The Digital Business Program offers a double degree (international program), providing students with the opportunity to earn dual degrees through collaboration between BINUS and foreign universities.

Vision

A world-class study program in digital business, fostering and empowering the society in serving and building the nation

Mission

The missions of Digital Business Program are:

- Educating BINUSIANs to develop exemplary characters through holistic approach. Educating BINUSIANs to be ethical & innovative graduates with multiple skills to deal with business and digital challenges using holistic approach.
- Resolving digital business and entrepreneurship issues with meaningful and relevant research Encouraging BINUSIANs to advance knowledge and practices with high quality research for resolving digital business and entrepreneurship issues
- 3. Fostering BINUSIANs through self-enrichment Nourishing BINUSIANs SPIRIT for improving personal and professional capabilities.
- Empowering BINUSIANs to continuously improve business community Invigorating BINUSIANs to solve business community challenges through academic and community service activity



Competency Goals

By the completion of our program

- 1. Digital Business Concepts Each student should be able to apply digital business concept
- 2. Entrepreneurial Acumen and Problem-solving Each student should be able to demonstrate the use of ICT and data analytics to generate new digital business opportunities and build innovative digital businesses.
- Sustainability Mindsets in Digital Business
 Each student should be able to apply digital business concepts with global and sustainability mindsets.
- 4. Professionalism and Ethical Competence Each student should be able to apply ethical and professional values.

Program Objectives

The objectives of the Digital Business program are:

- 1. Provide students to build startups based on digital business with sustainable business principles and digital technology and to create innovation.
- 2. Providing students with the ability to analyze digital technology needs and be able to apply digital technology as the main resource in digital business in solving business problems so that they can become professionals in the digital business field.
- 3. Provide students with knowledge and expertise in management, economics, accounting, systems and information technology that supports the creation of innovative digital businesses.
- 4. Nurture students to become creative and innovative professionals with a digital business mindset in organizations, communities and global contexts

Prospective Career of the Graduates

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The four-year Digital Business Program will provide sufficient skills and confidence for our students to enter the real business world. Equipped with our degree, students will have a wide range of career opportunities in a variety of industries. Over the past decade, digital transformation has changed the landscape of the business world, and technology has become an inseparable part of any organization. Therefore, digital business professionals have vital roles in any type or size of a company, as they act as solution inventors whom deliver business solutions to their customers and companies as well as provide assistance to the decision makers. Some examples of digital business professions that students can aim for are Business Analyst, Digital Marketing Executive, Business Consultant, Market Research Analyst, and many more. Along with being a digital business professional, students can also develop their own businesses and become entrepreneurs. BINUS University also provides career support for students by disseminating information on the latest job vacancies and internships. This support service can be accessed at www.binuscareer.com.

Award/Degree

• Bachelor of Business (Sarjana Bisnis) from the BINUS University

BINUS UNIVERSITY

Teaching, Learning, and Assessment Strategy

The teaching and learning processes are conducted through lectures, tutorials, laboratory session, class discussions, as well as individual and group project discussions. Students are strongly required to study independently and read various digital business-related articles in order to increase their understanding during the lectures. Students can gain both theoretical and practical knowledge from our qualified lecturers and guest lecturers who have ample experience as marketing and business professionals in the industry. In addition, innovative habits and entrepreneurial spirits will be developed through course assessments that emphasize content, comprehension, and innovation. Innovative thinking, commonly referred to as design thinking, on the other hand, will be developed through collaboration with the Center for Innovation, Design, Entrepreneurship, and Research (CIDER). Students are required to translate their selected innovative ideas into a visible design to comprehend the end-to-end innovation process. This innovative thinking approach is implemented in the teaching, learning, and assessment processes of several courses throughout the program.

Course Structure

Sem	Code	Course Name	SCU	Total
	BUSS6245059	Digital Technology in Business	4	
	ENPR6237059	Design Thinking in Digital Business	4	
	MATH6176059	Business Mathematics	2	
1	ECON6104059	Digital Economy	4	20
	MGMT6011059	Introduction to Management and Business	4	20
	Pancasila Course	S*		
	CHAR6013005	Character Building: Pancasila	2	
	CHAR6039005	Pancasila and Indonesian Culture	2	
	CHAR6014005	Character Building: Kewarganegaraan	2	
C	MGMT6501059	Current Digital Business, Disruption, and Future Trends	4	
2	ACCT6500059 ISYS6123059	Accounting for Digital Business Introduction to Database Systems	<u></u>	21
	ENGL6171001	Academic English I	3	
	LAWS6159059	Legal Aspect in Business	2	
	STAT6140059	Business Statistics	2	
	CHAR6015005		2	
	LANG6027005	Character Building: Agama Indonesian	2	
	ISYS6811059	User Experience Research and Application Design	4	
3	COMM8006059	Business Communication	2	17
	ENGL6172001	Academic English II	3	
	MGMT6503059	Digital Banking and Fintech	4	
	MKTG6330059	Digital Marketing	4	
	ISYS6810059	Data Analytics with Business Application	2	
4	MGMT6502059	Digital Business Operations and Supply Chain Management	4	22
	ENPR6236059	Start-up and Product Launching	6	
	BUSS6246059	Sustainable Digital Business Model	4	
	MGMT6505059	Ethics and Leadership in Digital Business	2	
	FINC6001059	Financial Management	4	
	BUSS6247059	Digital Retail and Merchandising	4	
5	RSCH6026059	Research Methodology	4	20
	ISYS6812059	Big Data for Business Development	4	
	ELEC6001059	Elective 1	2	



Sem	Code	Course Name	SCU	Total		
	ELEC6002059	Elective 2	2			
6	Enrichment Progra	Enrichment Program I				
7	Enrichment Progra	Enrichment Program II				
	Thesis Courses**					
8	MGMT6521059	Pre-Thesis	2	6		
0	MGMT6522059	Thesis	4	0		
	MGMT6504059	Thesis	6			
	TOTAL CREDIT 146 SCU					

*For Character Building: Pancasila course is offered for Indonesian citizen students, while Pancasila and Indonesian Culture course is offered for foreign students.

** Student may choose to take either **Thesis** (6 scu) or **Pre-thesis** (2 scu) & **Thesis** (4 scu). The **Pre-thesis** (2 scu) & **Thesis** (4 scu) can be taken in the 6th and/or 7th semester by the students who meet the requirements from the Study Program.

Track	Semester 6				Semester 7							
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Enrichment Track Scheme



31			v						v
32				v	v				
33				v		v			
34				v			v		
35				v				V	

Notes:

I : Certified Internship

RS : Certified Research

ENTR : Certified Entrepreneurship

CD : Certified Community Development

SA : Certified Study Abroad

IS : Certified Specific Independent Study

Notes:

Student can choose one of the available tracks.

Enrichment Certified Internship Track

Code	Course Name	SCU	Total			
Enrichment Program I						
MGMT6421059	Industrial Experience in Dynamic Industry	8				
MGMT6422059	Industrial Experience in Business Sustainability	8				
MGMT6152059	Entrepreneurial and Industrial Business Development	4				
Enrichment Prog	ram II		20			
MGMT6423059	Professional Experience in Dynamic Organization	8				
MGMT6424059	Professional Development on Sustainability Profession	E8R	SIT			
MGMT6137059	Business Management and Professional Development	4				

Enrichment Certified Entrepreneurship Track

Code	Course Name	SCU	Total		
Enrichment Program I					
ENTR6092059	Business Model Innovation	8			
ENTR6588059	Product and Service Development	8			
ENTR6097059	Managing Teams and Cultures	4			
Enrichment Program II					
ENTR6093059	Sustainable Startup Creation	8			
ENTR6587059	Business Presentation and Negotiation	8			
ENTR6098059	Business Networking	4			



Enrichment Certified Research Track

Code	Course Name	SCU	Total		
Enrichment Program I					
RSCH6370059	Research for Business Management	8	20		
RSCH6551059	Scientific Writing in Business Management	8	20		
RSCH6454059	Global Entrepreneurship and Business Development	4			
Enrichment Progra	Enrichment Program II				
RSCH6373059	Research for Industrial Competition	8	20		
RSCH6552059	Scientific Writing in Management Research	8	20		
RSCH6375059	Global Entrepreneurship and Industrial Competition	4			

Enrichment Certified Community Development Track

Code	Course Name	SCU	Total				
Enrichment Progra	Enrichment Program I						
CMDV6120059	Community Outreach Project Implementation	8	20				
CMDV6331059	Community Outreach Project Design in Management	8	20				
CMDV6169059	Socio Entrepreneurship Development	4					
Enrichment Progra	am II						
CMDV6117059	Community Development Project Implementation	8	S ₂ T				
CMDV6332059	Community Development Project Design in Management	8	20				
CMDV6094059	Managing Socio Entrepreneurship	4					



Enrichment Certified Study Abroad Track*

Code	Course Name	SCU	Total
GLOB6085059	Elective Course for Study Abroad 1	4	
GLOB6086059	Elective Course for Study Abroad 2	4	
GLOB6087059	Elective Course for Study Abroad 3	4	
GLOB6088059	Elective Course for Study Abroad 4	4	
GLOB6089059	Elective Course for Study Abroad 5	4	
GLOB6043059	Elective Course for Study Abroad 1	2	
GLOB6044059	Elective Course for Study Abroad 2	2	
GLOB6117059	Elective Course for Study Abroad 3	2	
GLOB6046059	Elective Course for Study Abroad 4	2	
GLOB6047059	Elective Course for Study Abroad 5	2	
GLOB6048059	Elective Course for Study Abroad 6	2	20
GLOB6049059	Elective Course for Study Abroad 7	2	20
GLOB6050059	Elective Course for Study Abroad 8	2	
GLOB6051059	Elective Course for Study Abroad 9	2	
GLOB6052059	Elective Course for Study Abroad 10	2	
GLOB6241059	Elective Course for Study Abroad 1	3	
GLOB6242059	Elective Course for Study Abroad 2		CITV
GLOB6243059	Elective Course for Study Abroad 3		SIII
GLOB6075059	Elective Course for Study Abroad 4	3	
GLOB6076059	Elective Course for Study Abroad 5	3	
GLOB6260059	Elective Course for Study Abroad 6	3	
GLOB6261059	Elective Course for Study Abroad 7	3	

*) The elective courses for study abroad will be transferred to Binus University International's SCU systems based on credit transfer policies.



Enrichment Certified Specific Independent Study Track

Code	Course Name	SCU	Total	
MICR6033059	Course Certification I	3		
MICR6034059	Technical Skill Enrichment I	4		
MICR6035059	Industrial Project I	9		
MICR6036059	Soft Skill Enrichment I	4		
MICR6001059	Elective Course for Specific Independent Study 1	8		
MICR6002059	Elective Course for Specific Independent Study 2	8		
MICR6003059	Elective Course for Specific Independent Study 3	6		
MICR6004059	Elective Course for Specific Independent Study 4	6		
MICR6005059	Elective Course for Specific Independent Study 5	6		
MICR6006059	Elective Course for Specific Independent Study 6	5		
MICR6007059	Elective Course for Specific Independent Study 7	5		
MICR6008059	Elective Course for Specific Independent Study 8	5		
MICR6009059	Elective Course for Specific Independent Study 9	5		
MICR6010059	Elective Course for Specific Independent Study 10	4		
MICR6011059	Elective Course for Specific Independent Study 11	4		
MICR6012059	Elective Course for Specific Independent Study 12	4		
MICR6013059	Elective Course for Specific Independent Study 13	4		
MICR6014059	Elective Course for Specific Independent Study 14	4	00	
MICR6015059	Elective Course for Specific Independent Study 15	3	20	
MICR6016059	Elective Course for Specific Independent Study 16	3		
MICR6017059	Elective Course for Specific Independent Study 17	3		
MICR6018059	Elective Course for Specific Independent Study 18	3		
MICR6019059	Elective Course for Specific Independent Study 19	3	-	
MICR6020059	Elective Course for Specific Independent Study 20	3 E	RSIT	Y
MICR6021059	Elective Course for Specific Independent Study 21	2		
MICR6022059	Elective Course for Specific Independent Study 22	2		
MICR6023059	Elective Course for Specific Independent Study 23	2		
MICR6024059	Elective Course for Specific Independent Study 24	2		
MICR6025059	Elective Course for Specific Independent Study 25	2		
MICR6026059	Elective Course for Specific Independent Study 26	2		
MICR6027059	Elective Course for Specific Independent Study 27	2		
MICR6028059	Elective Course for Specific Independent Study 28	2		
MICR6029059	Elective Course for Specific Independent Study 29	1		
MICR6030059	Elective Course for Specific Independent Study 30	1		
MICR6031059	Elective Course for Specific Independent Study 31	1		
MICR6032059	Elective Course for Specific Independent Study 32	1	1	

No	Code	Course Name	Minimum Passing Grade
1	CHAR6013005	Character Building: Pancasila	В
2	ENPR6237059	Design Thinking in Digital Business	С
3	ECON6104059	Digital Economy	С
4	MGMT6501059	Current Digital Business, Disruption, and Future Trends	С
5	MGMT6505059	Ethics and Leadership in Digital Business	С
6	MKTG6330059	Digital Marketing	С
7	BUSS6246059	Sustainable Digital Business Model	С
8	ISYS6810059	Data Analytics with Business Application	С

Student should pass all of these quality control courses as listed below:

