

# **Entrepreneurship Business Creation**

#### Introduction

Entrepreneurship Business Creation Study Program acquaints entrepreneurship as an academic discipline. The curriculum is designed in particular to prepare students to be creative and innovative entrepreneurs by providing a blueprint for turning ideas into a viable venture or initiative. Entrepreneurship education also aims to shape the characteristics and mindset of entrepreneurs who have high motivation, dare to try and be innovative, which can be applied in various fields of one's life and career.

#### **Vision**

a world-class business and entrepreneurship study program, fostering and empowering the society in serving and building the nation.

#### **Mission**

Providing world class business and entrepreneurship education to build the nation and to contribute to community development by means of:

- 1. **Educating BINUSIANs to develop exemplary characters through holistic approach.** *Educating BINUSIANs to be ethical & innovative graduates with multiple skills to deal with business digitalization challenges using holistic approach.*
- 2. **Developing business creation through entrepreneurship and relevant research.** *Encouraging BINUSIAN to advance knowledge and practices with high quality research for resolving business and entrepreneurship issues.*
- 3. **Fostering BINUSIANs through self-enrichment.**Nourishing BINUSIANs' SPIRIT for improving personal and professional capabilities.
- 4. Empowering BINUSIANs to continuously improve business community.

  Invigorating BINUSIANs to solve the business community challenges through academic and community service activities.

## **Program Objective**

The objectives of the program are:

- 1. Provide students basic knowledge in the fields of entrepreneurship and management they need in business practice.
- 2. Provide students with entrepreneurial and business skills integrated with information technology that have an impact on business, marketing, operations, finance and business organizations and provide tools used in business implementation.
- 3. Preparing students to become entrepreneurs and agents of change ethically by utilizing skills and knowledge in building a sustainable business

# **Competency Goals**

After completing the study:

- 1. Each student should be able to apply business concept.
- 2. Each student should be able to demonstrate entrepreneurial acumen by applying creative, innovative, analytical thinking as well as applying communication skills, and ICT skills.
- 3. Each student should be able to apply ethical and professional values.
- 4. Each student should be able to articulate sustainable business perspective in exercising business.



## **Prospective Career of the Graduates**

There are many fields of career for graduates, including but not limited to:

- 1. Entrepreneur
- 2. Intrapreneur
- 3. Business Developer
- 4. Business Planner
- 5. Business Consultant
- 6. Digital Business Specialist

## **Curriculum**

The Entrepreneurship Business Creation Study Program curriculum is uniquely designed to prepare students to be able to apply their entrepreneurial knowledge and to start new businesses. The curriculum is designed based on the Entrepreneurial Process which consists of Idea Generation & Opportunity Discovery; Designing Business Models & Business Plans; New Business Creation and Business Development. By using experience, action-based and project-based learning, students will learn how to identify potential business opportunities, evaluate opportunities, analyze competition and business risk, to start a new business. Students will understand how to design business models & write business plans that generate strong revenue streams; how to protect intellectual property; how to make the best potential investment offer, and how to think and act entrepreneurially.

The students have the opportunity to take student mobility program to the Jakarta and Bandung campuses on the 4-5th semester so that they can choose the available minor program (such as Digital Ecosystem, Human Capital in Digital Workplace, Sustainable Development, Cross Cultural Communication, Interactive & Users Experience Design, Data Analytics, Robotic Process Automation, Digital Transformation, Virtual Services, Culinary, and Designpreneur) or streaming program (such as E-Business, Global Commerce, Service Business, and Digital Business Management). However, they may also choose to stay at Malang campus in their 4-5th semester studying Digital Technopreneur Minor Program or Streaming Program (such as Business Innovation, Entrepreneurship in Emerging Economies), or even Cross Streaming program (such as Imaging Arts and Sciences, Illustration, and Digital Public Relations).

The curriculum is designed in such a way as to equip students to be ready to face industrial revolution 4.0. In semesters 6-7, students will be encouraged to build their startup business through the Enrichment Program to gain hands-on experience and a comprehensive overview of how to manage business processes from upstream to downstream. Students will get access to business mentors (entrepreneurs), venture capitals, industrial visits, exhibitions, knowledge sharing, and a network of relevant parties to help students make dreams come true. In supporting entrepreneurial learning, students will be encouraged to participate in various business and entrepreneurial competitions, such as Business Idea Competition, Business Model Competition, Business Plan Competition, and Pitching Competition. In addition to competition and business coaching, students will also be facilitated by entrepreneurial activities such as business presentation; industry knowledge sharing; workshop & international seminar; industry visit; and exhibition. At the end of the study period, students are required to prepare a thesis on their business performance analysis and design business development strategies.



# **Course Structure**

| Sem | Code                            | Course Name                                              | SCU      | Total |
|-----|---------------------------------|----------------------------------------------------------|----------|-------|
|     | CHAR6030002                     | Character Building: Pancasila                            | 2        |       |
|     | ENPR6109002                     | Introduction to Entrepreneurship and Business**          | 4        |       |
|     | ENPR6110002                     | Creative and Innovative Thinking                         | 2        |       |
| 1   | ENPR6111002                     | Marketing for Entrepreneur                               | 4        | 20    |
|     | ENPR6112002                     | Commercializing Emerging Technology                      | 2/2      |       |
|     | ENPR6171002                     | Entrepreneurial Finance and Accounting                   | 2/2      |       |
|     | Foreign Language                | e Courses                                                | 0        |       |
|     | CHAR6031002                     | Character Building: Kewarganegaraan                      | 2        |       |
|     | ENPR6169002                     | Business Operations and Supply Chain                     | 4        |       |
|     | ENPR6170002                     | Sustainable Business Model <sup>1</sup>                  | 4        | 20    |
|     | ENPR6172002                     | Entrepreneurial Leadership and Organization <sup>2</sup> | 4        |       |
| 2   | ENPR6182002                     | Business Law and Ethics                                  | 2        |       |
|     | COSC6060002                     | Foundation of Artificial Intelegence                     | 2        |       |
|     | LANG6117002                     | Indonesian                                               | 2        |       |
|     | Foreign Language                | e Courses                                                | 0        |       |
|     | CHAR6032002                     | Character Building: Agama                                | 2        |       |
|     | ENPR6168002                     | Business and Performance Analytics                       | 4        |       |
| 3   | ENPR6113002                     | Applied Business Statistics                              | 2/2      | 20    |
|     | ENPR6173002                     | Business Plan <sup>2</sup>                               | 4/2      |       |
|     | ENPR6174002<br>Foreign Language |                                                          | 4        | ITY   |
|     |                                 | s Innovation (Malang)                                    | ı        |       |
|     | ENTR6664002                     | Consumer Insights: Behavioural Fundamentals              | 4        |       |
|     | ENTR6666002                     | Innovative Product Design and Development                | 4        |       |
|     | ENTR6668002                     | Innovation in Omni Channel <sup>2</sup>                  | 2        | 20    |
|     | ENTR6669002                     | Innovation and Knowledge Management                      | 4        | 20    |
|     | ENPR6175002                     | Business Process Management for Innovation <sup>1</sup>  | 4        |       |
|     | ENPR6176002                     | Negotiation and Competitive Decision Making              | 2        |       |
|     | Stream: E-Busin                 | ess <sup>3</sup>                                         |          |       |
|     | BUSS6229005                     | Business Simulation                                      | 4        |       |
| 4   | MGMT6374005                     | Analysis on E-Business Investment                        | 4        |       |
|     | ISYS6079005                     | E-Business System                                        | 4        |       |
|     | ISYS6744005                     | E-Business Strategy and Implementation                   | 4        | 20    |
|     | ISYS6085005                     | Advanced Topics in E-Business                            | 2        |       |
|     | MGMT6464005                     | Corporate Governance                                     | 2        |       |
|     | Stream: Global (                | Commerce <sup>3</sup>                                    | <u> </u> | 1     |
|     |                                 | Market Entry Strategy (IBM)                              | 2        |       |
|     | BUSSMINZOUS                     |                                                          |          |       |
|     | BUSS6162005<br>BUSS6191005      | Export-Import Management (IBM)                           | 2        | 20    |



| Sem | Code                        | Course Name                                                     | SCU | Total |
|-----|-----------------------------|-----------------------------------------------------------------|-----|-------|
|     | MKTG6322005                 | Sales and Customer Relationship Management (GBM)                | 4   |       |
|     | MKTG6237005                 | Global Strategic Marketing : Asia Pacific Perspective (GBM)     | 4   |       |
|     | MGMT6196005                 | Project Management (MN)                                         | 4   |       |
|     | Stream: Service             | Business <sup>3</sup>                                           |     |       |
|     | MGMT6455005                 | Servitization and Customer Experience Management                | 2   |       |
|     | MKTG6274005                 | Service Marketing Management                                    | 4   |       |
|     | MGMT6456005                 | Fundamentals of Supply Chain Management                         | 4   |       |
|     | MGMT6401005                 | Digital Supply Chain Management                                 | 2   | 20    |
|     | MGMT6457005                 | Global Supply Chain Services                                    | 4   |       |
|     | MGMT6365005                 | Current Issue in Service Business and Technology                | 2   |       |
|     | MGMT6463005                 | Organizational Behavior                                         | 2   |       |
|     | Stream: Creative            | e Business <sup>4</sup>                                         |     |       |
|     | ENPR6166032                 | Launch Creative Business Start-Up                               | 4   |       |
|     | ENPR6167032                 | Start Up Funding                                                | 4   |       |
|     | ENPR6301032                 | Applied Statistic for Business Decision                         | 2/2 | 20    |
|     | ENPR6162032                 | Risk Assessment and Decision Making in Business                 | 4   |       |
|     | COMP6667032                 | Interaction Design                                              | 2/2 |       |
|     | Stream: Busines             | s Development Management <sup>3</sup>                           |     |       |
|     | RSCH6724005                 | Research Method in Business Development Management <sup>2</sup> | 3/1 |       |
|     | BUSS6109005                 | Business Development                                            |     | ITV   |
|     | MGMT6196005                 | Project Management <sup>2</sup>                                 |     |       |
|     | BUSS6229005                 | Business Simulation                                             | 4   |       |
|     | MGMT6465005                 | Advanced Topic in Business Development Management               | 2   |       |
|     | LAWS6159005                 | Legal Aspect in Business                                        | 2   |       |
|     |                             | Foreign Language Courses                                        | 0   |       |
|     | Minor Program <sup>3,</sup> | 4                                                               |     | 20    |
|     | Free Electives <sup>3</sup> | Free Electives <sup>3</sup>                                     |     |       |
|     | Stream: Entrepr             | eneurship in Emerging Economies (Malang)                        |     |       |
|     | ENPR6177002                 | Financing Innovative Ventures                                   | 4   |       |
|     | ENPR6178002                 | Customer Engagement Strategy <sup>1)</sup>                      | 4   |       |
|     | ENPR6179002                 | Franchise Business                                              | 4   | 20    |
|     | ENPR6180002                 | Disruptive Strategy & Innovation                                | 4   |       |
|     | ENPR6181002                 | Managing Innovation for Circular Economy <sup>2)</sup>          | 4   |       |
| 5   | Stream: Creativ             | Stream: Creative E-Commerce <sup>4</sup>                        |     |       |
|     | ENPR6159032                 | E-Commerce for Entrepreneurs                                    | 2/2 |       |
|     | ENPR6160032                 | Innovative Product Design and Development                       | 2/2 |       |
|     | ENPR6161032                 | Sustainable Entrepreneurship and Social Innovation              | 4   |       |
|     | MKTG6325032                 | Omnichannel and Retailing                                       | 4   |       |
|     | ENPR6163032                 | Technopreneurship                                               | 4   |       |



| Sem | Code                        | Course Name                                                | SCU       | Total       |  |
|-----|-----------------------------|------------------------------------------------------------|-----------|-------------|--|
|     | Stream: Interna             | ational Business And Entrepreneurship <sup>4</sup>         |           | <u>I</u>    |  |
|     | ENPR6302032                 | ENPR6302032 International Business Environment 2           |           |             |  |
|     | ENPR6303032                 | Entrepreneurship: A Global Perspective                     | 2         |             |  |
|     | MGMT6564032                 | Global Supply Chain Management                             | 4         |             |  |
|     | ENPR6304032                 | International Business through Exporting-<br>Importing     | 4         |             |  |
|     | ENPR6305032                 | International Licensing, Franchising & Strategic Alliances | 4         |             |  |
|     | ENPR6306032                 | International New Venture                                  | 4         |             |  |
|     | Minor Program <sup>3,</sup> | 4                                                          |           | 20          |  |
|     | Free Electives <sup>3</sup> |                                                            |           | 20          |  |
| 6   | Enrichment Prog             | gram I                                                     | 20        | 20          |  |
| 7   | Enrichment Prog             | gram II                                                    | 20        | 20          |  |
|     | RSCH6535002                 | Pre-Thesis                                                 | 2         |             |  |
| 8   | RSCH6536002                 | Thesis                                                     | 4         | 6           |  |
|     | RSCH6105002                 | Thesis                                                     | 6         |             |  |
|     |                             |                                                            | Total Cre | edits 146 S |  |

Students will take foreign language courses according to BINUS University English proficiency test results. See foreign language courses appendix for the detail.

- 1) This course is delivered in English
- <sup>2</sup>) Global Learning System course

For 5th Semester:

- 3) Conducted for student mobility program in Jakarta students must take minor/FE/multidisciplinary Stream in sem. 5 in the host campus
- 4) Conducted for student mobility program in Bandung students must take minor/multidisciplinary Stream in Bandung in sem

## Foreign Language Courses:

Students will take foreign language courses according to BINUS University English proficiency test results. See foreign language courses appendix for the details. <u>Students must pass with a minimum Grade of C.</u>

**Pre-thesis (2 SCU) & Thesis (4 SCU)** can be taken in the 6<sup>th</sup> and/or 7<sup>th</sup> semester by the students who meet the requirements from the Study Program/Program

# **Appendix Foreign Language Courses:**

Students will take foreign language courses according to BINUS University English proficiency test results. See foreign language courses appendix for the details. Students must pass with a minimum Grade of C.

| Foreign Language Course |                               | SCU |
|-------------------------|-------------------------------|-----|
| ENGL6268002             | English for Frontrunners      | 0   |
| ENGL6269002             | English for Independent Users | 0   |
| ENGL6267002             | English for Professionals     | 0   |
| JAPN6208002             | Basic Japanese Language       | 0   |
| CHIN6185002             | Basic Chinese Language        | 0   |



- 1. Students with Binus University English Proficiency Test score less than 437 are required to take English for Frontrunners and English for Independent Users.
- 2. Students with Binus University English Proficiency Test score less than 520 are required to take English for Independent Users and English for Professionals.
- 3. Students with Binus University English Proficiency Test score equal to or greater than 520 are required to take English for Professionals and choose Basic Japanese Language or Basic Chinese Language.
- 4. Students are required to pass the foreign language courses before they take enrichment.
- 5. Students can see the requirements to pass the foreign language courses at BINUSMAYA Beelingua.

# **Minor Scheme**

| Minor Program                         | Semester 4 | Semester 5 |
|---------------------------------------|------------|------------|
| Minor @ Binus Kemanggisan             |            |            |
| Digital Ecosystem                     |            | V          |
| Human Capital in Digital Workplace    |            | V          |
| Sustainable Development               |            | V          |
| Cross Cultural Communication          |            | V          |
| Interactive & Users Experience Design |            | ٧          |
| Data Analytics                        |            | V          |
| Robotic Process Automation            |            | V          |
| Event Business and Entertainment      |            | V          |
| Creative Digital Storytelling         |            | V          |
| Digital Banking                       |            | V          |
| Blockchain Technology and Business    |            | V          |
| Minor @ Binus Alam Sutera             | •          | <b>!</b>   |
| Digital Transformation                | IVIIVE     | DCITV      |
| Minor @ Binus Bekasi                  | PIALA F    | 73111      |
| Virtual Services                      |            | V          |
| Culinary                              |            | V          |
| Minor @ Binus Malang                  |            |            |
| Digital Technopreneur                 | V          | V          |
| Minor @ Binus Bandung                 |            |            |
| DesignPreneur                         |            | V          |
| Minor @ Binus Semarang                |            |            |
| Metaverse in Business                 |            | V          |
| Content Creation                      |            | V          |

The minor programs can change anytime based on the trends of knowledge and industry each year. Students will receive information about the updated minor programs during the registration period.

# 1. Minor Program: Digital Ecosystem

|             | Course                                  | SCU |
|-------------|-----------------------------------------|-----|
| COMP6683001 | Introduction to Artificial Intelligence | 2/2 |
| ISYS6549003 | Digital Innovation                      | 4   |
| COMP6937001 | Current Trends in Technology            | 2   |
|             | Total SCU                               | 10  |



**Supporting Courses** 

|             | Course                      | SCU |
|-------------|-----------------------------|-----|
| COMM6501019 | Narative Development        | 4   |
| DSGN6834007 | Visual Identity             | 4   |
| COMP6685001 | Cyber Security for Business | 2   |
|             | Total SCU                   | 10  |

# 2. Minor Program: Human Capital in Digital Workplace

# **Fundamental Courses**

|             | Course                             | SCU |
|-------------|------------------------------------|-----|
| PSYC6174027 | Psychology in The Workplace        | 4   |
| MGMT6349005 | Digital Workplace Strategy         | 4   |
| ISYS6551003 | Digital Workplace and Technology   | 4   |
| LAWS6157028 | Legal Aspects in Digital Workplace | 4   |
| PSYC6175027 | Human Resources Development        | 4   |
|             | Total SCU                          | 20  |

# 3. Minor Program: Sustainable Development

# Fundamental Courses

|             | Course                                  |           | SCU                |
|-------------|-----------------------------------------|-----------|--------------------|
| ISYE6154011 | Sustainable Design and Manufacture      |           | 4                  |
| CPEN6217010 | Digital for Sustainable Development     |           | CIT <sup>4</sup> V |
| ARCH6119014 | Introduction to Sustainable Development | OIAI A FK | 2                  |
|             |                                         | Total SCU | 10                 |

**Supporting Courses** 

|             | Course                                                          | SCU |
|-------------|-----------------------------------------------------------------|-----|
| ISYE6155011 | Occupational, Health, Safety, and Administration in Engineering | 2   |
| DSGN6835008 | Engineering Material                                            | 4   |
| CIVL6118013 | Engineering Economic                                            | 4   |
|             | Total SCU                                                       | 10  |

# 4. Minor Program: Cross Cultural Communication

|             | Course                                   | SCU |
|-------------|------------------------------------------|-----|
| CHIN6132026 | Chinese Conversation in Daily Activities | 4   |
| COMM6502019 | Communication in Diversity               | 2   |
| BUSS6170025 | Asian Business Ethics                    | 4   |
|             | Total SCU                                | 10  |



**Supporting Courses** 

|             | Course                                         |           | SCU |
|-------------|------------------------------------------------|-----------|-----|
| CHIN6134026 | Chinese Conversation in Business Communication |           | 4   |
| LAWS6158028 | Private International Law                      |           | 2   |
| INTR6135029 | Comparative Politics                           |           | 4   |
|             |                                                | Total SCU | 10  |

# 5. Minor Program: Interactive & Users Experience Design

# **Fundamental Courses**

|             | Course                                | SCU |
|-------------|---------------------------------------|-----|
| ISYS6553003 | User-Centered Research and Evaluation | 4   |
| PSYC6176027 | Psychology and User Experience        | 4   |
| DSIN6003007 | Fundamental of Interface Design       | 2   |
|             | Total SCU                             | 10  |

**Supporting Courses** 

|             | Course                              | SCU |
|-------------|-------------------------------------|-----|
| ISYS6554003 | Core Principles: Interactive Design | 4   |
| DSGN6837007 | Digital Design Production           | 4   |
| ISYS6556003 | Information Architecture            | 2   |
|             | Total SCU                           | 10  |

# 6. Minor Program: Data Analytics Fundamental Courses UNIVERSITY

|             | Course                                  | SCU |
|-------------|-----------------------------------------|-----|
| ISYS6680003 | Introduction to Data Analytics          | 2   |
| ISYS6681003 | Data Management & Descriptive Analytics | 4   |
| STAT6198049 | Statistical for Decision Making         | 4   |
|             | Total SCU                               | 10  |

**Supporting Courses** 

|             | Course                                               | SCU |
|-------------|------------------------------------------------------|-----|
| ISYS6682003 | Application of Predictive Analytics to Business Data | 4   |
| ISYS6683003 | Prescriptive Analytics and Optimization              | 4   |
| MKTG6312005 | Digitalization of Markets and Consumption            | 2   |
|             | Total SCL                                            | 10  |

# 7. Minor Program: Robotic Process Automation

|             | Course                           | SCU |
|-------------|----------------------------------|-----|
| COMP6857001 | Basic Programming for Automation | 2   |
| COMP6858001 | RPA Concept & Design             | 2   |
| ISYS6684003 | RPA Developer Fundamental        | 4   |



|             | Course                       | SCU |
|-------------|------------------------------|-----|
| ISYS6687003 | Business Process Improvement | 2   |
|             | Total SCU                    | 10  |

**Supporting Courses** 

|             | Course                             | SCU |
|-------------|------------------------------------|-----|
| ISYS6685003 | RPA Developer Advance              | 4   |
| ISYS6686003 | RPA Business Analytics Fundamental | 4   |
| COMP6859001 | Intelligence Automation            | 2   |
|             | Total SCU                          | 10  |

# 8. Minor Program: Event Business and Entertainment

## **Fundamental Courses**

|             | Course                                                       | SCU |
|-------------|--------------------------------------------------------------|-----|
| HTMN6151021 | Event Marketing Management                                   | 2   |
| HTMN6152021 | Catering Management                                          | 4   |
| TRSM6232022 | MICE (Meeting, Incentive, Convention, Exhibition) Management | 4   |
|             | Total SCU                                                    | 10  |

Supporting Courses

|             | Course                                   | SCU                |
|-------------|------------------------------------------|--------------------|
| TRSM6233022 | Event Sponsorship and Funding            | 2                  |
| TRSM6234022 | Sport and Entertainment Event Management | CIT <sup>4</sup> V |
| TRSM6235022 | Festival & Cultural Event                | 4                  |
|             | Total SCU                                | 10                 |

# 9. Minor Program: Creative Digital Storytelling

# **Fundamental Courses**

|             | Course                                | SCU |
|-------------|---------------------------------------|-----|
| ENGL6274024 | Approaches in Multimodal Storytelling | 2   |
| DSIN6033007 | Visual Storytelling                   | 2   |
| ENGL6275024 | Storytelling for Business             | 2   |
| FILM6118009 | Script Development & Pitching         | 4   |
|             | Total SCU                             | 10  |

**Supporting Courses** 

|             | Course                                  | SCU |
|-------------|-----------------------------------------|-----|
| ENGL6276024 | Cultures, Language, and Arts Production | 4   |
| JAPN6212025 | Anime and Manga as Storytelling         | 2   |
| ENGL6277024 | Music as Medium for Storytelling        | 4   |
|             | Total SCU                               | 10  |



# 10. Minor Program: Digital Banking

## **Fundamental Courses**

|             | Course                                       | SCU |
|-------------|----------------------------------------------|-----|
| ISYS6824003 | Technology Innovation in Banking             | 2   |
| FINC6217020 | Bank Risk Management in the Digital Era      | 4   |
| FINC6218020 | Digital Finance and The Role of Central Bank | 4   |
|             | Total SCU                                    | 10  |

**Supporting Courses** 

|             | Course                                             | SCU |
|-------------|----------------------------------------------------|-----|
| MGMT6510005 | Business Process Management in Banking and Finance | 4   |
| ISYS6825003 | Data Analytics in Banking and Finance              | 4   |
| MGMT6511005 | Digital Leadership                                 | 2   |
|             | Total SCU                                          | 10  |

# 11. Minor Program: Blockchain Technology and Business

# **Fundamental Courses**

|             | Course                                | SCU |
|-------------|---------------------------------------|-----|
| ISYS6826003 | Introduction to Blockchain Technology | 4   |
| ISYS6827003 | Blockchain Economy & Business         | 4   |
| DTSC6016001 | Basic Blockchain Programming          | 2   |
|             | Total SCU                             | 10  |

**Supporting Courses** 

|             | Course                                            | SCU |
|-------------|---------------------------------------------------|-----|
| ISYS6828003 | Blockchain Architecture Design and Implementation | 4   |
| DTSC6017001 | Advanced Blockchain Programming                   | 2   |
| DTSC6018001 | Prototyping Blockchain Project                    | 4   |
|             | Total SCU                                         | 10  |

# 12. Minor Program: Digital Transformation

# **Fundamental Courses**

|             | Course                                    | SCU |
|-------------|-------------------------------------------|-----|
| ISYS6559003 | Business Models and Technology Innovation | 4   |
| ISYS6557003 | Business Data Management                  | 4   |
| MGMT6484005 | Digital Strategy                          | 2   |
|             | Total SCU                                 | 10  |

# **Supporting Courses**

|             | Course                     | SCU |
|-------------|----------------------------|-----|
| ISYS6695003 | Digital Marketing Analysis | 4   |



|             | Course                                            |           | SCU |
|-------------|---------------------------------------------------|-----------|-----|
| STAT6200049 | Practical Statistics for Digital Business         |           | 4   |
| ISYS6560003 | Success Factor for Leading Digital Transformation |           | 2   |
|             |                                                   | Total SCU | 10  |

# 13. Minor Program: Virtual Service Experience

# **Fundamental Courses**

|             | Course                             | SCU |
|-------------|------------------------------------|-----|
| ISYS6561003 | Fundamental of Virtual Services    | 2   |
| ACCT6350020 | Virtual Financial Services         | 4   |
| MGMT6354005 | Virtual Operation and Supply Chain | 4   |
|             | Total SCU                          | 10  |

**Supporting Courses** 

|             | Course                         | SCU |
|-------------|--------------------------------|-----|
| ISYS6562003 | Virtual Market Place           | 4   |
| HTMN6082021 | Virtual Hospitality Management | 4   |
| ISYS6563003 | Seminar on Virtual Services    | 2   |
|             | Total SCU                      | 10  |

# **14. Minor Program: Culinary**

# Fundamental Courses

|             | Course                       | SCU |
|-------------|------------------------------|-----|
| HTMN6108021 | Food and Beverage Management | 2   |
| HTMN6008021 | Kitchen Operation            | 4   |
| HTMN6128021 | Pastry and Bakery Operation  | 4   |
|             | Total SCU                    | 10  |

SCU for HTMN6008021, HTMN6128021 are practical

**Supporting Courses** 

|             | Course               | SCU |
|-------------|----------------------|-----|
| HTMN6155021 | Indonesian Cuisine   | 4   |
| HTMN6125021 | Restaurant Operation | 4   |
| HTMN6154021 | Culinary Tourism     | 2   |
|             | Total SCU            | 10  |

SCU for HTMN6155021, HTMN6125021 are practical

# **15. Minor Program: Digital Technopreneur**

| undamental oodi oo |                               |     |
|--------------------|-------------------------------|-----|
|                    | Course                        | SCU |
| ENTR6528002        | The Entrepreneurial Innovator | 4   |
| DSGN6839006        | Interactive Design            | 4   |



|             | Total SCU                  | 20 |
|-------------|----------------------------|----|
| DSGN6844023 | Prototyping Digital Future | 4  |
| COMP6687004 | User Experience Design     | 4  |
| ENPR6196002 | Market Intelligence        | 2  |
| COMM6504018 | Digital Branding           | 2  |

# **16. Minor Program: Designpreneur**

## **Fundamental Courses**

|             | Course                         | SCU |
|-------------|--------------------------------|-----|
| ENTR6525032 | Fundamental of Designpreneur   | 4   |
| COMP6688031 | UI/UX Development              | 4   |
| DSGN6797034 | Surface Packaging Design       | 4   |
| ENTR6526032 | Hospitality and Service Design | 4   |
| DSGN6843033 | Project Design                 | 4   |
|             | Total SCU                      | 20  |

# 17. Minor Program: Metaverse in Business

# **Fundamental Courses**

| Course                        | SCU |
|-------------------------------|-----|
| ISYS6777052 Business Model    | 2   |
| COMP6889051 Virtual Reality   | 4   |
| COMP6890051 Augmented reality | 4   |
| Total SCU                     | 10  |

**Supporting Courses** 

|             | Course           | SCU |
|-------------|------------------|-----|
| ISYS6778052 | Data Analytics   | 2   |
| DSGN6981053 | Design Thinking  | 4   |
| DSGN6980053 | Interface Design | 4   |
|             | Total SCU        | 10  |

# **18. Minor Program: Content Creation**

# **Fundamental Courses**

|             | Course                   | SCU |
|-------------|--------------------------|-----|
| FILM6105009 | Filmmaking Fundamental   | 4   |
| MKTG6392055 | Digital marketing        | 4   |
| DSIN6042053 | Photography for Creators | 2   |
|             | Total SCU                | 10  |

**Supporting Courses** 

|             | SCU                   |   |
|-------------|-----------------------|---|
| DSGN6990053 | Creative Storytelling | 4 |



|             | Course                                      |           | SCU |
|-------------|---------------------------------------------|-----------|-----|
| DSIN6043053 | Strategic Influence                         |           | 2   |
| DSIN6041053 | Introduction to Visual Communication Design |           | 4   |
|             |                                             | Total SCU | 10  |

# Enrichment Program I ( $6^{th}$ Semester) & Enrichment Program II ( $7^{th}$ Semester):

-) Student will take one of enrichment program tracks (off campus). See enrichment appendix for the tracks detail.

#### **Enrichment Track Scheme**

| T     | Semester 6 |    |    |    |    |    |     |    | Semester 7 |    |    |    |    |    |     |
|-------|------------|----|----|----|----|----|-----|----|------------|----|----|----|----|----|-----|
| Track | IN         | RS | EN | CD | SA | IS | etc | IN | RS         | EN | CD | SA | IS | FS | etc |
| 1     | ٧          |    |    |    |    |    |     | ٧  |            |    |    |    |    |    |     |
| 2     |            |    | ٧  |    |    |    |     |    |            | ٧  |    |    |    |    |     |
| 3     |            |    | ٧  |    |    |    |     |    |            |    |    |    | ٧  |    |     |
| 4     |            |    | ٧  |    |    |    |     |    |            |    |    |    |    | ٧  |     |
| 5     |            |    |    |    | ٧  |    |     |    |            | ٧  |    |    |    |    |     |
| 6     |            |    |    |    |    | ٧  |     |    |            | ٧  |    |    |    |    |     |

Note:

IN : Certified Internship SA : Certified Study Abroad

RS : Certified Research IS : Certified Specific Independent Study EN : Certified Entrepreneurship etc : Study Program Special Purposes

CD : Certified Community Development

Description:

Student will take one of enrichment program tracks

Certified Internship Track

| Code            | Course Name                      | SCU | Total |  |  |  |  |
|-----------------|----------------------------------|-----|-------|--|--|--|--|
| Enrichment Prog | Enrichment Program I             |     |       |  |  |  |  |
| ENPR6070002     | Project Management               | 8   | 20    |  |  |  |  |
| ENPR6076002     | Professional Program in Industry | 8   | 20    |  |  |  |  |
| ENPR6072002     | EES in Business Start Up I       | 4   |       |  |  |  |  |
| Enrichment Prog | ram II                           |     |       |  |  |  |  |
| ENPR6073002     | Strategic Management             | 8   | 20    |  |  |  |  |
| ENPR6077002     | Risk Management                  | 8   | 20    |  |  |  |  |
| ENPR6073002     | EES in Business Start Up II      | 4   |       |  |  |  |  |

**Certified Entrepreneurship Track** 

| certified Entrepreneursing Track |                        |       |    |  |  |  |  |
|----------------------------------|------------------------|-------|----|--|--|--|--|
| Code                             | Course Name            | Total |    |  |  |  |  |
| Enrichment Program I             |                        |       |    |  |  |  |  |
| ENPR6006002                      | Business Start-Up      | 8     | 20 |  |  |  |  |
| ENTR6962002                      | Launching New Business | 8     | 20 |  |  |  |  |
| ENTR6111002                      | EES in New Business I  | 4     |    |  |  |  |  |
| Enrichment Prog                  | ram II                 |       |    |  |  |  |  |
| ENTR6127002                      | Growing a Business     | 8     | 20 |  |  |  |  |
| ENTR6963002                      | Business Funding       | 8     |    |  |  |  |  |



| Code        | Course Name            | SCU | Total |
|-------------|------------------------|-----|-------|
| ENTR6115002 | EES in New Business II | 4   |       |

**Certified Study Abroad Track** 

| Code                                    | Course Name                         | scu | Total |  |
|-----------------------------------------|-------------------------------------|-----|-------|--|
| Elective courses list for study abroad* |                                     |     |       |  |
| Enrichment Prog                         | gram I/II                           |     |       |  |
| GLOB6093002                             | Elective Course for Study Abroad 1  | 4   |       |  |
| GLOB6094002                             | Elective Course for Study Abroad 2  | 4   |       |  |
| GLOB6095002                             | Elective Course for Study Abroad 3  | 4   |       |  |
| GLOB6096002                             | Elective Course for Study Abroad 4  | 4   |       |  |
| GLOB6257002                             | Elective Course for Study Abroad 25 | 4   |       |  |
| GLOB6097002                             | Elective Course for Study Abroad 5  | 2   |       |  |
| GLOB6098002                             | Elective Course for Study Abroad 6  | 2   | 20    |  |
| GLOB6099002                             | Elective Course for Study Abroad 7  | 2   |       |  |
| GLOB6100002                             | Elective Course for Study Abroad 8  | 2   |       |  |
| GLOB6101002                             | Elective Course for Study Abroad 9  | 2   |       |  |
| GLOB6102002                             | Elective Course for Study Abroad 10 | 2   |       |  |
| GLOB6103002                             | Elective Course for Study Abroad 11 | 2   |       |  |
| GLOB6104002                             | Elective Course for Study Abroad 12 | 2   |       |  |
| GLOB6258002                             | Elective Course for Study Abroad 26 | 2   |       |  |
| GLOB6259002                             | Elective Course for Study Abroad 27 | 2   |       |  |

<sup>\*)</sup> Transferred courses will be transferred based on credit transfer policies on study program with total of 20 credits.

**Certified Specific Independent Study Track** 

| Code                                                   | Course Name                                       | SCU | Total |  |
|--------------------------------------------------------|---------------------------------------------------|-----|-------|--|
| Elective courses list for Specific Indenpendent Study* |                                                   |     |       |  |
| Enrichment Prog                                        | gram I                                            |     |       |  |
| MICR6145002                                            | Course Certification I                            | 3   |       |  |
| MICR6146002                                            | Technical Skill Enrichment I                      | 4   |       |  |
| MICR6147002                                            | Industrial Project I                              | 9   |       |  |
| MICR6148002                                            | Soft Skill Enrichment I                           | 4   |       |  |
| MICR6149002                                            | Elective Course for Specific Independent Study 1  | 8   |       |  |
| MICR6150002                                            | Elective Course for Specific Independent Study 2  | 8   | 20    |  |
| MICR6151002                                            | Elective Course for Specific Independent Study 3  | 6   | 20    |  |
| MICR6152002                                            | Elective Course for Specific Independent Study 4  | 6   |       |  |
| MICR6153002                                            | Elective Course for Specific Independent Study 5  | 6   |       |  |
| MICR6154002                                            | Elective Course for Specific Independent Study 6  | 5   |       |  |
| MICR6155002                                            | Elective Course for Specific Independent Study 7  | 5   |       |  |
| MICR6156002                                            | Elective Course for Specific Independent Study 8  | 5   |       |  |
| MICR6157002                                            | Elective Course for Specific Independent Study 9  | 5   |       |  |
| MICR6158002                                            | Elective Course for Specific Independent Study 10 | 4   |       |  |



| Code        | Course Name                                       | SCU        | Total |
|-------------|---------------------------------------------------|------------|-------|
| MICR6159002 | Elective Course for Specific Independent Study 11 | 4          |       |
| MICR6160002 | Elective Course for Specific Independent Study 12 | 4          |       |
| MICR6161002 | Elective Course for Specific Independent Study 13 | 4          |       |
| MICR6162002 | Elective Course for Specific Independent Study 14 | 4          |       |
| MICR6163002 | Elective Course for Specific Independent Study 15 | 3          |       |
| MICR6164002 | Elective Course for Specific Independent Study 16 | 3          |       |
| MICR6165002 | Elective Course for Specific Independent Study 17 | 3          |       |
| MICR6166002 | Elective Course for Specific Independent Study 18 | 3          |       |
| MICR6167002 | Elective Course for Specific Independent Study 19 | 3          |       |
| MICR6168002 | Elective Course for Specific Independent Study 20 | 3          |       |
| MICR6169002 | Elective Course for Specific Independent Study 21 | 2          |       |
| MICR6170002 | Elective Course for Specific Independent Study 22 | 2          |       |
| MICR6171002 | Elective Course for Specific Independent Study 23 | 2          |       |
| MICR6172002 | Elective Course for Specific Independent Study 24 | 2          |       |
| MICR6173002 | Elective Course for Specific Independent Study 25 | 2          |       |
| MICR6174002 | Elective Course for Specific Independent Study 26 | 2          |       |
| MICR6175002 | Elective Course for Specific Independent Study 27 | 2          |       |
| MICR6176002 | Elective Course for Specific Independent Study 28 | 2          |       |
| MICR6177002 | Elective Course for Specific Independent Study 29 | 1          |       |
| MICR6178002 | Elective Course for Specific Independent Study 30 | 1          |       |
| MICR6179002 | Elective Course for Specific Independent Study 31 | 1          |       |
| MICR6180002 | Elective Course for Specific Independent Study 32 | <b>/</b> E | DCII  |

<sup>\*)</sup> For students who take BINUS certified specific independent study courses, they should take the first 4 courses on the list above (20 credits). Meanwhile, electives courses 1 to 32 are transferred courses for students who take certified specific independent study outside BINUS University. Transferred courses will be transferred based on credit transfer policies on study program with total of 20 credits.

**Further Study Track** 

| Code                  | Course Name                                            | scu | Total |  |
|-----------------------|--------------------------------------------------------|-----|-------|--|
| Enrichment Program II |                                                        |     |       |  |
| Fast Track M.MSI      |                                                        |     |       |  |
| ISYS6654003           | Service Oriented Analysis and Design                   | 4   |       |  |
| ISYS6655003           | Change Management for Enterprise                       | 4   | 20    |  |
| ISYS6656003           | Digital Transformation Management                      | 4   |       |  |
| ISYS6657003           | Data Analytics for Research                            | 4   |       |  |
| ISYS6660003           | Visualization and Descriptive Analytics                | 4   |       |  |
| Fast Track M.M        |                                                        |     |       |  |
| ENPR6008002           | Designing Innovative Nascent Entrepreneurship          | 4   |       |  |
| MKTG6308002           | Negotiation Mastery                                    | 4   |       |  |
| MKTG6309002           | Omnichannel Marketing                                  | 4   | 20    |  |
| STAT6194002           | Advanced Business Statistics                           | 4   |       |  |
| MGMT6434002           | Designing and Leading the Entrepreneurial Organization | 4   |       |  |



Student should pass all of these quality controlled courses as listed below:

| No. | Course Code                                                             | Course Name                                   | Minimal Grade |
|-----|-------------------------------------------------------------------------|-----------------------------------------------|---------------|
| 1.  | CHAR6030002                                                             | Character Building: Pancasila                 | В             |
| 2.  | ENTR6109002                                                             | Introduction to Entrepreneurship and Business | С             |
| 3.  | ENPR6111002                                                             | Marketing for Entrepreneur                    | С             |
| 4.  | ENTR6102002                                                             | Creative and Innovative Thinking              | С             |
| 5.  | ENTR6114002                                                             | Sustainable Business Model                    | С             |
| 6.  | ENPR6172002                                                             | Entrepreneurial Leadership and Organization   | С             |
| 7.  | ENPR6182002                                                             | Business Law and Ethics                       | С             |
| 8.  | ENPR6173002                                                             | Business Plan                                 | С             |
| 9.  | ENTR6666002<br>(Stream<br>Business<br>Innovation)                       | Innovative Product Design and Development     | С             |
| 10. | ENPR6116002<br>(Stream<br>Entrepreneurship<br>in Emerging<br>Economies) | Managing Innovation for Circular Economy      | С             |

